



meitu

Stock Code : 1357

# 2020 ANNUAL REPORT



The page features a decorative background of multiple parallel lines in shades of pink, purple, and orange, creating a sense of movement and depth. In the top right corner, there are icons of yellow stars, a purple brush, and a purple starburst. In the bottom right corner, there are icons of a red heart in a magnifying glass, a red lip, and a pink thumbs-up.

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# Corporate Information

## BOARD OF DIRECTORS

### Executive Directors

Mr. CAI Wensheng (*Chairman of the Board*)

Mr. WU Zeyuan (*also known as: Mr. WU Xinhong*)

### Non-Executive Directors

Dr. GUO Yihong

Dr. LEE Kai-fu

Mr. CHEN Jiarong

### Independent Non-Executive Directors

Mr. ZHOU Hao

Mr. LAI Xiaoling

Mr. ZHANG Ming (*also known as: Mr. WEN Chu*)

Ms. KUI Yingchun

## AUDIT COMMITTEE

Mr. ZHOU Hao (*Chairman*)

Dr. GUO Yihong

Mr. LAI Xiaoling

## REMUNERATION COMMITTEE

Mr. LAI Xiaoling (*Chairman*)

Dr. LEE Kai-fu

Mr. ZHANG Ming (*also known as: Mr. WEN Chu*)

## NOMINATION COMMITTEE

Mr. CAI Wensheng (*Chairman*)

Mr. ZHOU Hao

Mr. ZHANG Ming (*also known as: Mr. WEN Chu*)

## COMPANY SECRETARY

Mr. NGAN King Leung Gary

## AUTHORIZED REPRESENTATIVES

Mr. CAI Wensheng

Mr. NGAN King Leung Gary

## AUDITOR

PricewaterhouseCoopers

*Certified Public Accountants*

*Registered Public Interest Entity Auditor*

## REGISTERED OFFICE

The offices of Conyers Trust Company (Cayman) Limited

Cricket Square, Hutchins Drive

PO Box 2681

Grand Cayman, KY1-1111

Cayman Islands

## HEADQUARTERS

1-3/F, Block 2

Building No. 6, Wanghai Road

Siming District

Xiamen, Fujian

PRC

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 8106B, Level 81

International Commerce Centre

1 Austin Road West

Kowloon

Hong Kong

## LEGAL ADVISORS

*As to Hong Kong law and United States law*

Skadden, Arps, Slate, Meagher & Flom

*As to PRC law (in alphabetical order)*

Jingtian & Gongcheng

Tian Yuan Law Firm

*As to Cayman Islands law*

Conyers Dill & Pearnan

## Corporate Information

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited  
Cricket Square, Hutchins Drive  
PO Box 2681  
Grand Cayman, KY1-1111  
Cayman Islands

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

### PRINCIPAL BANKERS

The Hong Kong and Shanghai Banking Corporation Limited  
China Merchants Bank (Offshore Banking)

### STOCK CODE

1357

### COMPANY WEBSITE

[www.meitu.com](http://www.meitu.com)

# 2020 Highlights

meitu美图

让每个人都能简单变美



We are pleased to report the first full-year profitability in terms of Adjusted Net Profit<sup>(1)</sup> since the initial public offering of the Company on December 15, 2016 (“IPO”). For the year ended December 31, 2020, we generated an Adjusted Net Profit from Continuing Operations attributable to Owners of the Company of RMB60.9 million. The turn to profitability in terms of Adjusted Net Profit<sup>(1)</sup> is a result of a focused strategy that drove both revenues and gross profits to grow.



Meitu’s ability to scale up new monetization model is evidenced by the strong year over year revenue growth of 22.1%, to RMB1.194 billion in 2020, despite the impact from the COVID-19 pandemic. More importantly, premium subscription services and in-app purchases has become our second biggest monetization model after online advertising, and it is growing significantly by 140.1% year over year in 2020.



Daily active users (“DAUs”) of *Meitu*, our flagship app, has reached a historical peak of over 31 million during Lunar New Year in 2021, 13% higher than the peak achieved in 2020. Successful implementation of the “*Meitu Template*” functionality was the main driver.



Total monthly active users (“MAUs”) in December 2020 was 261.0 million, down 7.6% year over year. The vast majority of this decline was driven by the MAU decline in India, as some of our apps were banned by the Indian government. Excluding such impact, MAU had remained relatively stable year over year. This event had limited impact on us financially as revenue contribution from India was historically minimal. However, we have taken this opportunity to adjust our overseas strategy to drive high-value user growth as opposed to headline user growth, and focus on countries with monetization potential. We are pleased to report that revenues generated by our apps overseas have continued to grow significantly in 2020.

## Key Financial Data of Continuing Operations

	Year ended December 31,		Year on year change (%)
	2020	2019	
	RMB'000	RMB'000	
Revenue	<b>1,194,020</b>	977,867	22.1%
– Online Advertising	<b>680,709</b>	751,886	-9.5%
– Premium Subscription Services and In-app Purchases	<b>206,489</b>	85,987	140.1%
– Internet Value-added Services	<b>45,211</b>	45,599	-0.9%
– Others	<b>261,611</b>	94,395	177.1%
Gross Profit	<b>793,871</b>	699,283	13.5%
Gross Margin	<b>66.5%</b>	71.5%	-5.0p.p.
Loss from continuing operations	<b>(60,132)</b>	(344,061)	-82.5%
Adjusted Net Profit/(Loss) from Continuing Operations attributable to Owners of the Company <sup>(1)</sup>	<b>60,892</b>	(190,813)	-131.9%

Note:

- (1) For details of Adjusted Net Profit/(Loss) from Continuing Operations attributable to Owners of the Company, please refer to the section headed “Management Discussion and Analysis — Net Loss from Continuing Operations and Non-IFRS Measure: Adjusted Net Profit/(Loss) from Continuing Operations”.



## Key Operational Data of Continuing Operations

	As of December 31,		Year on year change (%)
	2020 '000	2019 '000	
Total MAU	<b>261,048</b>	282,472	-7.6%
<i>MAU breakdown by product:</i>			
– Meitu	<b>114,718</b>	116,429	-1.5%
– BeautyCam	<b>61,850</b>	66,809	-7.4%
– BeautyPlus	<b>55,141</b>	66,143	-16.6%
– Others	<b>29,339</b>	33,091	-11.3%
<i>MAU breakdown by geography:</i>			
– Mainland China	<b>163,098</b>	173,631	-6.1%
– Overseas	<b>97,950</b>	108,841	-10.0%

# Chairman's Statement

Dear Shareholders,

## THE FIRST FULL-YEAR PROFITABILITY IN TERMS OF ADJUSTED NET PROFIT SINCE INITIAL PUBLIC OFFERING (“IPO”)

We are pleased to report the first full-year profitability in terms of Adjusted Net Profit since IPO.

For the year ended December 31, 2020, we generated an Adjusted Net Profit from Continuing Operations attributable to Owners of the Company of RMB60.9 million. The turn to profitability in terms of Adjusted Net Profit is a result of a focused strategy that drove both revenues and gross profits to grow.

## SUCCESS IN BUILDING NEW MONETIZATION MODEL

Revenues in 2020 were RMB1.194 billion, an increase of 22.1% year over year. Online advertising was our first major monetization model and hence it is not surprising that it remained as the largest revenue contributor in 2020. However, our premium subscription services and in-app purchases business have grown very significantly since its launch in 2019, and had become the second largest revenue contributor in 2020. This is strong evidence that Meitu is now capable of developing and scaling new monetization models.

Revenues from premium subscription services and in-app purchases were RMB206.5 million, growing 140.1% year over year. We rolled out this monetization model initially on our overseas image app, *AirBrush* and *BeautyPlus*. After receiving initial success, we have quickly replicated this monetization model to our flagship Chinese apps, *Meitu* and *BeautyCam*, during the second half of 2020. In December 2020, we have more than 1.7 million active paying subscribers across these apps.

## BREAKTHROUGH IN SOCIAL DROVE HISTORICAL HIGH DAU DURING LUNAR NEW YEAR IN 2021

We have reached a historical peak DAU for our *Meitu* app of over 31 million during the 2021 Lunar New Year, which was 13% higher than the peak that we achieved in 2020. Successful implementation of the “*Meitu Template*” (previously translated as “*Derivatives*”) functionality was the main driver. With this new feature, users can now conveniently save every step of their image editing process in a “template”, which can then be shared on social platforms enabling other users to apply it to their own images. This feature fits very well with the positioning of *Meitu* as an image editing app, yet enabling a lot of social interactions.

In addition, this feature also has ample monetization potential as it can attract designers and artists to create professional artwork such as stickers and photo frames which can become premium content of our subscription services. In addition, after witnessing our success in the 2021 Lunar New Year, many brand advertisers have expressed interest in working with designers on our platform to accumulate fans and launch advertising campaigns that can better communicate their brand messages.

The user engagement of our social app *Meitu* has continued to rise, as the average daily time spent of the social users grew to 16.1 minutes in the second half of 2020, compared to 13.6 minutes in the second half of 2019. However, in terms of strategy, we are moving away from maximizing the average daily time spent of the *Meitu* app. This is because we believe that as our premium subscription business continues to ramp up, we do not need to rely solely on driving time spent to generate advertising revenues. We can, conversely, work on enabling users to get to their desired image editing outcome using the least amount of time, which ultimately will enhance user experience.



### SWIFT ADAPTATION TO THE INDIAN BAN OF CHINESE APPS

In mid-2020, the Indian government has banned a large number of Chinese apps and some of our apps were affected. As a result, the MAU of these apps have declined during 2020, becoming by far the single most important reason behind the decline in total MAU by 7.6% year on year. Excluding the impact from India, overall MAU have remained roughly stable year over year. This event has minimal financial impact on us as revenue contribution from India was historically minimal.

However, we have also taken this opportunity to adopt a change of strategy, from focusing on headline user growth to high-value user growth that could ultimately bring in profitability. In particular, we have combined the expertise of our marketing team and data team to build an analytic platform to track the ROI (“**return on investment**”) of our user acquisition efforts, such that we can effectively monitor and allocate our marketing budget to acquire users that are more likely to convert into paid subscribers, hence driving revenues and profitability. As such, we are also focusing more in countries that have higher monetization potential. This new strategy is already paying off as our revenues generated by overseas users have continued to grow despite the MAU decline.

On the other hand, we will also explore the potential to grow users in countries within The Belt and Road Initiative.

### ONE STEP CLOSER TO OUR VISION: SAAS FOR THE BEAUTY INDUSTRY

Our vision is to empower the beauty industry and make beauty more accessible to our users. To this end, we are launching SaaS (“**software-as-a-service**”) solutions to empower the beauty industry, and in particular, cosmetic and skin-care brands and medical aesthetics providers. We identified three areas which we believe we have the ability to add value for the industry, namely, artificial intelligence (“**AI**”) technology, marketing and customer reach, as well as supply chain management.

#### AI technology

Under the *MeituEve* brand, we provide AI skin analysis solutions to skin care brands and beauty spas globally. *MeituEve*'s full range of product offerings cover professional-grade panoramic skin analyzer, hand-held skin analyzer, tablet and mobile phone-based solutions that can suit the needs of different clients globally. Powered by *MeituEve*'s proprietary AI algorithms, *MeituEve*'s products are able to accurately identify one's skin quality and condition, and recommend skincare solutions to users to improve their skin conditions. In turn, this can help our clients to get more customer insight and ultimately increase sales conversion.

Currently, *MeituEve*'s flagship panoramic skin analyzers have been deployed in over 200 cities globally, and many leading global cosmetic and skincare brands have expressed interest in working with *MeituEve*. Notably in 2020, Christian Dior has entered into a strategic cooperation with us in the People's Republic of China (“**PRC**”). PRC users of the *Meitu* app can analyze their skin condition via a selfie and receive recommended Dior skincare products based on such results. Separately, Shiseido has also announced in January 2021 that its new anti-aging skin care brand, EFFECTIM, will provide personalized skincare solution for its customers based on the skin analysis results generated by *MeituEve*'s panoramic skin analyzers.

## Chairman's Statement

### Marketing and customer reach

With our significant user base of image apps, it is no surprise that we are able to assist our clients to reach a broad audience who are actively looking to become more beautiful. Apart from traditional display advertising, we have launched two services that are able to help brands to accumulate fans and drive conversion to sales.

Firstly, through our Influencer Marketing Solutions (“**IMS**”) business, we are able to provide advertisers with social advertising and marketing services across multiple online and mobile social media platforms through the online performance undertaken by third party influencers (including the key opinion leaders (“**KOL**”)/the key opinion consumers (“**KOC**”)), leveraging Meitu's abundant user resources and leading position in image and short video content creation utility market. Secondly, we have also launched a new feature in the *Meitu* app to help brands to distribute product samples to targeted users, ultimately aiming to drive sales conversion.

In early 2021, we have also built a team specifically servicing the medical aesthetic industry to reach potential customers and drive sales conversion. This service is still in testing phase but initial results were very encouraging, as the click-through-rate (“**CTR**”) is significantly higher than that of traditional display advertising.

### Supply chain management

One of our associate investees, Meidd, is currently providing enterprise resource planning (“**ERP**”) SaaS for over ten thousand cosmetic stores in the PRC. Building on that, it has recently also expanded into providing centralized procurement services for its clients, optimizing their supply chain management efforts.

### APPRECIATION

Finally, on behalf of everyone at Meitu, I would like to express our sincere gratitude to all of our users. I would also like to thank all our employees and management team for demonstrating Meitu's core values in every day's work, and executing the Group's strategy with professionalism, integrity and dedication. I am also thankful for the continued support and trust from our shareholders and stakeholders. We will strive to “let everyone become beautiful easily” and to “empower the beauty industry and make beauty more accessible to our users”.

### Mr. Cai Wensheng

*Chairman*

Hong Kong

March 25, 2021

# Management Discussion and Analysis

## YEAR ENDED DECEMBER 31, 2020 COMPARED TO YEAR ENDED DECEMBER 31, 2019

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Continuing operations</b>		
Revenue	1,194,020	977,867
Cost of sales	(400,149)	(278,584)
<b>Gross profit</b>	<b>793,871</b>	<b>699,283</b>
Selling and marketing expenses	(287,517)	(326,457)
Administrative expenses	(205,902)	(250,826)
Research and development expenses	(404,213)	(500,589)
Net impairment losses on financial assets	(5,020)	(2,882)
Other income	38,521	49,486
Other gains/(losses), net	39	(47,551)
Finance income, net	29,556	45,685
Shares of profits/(losses) of investments accounted for using the equity method	4,561	(1,226)
<b>Loss before income tax</b>	<b>(36,104)</b>	<b>(335,077)</b>
Income tax expense	(24,028)	(8,984)
<b>Loss from continuing operations</b>	<b>(60,132)</b>	<b>(344,061)</b>
<b>Loss from discontinued operations</b> (attributable to equity holders of the Company)	–	(60,759)
<b>Loss for the year</b>	<b>(60,132)</b>	<b>(404,820)</b>
<b>Loss attributable to:</b>		
– Owners of the Company	(40,970)	(396,522)
– Non-controlling interests	(19,162)	(8,298)
	<b>(60,132)</b>	<b>(404,820)</b>
<b>Adjusted Net Profit/(Loss) from continuing operations attributable to:</b>		
– Owners of the Company	60,892	(190,813)
– Non-controlling interests	(12,037)	(3,533)
	<b>48,855</b>	<b>(194,346)</b>

## Management Discussion and Analysis

### Revenue

Building on our massive users base, we are launching SaaS solutions for beauty and wellness industries, allowing both the consumer users and enterprise users to obtain various beauty-related products and service on our multiple platforms. We derive our revenues from (i) online advertising; (ii) premium subscription services and in-app purchases; (iii) internet value-added services; and (iv) others.

The following table presents our revenue lines and as percentages of our total revenues for the periods presented. For the year ended December 31, 2020, total revenue had a significant increase of 22.1% to RMB1,194.0 million from RMB977.9 million for the year ended December 31, 2019. This increase, which was partly offset by a moderate decline in advertising business, was mainly driven by the strong growth in premium subscription services and in-app purchases and our IMS business.

	Year ended December 31,			
	2020		2019	
	Amount RMB'000	% of total revenues	Amount RMB'000	% of total revenues
Online Advertising	680,709	57.0%	751,886	76.9%
Premium Subscription Services and In-app Purchases	206,489	17.3%	85,987	8.8%
Internet Value-added Services	45,211	3.8%	45,599	4.7%
Others	261,611	21.9%	94,395	9.6%
<b>Total</b>	<b>1,194,020</b>	<b>100%</b>	<b>977,867</b>	<b>100%</b>



## Management Discussion and Analysis

### ***Online advertising***

Our revenue from online advertising declined by 9.5% year on year to RMB680.7 million for the year ended December 31, 2020, primarily due to the impact from the COVID-19 pandemic. The negative impact was more concentrated in the first half of 2020, afterwards Chinese advertising market continued to recover during the second half of 2020 and our advertising businesses gradually stabilized with a solid sequential growth in the fourth quarter. Such improvement was more pronounced for programmatic advertisements compared to brand advertisements. The number of advertisers on our platform continued to grow year over year, as opposed to the same period last year, thanks to our effort to explore new customers outside the typical categories that Meitu has advantage in, namely, cosmetics and skincare. As a result, we achieved a significant revenue growth from non-cosmetic key account clients, such as ecommerce, apparel and food and beverage.

To keep abreast with the market trends, the Company continued to add more video-based content and launched creative marketing products such as *Meitu Creative Platform (MCP)* that encourage more creative content production from artists and designers. Furthermore, we are introducing Free Sample Trials plan as a marketing service to help brands promote their products and also charge users based on a subscription model. Despite the uncertainty associated with the COVID-19 pandemic and advertisers' timeline to fully regain marketing resource, we will continue to reinforce our competitiveness in delivering more beauty-related products and service to our users and empower the participants in the beauty industry.

### ***Premium subscription services and in-app purchases***

Revenue from premium subscription services and in-app purchases continued to show robust, sustained growth, leading to a significant year-over-year increase of 140.1% from RMB86.0 million for the year ended December 31, 2019 to RMB206.5 million for the year ended December 31, 2020. Such growth was attributable to the increase in both new subscribing members and user retention rate, as we continued to introduce new features and differentiate our product offerings to attract new subscribers.

As the premium subscription service provided in overseas apps (namely *BeautyPlus* and *AirBrush*) has been on a strong growth trajectory since its inception, we have also introduced a similar service across our domestic apps, including the *Meitu* app and *BeautyCam*, in the fourth quarter of 2020. While non-subscribing users can use most of the app features, subscribing members have full access to all the premium beautifying and photo-editing functions as well as special effects. The domestic version of the premium subscription service has yielded an outstanding result and we have seen an exponential growth in the past few months since its rollout. Going forward, we expect this business to grow continuously due to the large user base of Meitu's app portfolio both in the PRC and overseas, and an increasing willingness to pay for these premium services especially by the younger generation of users.

## Management Discussion and Analysis

### **Internet value-added services (“IVAS”)**

This revenue line primarily consists of a variety of mobile value-added services offerings. For example, we leverage our platform and user base to promote mobile entertainment and related services, such as casual mobile game, online literatures, musical and video service and etc., for our third-party partners and we are entitled to a certain portion of revenue sharing.

For the year ended December 31, 2020, revenue from our IVAS largely remained flat with a 0.9% decline year over year to RMB45.2 million from RMB45.6 million for the year ended December 31, 2019.

### **Others**

Others include businesses that are currently in incubation as well as legacy businesses that do not fall directly under our strategic goals. For the year ended December 31, 2020, revenue from others increased significantly by 177.1% year over year to RMB261.6 million from RMB94.4 million for the year ended December 31, 2019.

Our IMS business made up 71.1% of this revenue line during the year ended December 31, 2020 and thus it is the key contributor to this remarkable growth. Revenues generated from this business during the year ended December 31, 2019 were negligible.

The IMS business provides advertising and marketing services to advertisers across multiple online and mobile social media platforms, through the online performance undertaken by third party influencers (including the KOL/KOC among Meitu users). Related solutions associated with the talent management such as recruiting, training, content production support, quality control and service settlement solutions are also provided in exchange of revenue sharing. It generated a relatively thin gross margin for the year ended December 31, 2020, as the IMS business has just started. But we are confident that monetization rate will increase as we continue to scale up this business and provide more comprehensive service.

*MeituEve* business is another newly incubated business, which focuses on professional grade AI skin analysis and beauty-related solutions and products. Our first-generation product was well received among global skincare brands and beauty salons. We are now researching and developing a second-generation product that aims to provide better user experience and more precise analysis so that it will differentiate from existing competitors in the market. The revenue from this business was minimal in 2019, but had grown rapidly in the past year. It became the second largest revenue line of the Others segment for the year ended December 31, 2020.

### **Cost of Sales**

Our cost of sales increased by 43.6% to RMB400.1 million for the year ended December 31, 2020, compared to RMB278.6 million for the year ended December 31, 2019. IMS business contributed to the incremental cost of sales. Total cost of sales excluding that incurred from IMS business decreased year over year, as bandwidth and storage related cost had declined year over year due to efficiency enhancement and cost reduction.



## Management Discussion and Analysis

### Gross Profit and Margin

Our gross profit increased by 13.5% to RMB793.9 million for the year ended December 31, 2020, from RMB699.3 million for the year ended December 31, 2019. Our gross margin decreased to 66.5% for the year ended December 31, 2020, from 71.5% for the year ended December 31, 2019, as a significant increase of revenue contribution from IMS business dragged down the overall gross margin.

### Research and Development Expenses

Research and development expenses decrease by 19.3% to RMB404.2 million for the year ended December 31, 2020 from RMB500.6 million for the year ended December 31, 2019, primarily due to more effective cost control in employee expense.

### Selling and Marketing Expenses

Selling and marketing expenses decreased by 11.9% to RMB287.5 million for the year ended December 31, 2020, from RMB326.5 million for the year ended December 31, 2019, primarily due to more effective cost control in staffing costs.

### Administrative Expenses

Administrative expenses decreased by 17.9% to RMB205.9 million for the year ended December 31, 2020 from RMB250.8 million for the year ended December 31, 2019, primarily due to more effective cost control.

### Other Income

Other income for the year ended December 31, 2020 decreased to RMB38.5 million from RMB49.5 million for the year ended December 31, 2019, primarily due to a decrease in government grants.

### Other Gains/(Losses), Net

Other gains was RMB0.04 million for the year ended December 31, 2020, compared to a net loss of RMB47.6 million for the year ended December 31, 2019, primarily attributable to a decrease in goodwill impairment and a decrease in net loss from fair value changes on financial assets at fair value through profit or loss, partly offset by a decrease in net remeasurement gains on consideration to non-controlling shareholders of a subsidiary.

### Finance Income, Net

Our net finance income mainly comprised of bank interest income and foreign exchange losses. Our net finance income decreased by 35.2% to RMB29.6 million for the year ended December 31, 2020 from RMB45.7 million for the year ended December 31, 2019, primarily due to a lower interest income.

### Income Tax Expense

Income tax expenses for the year ended December 31, 2020 were RMB24.0 million, compared to RMB9.0 million for the year ended December 31, 2019. Although the Group was loss-making on a consolidated level for the year ended December 31, 2020, some of our entities generated positive net profits.

## Management Discussion and Analysis

### Net Loss from Continuing Operations and Non-IFRS Measure: Adjusted Net Profit/(Loss) from Continuing Operations

Net loss from continuing operations for the year ended December 31, 2020 decreased significantly to RMB60.1 million from RMB344.1 million for the year ended December 31, 2019, primarily due to the combined positive effect of gross profit growth and expenses reduction.

To supplement our consolidated financial statements which are presented in accordance with the IFRS, we also use a non-IFRS financial measure, “Adjusted Net Profit/(Loss)”, as an additional financial measure, which is not required by, or presented in accordance with, IFRS. For the purpose of this annual report, “Adjusted Net Profit/(Loss)” will be used interchangeably with “Non-GAAP Net Profit/(Loss)”. We believe that this additional financial measure facilitates comparisons of operating performance from period to period by eliminating potential impacts of items that our management do not consider to be indicative of our operating performance. We believe that this measure provides useful information to investors and others in understanding and evaluating our consolidated results of operations in the same manner as they help our management. However, our presentation of the “Adjusted Net Profit/(Loss)” may not be comparable to a similarly titled measure presented by other companies. The use of this non-IFRS measure has limitations as an analytical tool, and you should not consider it in isolation from, or as substitute for analysis of, our results of operations or financial condition as reported under IFRS.

Adjusted Net Profit from Continuing Operations attributable to the Owners of the Company was RMB60.9 million for the year ended December 31, 2020, compared to adjusted net loss of RMB190.8 million for the year ended December 31, 2019, mainly due to the growth in gross profits from premium subscription service and cost reduction from our expense optimization plan. As mentioned in the Company’s 2019 annual report published on April 22, 2020, we had been vigilant in cost management and the Adjusted Net Loss from Continuing Operations had been narrowed significantly in 2019, and we started to make a positive Adjusted Net Profit from Continuing Operations attributable to the Owners of the Company in the fourth quarter of 2019. In spite of the unforeseen adverse impact from COVID-19, we still managed to continue with such profitability trend in terms of Adjusted Net Profit due to rising revenues and vigilant cost and expense control.

As an outlook for 2021, as the premium subscription services and in-app purchases business continue to ramp up, we expect our revenues will continue to grow. At the same time, given the exciting opportunities in various SaaS models for the beauty industry, we expect to continue investing in both technology and human resources, both of which will increase our expenses. With the COVID-19 pandemic still lingering in many countries globally, we will continue to remain vigilant and nimble, striving to realize our vision and generate long-term shareholder value.



## Management Discussion and Analysis

The following table reconciles our Adjusted Net Profit/(Loss) for the years ended December 31, 2020 and 2019 to the most directly comparable financial measure calculated and presented in accordance with IFRS:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Loss from the continuing operations for the year</b>	<b>(60,132)</b>	<b>(344,061)</b>
Excluding:		
Share-based compensation	46,730	57,962
Changes in fair value of long-term investments	53,152	60,845
Net effect of goodwill impairment and remeasurement gain		
on consideration to non-controlling shareholders of a subsidiary	(13,788)	8,596
Gains on disposal of long-term investments	(8,373)	(5,171)
Amortization of intangible assets and other expenses related to acquisition	25,819	15,760
Other one-off expenses	–	5,103
Tax effects	5,447	6,620
<b>Adjusted Net Profit/(Loss) from continuing operations attributable to:</b>	<b>48,855</b>	<b>(194,346)</b>
– Owners of the Company	60,892	(190,813)
– Non-controlling interests	(12,037)	(3,533)

### Discontinued Operations

The Group discontinued its smartphone business in 2019 and exited its e-commerce business in 2018 to fully focus on its Internet-based businesses.

### Non-controlling Interests

Non-controlling interests represent our loss after taxation that is attributable to minority shareholders of our non-wholly owned subsidiaries.

## Management Discussion and Analysis

### LIQUIDITY, FINANCIAL RESOURCES AND GEARING

Our cash and other liquid financial resources as of December 31, 2020 and 2019 were as follows:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Cash and cash equivalents	1,158,117	864,611
Short-term bank deposits	853,450	1,646,981
Long-term bank deposits	150,000	110,000
Short-term investment placed with banks	20,449	–
Cash and other liquid financial resources	2,182,016	2,621,592

Cash and cash equivalents include cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less. Long-term bank deposits and short-term bank deposits are bank deposits with original maturities over three months and redeemable on maturity. Short-term investments placed with banks are redeemable at any time and held with the primary objective to generate income at a yield higher than current deposit bank interest rates.

Most of our cash and cash equivalents, long-term bank deposits, short-term bank deposits and short-term investments placed with banks are denominated in the United States dollar, Renminbi and Hong Kong dollar.

### TREASURY POLICY

We have adopted a prudent financial management approach towards our treasury policies and thus maintained a healthy liquidity position throughout the year ended December 31, 2020. To manage the liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and other commitments can meet its funding requirements from time to time.



## CAPITAL EXPENDITURE

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Purchase of property and equipment	351,557	12,749
Purchase of intangible assets	946	–
Total	352,503	12,749

Our capital expenditures primarily included expenditures for purchases of property and equipment such as office building property, computers, equipment and servers.

On September 2, 2020, Xiamen Home Meitu Technology Co., Ltd. (廈門美圖之家科技有限公司) (“Meitu Home”) entered into a set of property acquisition agreements with Xiamen Torch Group Company Limited (廈門火炬集團有限公司), pursuant to which Xiamen Torch Group Company Limited has agreed to sell and Meitu Home has agreed to purchase an office building in Xiamen at an aggregate cash consideration of approximately RMB359.19 million (the “Property Acquisition”). Further details of the Property Acquisition can be found in the announcement of the Company dated September 2, 2020.

The increase in capital expenditure was mainly due to our purchase of an office building property in year 2020.

## LONG-TERM INVESTMENT ACTIVITIES

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Investment in financial assets at fair value through profit or loss	115,160	12,338
Investment in financial assets at fair value through other comprehensive income	–	2,259
Total	115,160	14,597

We have made minority investments that we believe have technologies or businesses that complement and benefit our business. None of these individual investments is regarded as material. Some of the investments we made were early-stage companies that do not generate meaningful revenues and profits. It is therefore difficult to determine the success of these investments in such early stage, and while successful investments could generate substantial returns, unsuccessful ones may need to be impaired or written-off.

## Management Discussion and Analysis

### FOREIGN EXCHANGE RISK

Our Group's subsidiaries primarily operate in the PRC and are exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States dollar. Therefore, foreign exchange risk primarily arose from recognized assets and liabilities in our Group's PRC subsidiaries when receiving or to receive foreign currencies from, or paying or to pay foreign currencies to overseas business partners. We did not hedge against any fluctuation in foreign currency during the years ended December 31, 2020 and 2019.

### PLEDGE OF ASSETS

As of December 31, 2020, we pledged a restricted deposit of RMB500,000 (2019: RMB500,000) to guarantee payment of certain operating expenses.

### CONTINGENT LIABILITIES

Saved as disclosed in this annual report, we did not have any material contingent liabilities as of December 31, 2020 (2019: nil).

### BORROWINGS AND GEARING RATIO

As of December 31, 2020, we pledged a bank borrowing of RMB5.0 million (as of December 31, 2019: nil). Therefore, the gearing ratio of the Group was 0.5% as of December 31, 2020 (as of December 31, 2019: 0.0%). The gearing ratio was calculated as the total borrowings divided by the total equity on the respective reporting date. For this purpose, total debt is defined as bank loan as shown in the consolidated balance sheet. The Group's gearing ratio remained at a relatively low level as the Group did not place material reliance on borrowings to finance the Group's operation.

### EMPLOYEE AND REMUNERATION POLICY

The Group had a total of 1,770 full-time employees as of December 31, 2020 (2019: 1,840), the majority of whom were based in various cities in China, including Xiamen (headquarters), Beijing, Shenzhen and Shanghai. Remuneration is determined with reference to market conditions and individual employees' performance, qualification and experience.

In line with the performance of the Group and individual employees, a competitive remuneration package is offered to retain employees, including salaries, discretionary bonuses and contributions to benefit plans (including pensions). Employees of the Group are the eligible participants of the Pre-IPO Employee Share Option Plan ("Pre-IPO ESOP"), Post-IPO Share Option Scheme, and Post-IPO Share Award Scheme. During the year under review, the relationship between the Group and our employees have been stable. We did not experience any strikes or other labor disputes which materially affected our business activities.



## Management Discussion and Analysis

### SIGNIFICANT INVESTMENTS HELD

As of December 31, 2020, we did not hold any significant investments in the equity interests of any other companies, including any investment in an investee company with a value of 5 percent or more of the Company's total assets as of December 31, 2020.

Save as disclosed in this annual report, during the year ended December 31, 2020, we did not conduct any acquisitions or disposals that constituted notifiable transactions for the Company.

### FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

The Group will continue to explore potential strategic investment opportunities with the aim of creating synergies for the Group in relation to aspects such as technological development, product research and development, product portfolio, channel expansion and/or cost control. Corresponding disclosures will be made by the Company as required under the Listing Rules.

Save as disclosed in this annual report, the Group did not have any other plans for material investments and capital assets as of December 31, 2020.

### MATERIAL ACQUISITION AND DISPOSAL OF SUBSIDIARIES AND AFFILIATED COMPANIES

On April 24, 2020, the Group disposed approximately 3.32% of the issued share capital of a subsidiary, PressLogic Holdings Limited ("**PressLogic**"), to PressLogic and other third parties at a cash consideration of HK\$12,000,000 (equivalent to approximately RMB10,964,000). After the completion of the disposal transactions, the Group's shareholding in PressLogic reduced from approximately 51.04% to approximately 47.72% and the Group no longer has control over PressLogic. The Group's remaining shareholdings in PressLogic were recognized as investment in associates. Further details of the disposal transactions can be found in the announcement of the Company dated April 24, 2020.

Save as disclosed above, we did not conduct any material acquisition or disposal of subsidiaries and/or affiliated companies during the year ended December 31, 2020.

# Directors and Senior Management

## OUR DIRECTORS

The following table presents certain information in respect of the members of our Board as at the Latest Practicable Date.

### Members of our Board

Name	Age	Position/Title	Date of Appointment
Mr. CAI Wensheng	51	Executive Director and Chairman	July 2013
Mr. WU Zeyuan ( <i>also known as Mr. WU Xinhong</i> )	40	Executive Director and Chief Executive Officer	July 2013
Dr. GUO Yihong	57	Non-executive Director	January 2014
Dr. LEE Kai-fu	59	Non-executive Director	August 2016
Mr. CHEN Jiarong	32	Non-executive Director	June 2020
Mr. ZHOU Hao	44	Independent non-executive Director	November 2016
Mr. LAI Xiaoling	45	Independent non-executive Director	January 2019
Mr. ZHANG Ming ( <i>also known as Mr. WEN Chu</i> )	43	Independent non-executive Director	January 2019
Ms. KUI Yingchun	41	Independent non-executive Director	June 2020

The biography of each Director is set out below:

### Executive Directors

**Mr. CAI Wensheng (蔡文胜)**, aged 51, is a founder, executive Director and the Chairman of our Group, and is the chairman of the Nomination Committee of our Company since the Listing Date. Mr. Cai also serves as a director of Pixocial Holdings and MeituEve, Inc.. Mr. Cai is responsible for the overall strategic planning and business direction of the Group. Mr. Cai completed his junior high education from Shi Guang High School in Shishi city (石獅市石光中學), Fujian Province, China in July 1984. Mr. Cai is an entrepreneur and renowned investor in the Internet and technology industry in China. In August 2004, Mr. Cai established 265.com Inc. (北京二六五科技有限公司), a company that provides site navigation services. He was the chairman of 265.com Inc. from August 2004 to 2008, responsible for the company's overall strategic development. 265.com Inc. was sold to Google in 2007. Since then, Mr. Cai has become an influential figure in the Internet start-up community in China. Mr. Cai has invested in various technology start-ups in the PRC, including Baofeng Group Co., Ltd. (暴風集團股份有限公司) (formerly listed on the Shenzhen Stock Exchange with a stock code of 300431), 58.com Inc., (NYSE: WUBA) and Feiyu Technology International Company Ltd. (Hong Kong Stock Exchange Stock Code: 1022). Mr. Cai is also the founder and chairman of Longling Capital Co., Ltd. From January 2009 to October 2013, Mr. Cai was the chairman of 4399 Network Co., Ltd. (四三九九網絡股份有限公司), a software enterprise that provides Internet gaming applications and information services, and was responsible for the company's overall strategic development plan. He was also appointed as a part-time professor at the School of Management, Xiamen University in September 2015.



## Directors and Senior Management

From May 2011 to November 2015, Mr. Cai served as a director of 58.com Inc. Mr. Cai also held directorships in Xiamen Fei Bo Network Technology Co., Ltd. (廈門飛博共創網絡科技股份有限公司) (National Equities Exchange and Quotations Stock Code: 834617) between June 2015 and October 2016, and TTG Fintech Limited (Australian Securities Exchange Ticker: TUP) between September 2012 and August 2017.

**Mr. WU Zeyuan (吳澤源)** (also known as: Mr. Wu Xinhong (吳欣鴻)), aged 40, is a founder, executive Director and the Chief Executive Officer of our Group. Mr. Wu is responsible for the overall management of the Company. Mr. Wu is also a director of Meitu Investment, Meitu HK, MeituEve, Inc., MeituEve International Limited, MeituEve WFOE, Meitu Mobile, Meitu Networks and Meitu Home. Mr. Wu has been involved in the Internet industry in China since 2000. Mr. Wu received his high school diploma from Quanzhou No. 1 High School (泉州第一中學) in the PRC in July 2001. From September 2000 onwards, Mr. Wu was involved in running domain-name registration businesses. Mr. Wu began developing and researching photo-editing software in 2008. Mr. Wu has created and launched one popular product after another, from 520.com to Martian Translator (火星文輸入法), a software program for converting ordinary language into netspeak consisting of unconventional Chinese characters.

Mr. Wu has been a director of Quanzhou Haoyi Computer Networks Company (泉州好易計算機網絡有限公司), a limited liability company established in the PRC on August 14, 2001, since its establishment until the Company's voluntary deregistration in October 2017.

### Non-executive Directors

**Dr. GUO Yihong (過以宏)**, aged 57, is a non-executive Director and a member of the Audit Committee of our Company. Dr. Guo received his bachelor's degree in applied chemistry from the Shanghai Jiaotong University (上海交通大學) in July 1985, Ph.D. from the University of Massachusetts at Amherst in February 1991, and a master's degree in business administration from Columbia Business School in May 1997. In 1999, Dr. Guo was employed at Soros Fund Management LLC. Since 2006, Dr. Guo has been a partner at IDG Capital Investment Consultancy (Beijing) Co., Ltd. (IDG資本投資顧問(北京)有限公司). Dr. Guo has been a director of Internet platform and app development and operating companies, such as Xiamen Gigabit Network Technology Co., Ltd. (廈門吉比特網絡技術股份有限公司), Next Games Oy, Cassia Networks Inc. and Ripple Labs, Inc. Dr. Guo has been a board observer of Farfetch.com Limited since April 2016. Since August 2014, Dr. Guo has been a director of China Quanjude (Group) Co., Ltd (中國全聚德(集團)股份有限公司) (Shenzhen Stock Exchange Stock Code: 002186), a restaurant services group.

Dr. Guo is a partner of IDG-Accel China Growth Fund III L.P., one of our pre-IPO investors and a Shareholder of our Company.

## Directors and Senior Management

**Dr. LEE Kai-fu (李開復)**, aged 59, was appointed as a non-executive Director in August 2016 and is a member of the Remuneration Committee. Dr. Lee received his bachelor of arts degree and Ph.D. in computer science from Columbia University in May 1983 and Carnegie Mellon University in May 1988, respectively. From 1988 to 1990, Dr. Lee worked at Carnegie Mellon University, where he served as an assistant professor. Between July 1990 and April 1996, Dr. Lee worked at Apple Inc. (NASDAQ: AAPL), serving his last position as vice-president from December 1995. From July 1998 to July 2005, Dr. Lee was the vice president at Microsoft Corporation (NASDAQ: MSFT), a software products and services company, where he played a key role in establishing the Microsoft research division. From July 2005 to September 2009, Dr. Lee was the president of Google China at Google Inc. (NASDAQ: GOOGL), where he helped establish Google's operations in the market and oversaw its growth. He was responsible for launching the Google China R&D Center.

Dr. Lee has been an independent non-executive director of Hon Hai Precision Industry Co., Ltd. (Taiwan Stock Exchange Stock Code: 2317) since July 2016 and Fosun International Limited (Hong Kong Stock Exchange Stock Code: 656) since 28 March 2017. Dr. Lee served as an independent non-executive director of Shangri-La Asia Limited (Hong Kong Stock Exchange Stock Code: 0069) between November 2015 and June 2019.

Dr. Lee has served as chairman and chief executive officer of Innovation Works Limited, a venture capital firm, since 2009. Dr. Lee has been the chairman of Innovation Works (Beijing) Enterprise Management Co., Ltd. (National Equities Exchange and Quotations Stock Code: 835966), a venture capital firm, since September 2015 and independent non-executive director of LightInTheBox Holding Co., Ltd, a NYSE-listed company (NYSE: LITB) since June 5, 2013.

Dr. Lee is a co-founder and the managing partner of Innovation Works Development Fund L.P., one of our pre-IPO investors and a Shareholder of our Company.

**Mr. CHEN Jiarong (陳家榮)**, aged 32, was appointed as a non-executive Director of our Company on June 3, 2020. Mr. Chen was a founder and the chief executive officer of Kingkey Enterprise Holdings Limited between July 2014 and May 2019, and was responsible for managing and overseeing a direct investment portfolio with a size of over HK\$2 billion, and directing all organizational operations, policies, and objectives to maximize productivity and returns. Between July 2012 and June 2014, Mr. Chen was a business manager at Ping An Securities Limited in Shenzhen (the PRC), providing financial advice and support to clients and formulating strategic and long-term business plans.

Mr. Chen graduated from the University of British Columbia with a bachelor of arts degree in economics in 2012.

Mr. Chen served as the chairman and non-executive director of KK Culture Holdings Limited (Hong Kong Stock Exchange Stock Code: 550) between January 2017 and November 2018.



## Directors and Senior Management

### Independent Non-Executive Directors

**Mr. ZHOU Hao (周浩)**, aged 44, was appointed as an independent non-executive Director of our Company, chairman of the Audit Committee and member of the Nomination Committee of our Company with effect from Listing. Mr. Zhou is our Director with appropriate professional accounting or related financial management expertise for the purpose of Rule 3.10(2) of the Listing Rules through his experience listed below. Mr. Zhou received his bachelor's degree from Shanghai International Studies University (上海外國語大學) in July 1998. Mr. Zhou joined General Electric (China) Co., Ltd. (通用電氣(中國)有限公司) in January 2007 as a financial manager. From May 2009 to September 2010, Mr. Zhou was the vice president of finance and the chief financial officer at Wuxi PharmaTech (Cayman) Inc., (NYSE: WX). In September 2010, Mr. Zhou joined CITIC Pharmaceutical Co Ltd. (中信醫藥實業有限公司), a pharmaceutical service provider that supplies medicine and related consumables to hospitals as chief financial officer. In May 2011, Mr. Zhou became the chief financial officer of 58.com Inc., (NYSE: WUBA), a company that operates online marketplace serving local merchants and consumers in the PRC, and was subsequently redesignated as its chief strategic officer in April 2020, while also serving as the president of international business and head of investor relations.

**Mr. LAI Xiaoling (賴曉凌)**, aged 45, was appointed as an independent non-executive Director, the chairman of the Remuneration Committee and a member of the Audit Committee on January 1, 2019. Mr. Lai has over 15 years of experience in investment and business management. Since January 2018, Mr. Lai has been a partner of Beijing Shunwei Capital Investment and Consulting Company Limited (北京順為資本投資諮詢有限公司), primarily responsible for investment strategy, team formation and management and portfolio management; from June 2013 to December 2017, he was a partner of Innovation Work (Beijing) Investment Management and Consulting Company Limited (創新方舟(北京)投資管理諮詢有限公司), primarily responsible for investment strategy, personnel recruitment and training and portfolio management; from June 2012 to April 2013, he worked as the Investment Director for Chengwei Investment Advisory (Shanghai) Company Limited (成為投資諮詢(上海)有限公司); from October 2007 to February 2012, he worked as the Investment Manager and Vice President for Morningside TMT (Shanghai) Limited (晨創啟興(上海)投資管理諮詢有限公司), primarily responsible for deal sourcing, execution and portfolio management.

Mr. Lai obtained a bachelor's degree in engineering physics from Tsinghua University (清華大學) in July 1999, and a master's degree in business administration from The Chinese University of Hong Kong (香港中文大學) in December 2007.

Mr. Lai has also been an independent non-executive director of Feiyu Technology International Company Ltd. (Hong Kong Stock Exchange Stock Code: 1022) since November 2014.

## Directors and Senior Management

**Mr. ZHANG Ming (張明)** (also known as: Mr. WEN Chu (文廚)), aged 43, was appointed as an independent non-executive Director of our Company, a member of the Remuneration Committee and a member of the Nomination Committee on January 1, 2019. Mr. Zhang is the founder, chairman and chief executive officer of Great Wall Club, a platform to provide professional services to entrepreneurs, developers and investors to strengthen their connection with other mobile Internet industry leaders and grow their businesses worldwide. He is also a prominent cross-border angel investor and the founder of GASA University, a university dedicated to becoming an elite educational program for successful entrepreneurs who seek to enhance their scientific logic and scientific literacy.

Mr. Zhang founded Clickcom in 2003, and was the chief executive officer at Clickcom from March 2003 to December 2004. Clickcom was acquired by a Nasdaq-listed company in 2004. He also founded Moabc in 2005 and was the chief executive officer at Moabc from March 2005 to October 2007, during which he led Moabc to become a leading mobile community with over 10 million users.

Mr. Zhang is the author of *'Bu Dong'* – a journal of his journey of building businesses around the world as an entrepreneur. His investment portfolio includes XPeng Motors, Lychee.FM, and Bijixia.

Mr. Zhang received a diploma in Chinese literature from Jiangsu Changzhou Normal College in July 1998.

**Ms. KUI Yingchun (黃鶯春)**, aged 41, was appointed as an independent non-executive Director of our Company on June 3, 2020. Ms. Kui is the president of the agriculture business of NetEase, Inc. (NASDAQ: NTES) from March 2017, a senior advisor of NetEase Weiyang from April 2020, responsible for the overall business strategy and fund raising, and replicate eco-friendly farm across the PRC to enhance food safety and mitigate environmental problems. She is also the founder and chief executive officer of Hetian Flying Chicken (Changting) Agriculture Technology Ltd. from December 2017.

Between January 2003 and December 2005, Ms. Kui was a business news anchor at CCTV International. From July 2007 to September 2008, Ms. Kui served as the head of investor relations and business development of E-House (China) Holdings Limited (NYSE: EJ). From September 2008 to October 2009, she was an executive director (investment banking, China team, head of China syndicate) at UBS AG in Hong Kong. From October 2009 to April 2012, she worked at the Bank of America Merrill Lynch in Hong Kong with her last position being the head of China technology and media (investment banking). From April 2012 to April 2016, she worked at JD.com, Inc. with her last position being senior vice president. From May 2016 to October 2016, she was a managing director at CRE Alliance Fund (under China Resources Group).

Ms. Kui graduated from the Beijing Foreign Studies University with a bachelor of Arts degree in 2000, followed by a master of arts degree in international political economy at the University of Birmingham.



## Directors and Senior Management

### OUR SENIOR MANAGEMENT

The following table presents certain information concerning the senior management personnel of the Group as at the Latest Practicable Date, in addition to the executive Directors listed above.

Name	Age	Position	Roles and responsibilities	Date of joining our Group
Mr. NGAN King Leung Gary (顏勁良)	37	Chief Financial Officer and Company Secretary	Overall financial strategy, investor relations and company secretarial matters	June 2015
Ms. WANG Xiujuan (王秀娟)	43	Chief Operating Officer	Monetization strategies and innovation ecosystem	August 2019
Ms. SHI Na (施娜)	43	Chief Human Resources Officer	Overall human resources and administration management	April 2019

See disclosure in “Directors and Senior Management – Our Directors” for the biographies of Mr. Cai and Mr. Wu.

**Mr. NGAN King Leung Gary (顏勁良)**, aged 37, is our Chief Financial Officer and Company Secretary, and joined our Group in June 2015. Mr. Ngan is primarily responsible for the overall financial strategy, investor relations and company secretarial matters of the Group. Between May 2012 and June 2015, Mr. Ngan held the positions of chief operating officer and chief financial officer at Forgame Holdings Limited (Hong Kong Stock Exchange Stock Code: 484), a mobile games and web game company listed on the Stock Exchange. Prior to that, he was the director and head of Hong Kong and China Internet research at UBS AG, where he worked from July 2006 to April 2012. Mr. Ngan received his bachelor of science degree in economics from the Wharton School, University of Pennsylvania in 2006. He has been a CFA Charterholder since 2010. Mr. Ngan was also the joint company secretary of Forgame Holdings Limited from February 2013 to November 2014. Mr. Ngan has also been an independent non-executive director of Pop Mart International Group Limited (Hong Kong Stock Exchange Stock Code: 9992) since its listing on the Stock Exchange in December 2020.

**Ms. WANG Xiujuan (王秀娟)**, aged 43, is our Chief Operating Officer and joined our Group in August 2019. Ms. Wang is primarily responsible for the monetization strategies and innovation ecosystem of the Group. Ms. Wang founded Dajie.com in 2008, and has also played an integral role as a co-founder in building many China’s consumer mobile and Internet companies, such as ChinaRen, KongZhong.com (NASDAQ: KZ) and RenRen (NYSE: RENN). She was awarded with “2010-2020: 35 Most Influential People in the IT Industry of the Next Decade” by Beijing Youth Daily and Tencent Tech. In addition, she was also awarded with “Pink Platinum Elite Women Leader” by Bazaar Magazine and recognized as a leading role model for women executives in the industry. Ms. Wang received her bachelor degree in international finance at the Central University of Finance and Economics in Beijing. Ms. Wang remains as the chief executive officer of Dajie.com.

## Directors and Senior Management

**Ms. SHI Na (施娜)**, aged 43, is our Chief Human Resources Officer and joined our Group in April 2019. Ms. Shi has served as director of human resources and operations at Lenovo Group between 2013 and 2014, and at Lenovo ZUK between 2015 and 2016. Between 2017 and 2019, Ms. Shi served as vice president of human resources at Ziroom Group. Ms. Shi received her bachelor degree in economics at the Minzu University of China in 2000, and her master degree in philosophy of science & technology at Dalian University of Technology in 2003.

### COMPANY SECRETARY

**Mr. NGAN King Leung Gary (顏勁良)** was appointed as one of the joint company secretaries of our Company on August 2, 2017, and became the sole company secretary of our Company from December 15, 2019. See disclosure in “Directors and Senior Management — Our Senior Management” for the biography of Mr. Ngan.

### GENERAL COUNSEL

**Mr. LAW Yat Yang Arthur (羅日陽)**, aged 37, was appointed as the General Counsel of the Group on September 18, 2017.

Prior to joining the Group, he was a Legal Counsel of Alibaba Group (HKEX: 9988; NYSE: BABA) from January 2017 to September 2017, primarily responsible for Alibaba Group’s cloud computing and IT equipment procurement businesses. Between February 2014 and January 2017, Mr. Law worked at Forgame Holdings Limited (Hong Kong Stock Exchange Stock Code: 484), with his last position being General Counsel & Company Secretary from June 2015. Between October 2010 and January 2014, Mr. Law worked as a Solicitor in the Corporate & Commercial Department of Messrs. Woo, Kwan, Lee & Lo.

Mr. Law was admitted as a solicitor of New South Wales (Australia) by the Supreme Court of New South Wales (Australia) in August 2007 and as a solicitor of Hong Kong by the High Court of Hong Kong in September 2010. He obtained a bachelor of applied finance degree and a bachelor of laws degree from Macquarie University, Sydney (Australia) in April 2007, a graduate diploma in legal practice from The College of Law (New South Wales, Australia) in August 2007, and a Postgraduate Certificate in Laws from the University of Hong Kong in June 2008.



# Report of the Directors

The Board of the Company is pleased to present this report of the Directors with the consolidated financial statements of the Group for the year ended December 31, 2020.

## GENERAL INFORMATION

The Company was incorporated in the Cayman Islands on July 25, 2013 as an exempted limited liability company under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands (the “Companies Law”). The Company adopted and carries on business in Hong Kong under the name of “美圖之家”, as approved by and registered with the Registrar of Companies on October 28, 2016 and November 7, 2016, respectively.

The Company’s Shares were listed on the Main Board of the Stock Exchange on December 15, 2016.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of the Company’s subsidiaries and Meitu Networks and its subsidiaries are mobile Internet companies that offer a portfolio of innovative photo and community apps that enjoys popularity in the PRC and overseas, and are principally engaged in the provision of online advertising and other internet value added services.

The analysis of the Group’s revenues and contribution to results by business segments and the Group’s revenues by geographical area of operations are set out in Note 5 to the consolidated financial statements.

## USE OF NET PROCEEDS FROM LISTING

The shares of the Company were listed on the Stock Exchange on December 15, 2016. The net proceeds from the Listing amounted to approximately RMB4,211.5 million.

As at December 31, 2020, the Group had utilized the net proceeds as set out in the table below:

	Net proceeds from the Listing <sup>(1)</sup> (RMB million)	Utilization for the year ended December 31, 2020 (RMB million)	Unutilized amount (RMB million)
Component and raw material sourcing to produce smartphones	1,221.3	–	–
Investment in or acquisition of businesses that are complementary to our business	1,001.6	121.8	275.5
Implementation of sales and marketing initiatives in both China and overseas market	864.2	–	–
Expansion of Internet services business	581.2	80.2	123.2
Expansion of research and development capabilities	287.8	–	–
General working capital	400.8	400.8	–

Note:

(1) The figures were based on an average of the prevailing exchange rates of RMB against a foreign currency in 2020.

## Report of the Directors

The remaining balance of the net proceeds was placed with banks. There is a delay to the timeline on the application of the net proceeds from the Listing as previously disclosed in the prospectus of the Company dated December 5, 2016. The Company expects to fully utilize the remaining net proceeds by the end of 2022.

### RESULTS

The results of the Group for the year ended December 31, 2020 are set out in the consolidated statement of comprehensive income on page 116 of this annual report.

### BUSINESS REVIEW

The business review of the Group for the year ended December 31, 2020 is set out in the sections headed “Chairman’s Statement” and “Management Discussion and Analysis” from pages 7 to 9 and pages 10 to 20 of this annual report. Description of principal risks and uncertainties that the Group may be facing can be found in the sections headed “Report of Directors – Risks relating to the Contractual Arrangements” and “Report of Directors – Dajie VIE Agreements – Risks relating to the Dajie VIE Agreements” on page 43 and page 54 of this annual report. An account of the Company’s key relationships with its employees, customers and suppliers and others that have a significant impact on the Company is set out in the “Environmental, Social and Governance Report” on pages 78 to 108 of this annual report.

### DIVIDENDS

The Board does not recommend the distribution of a final dividend for the year ended December 31, 2020.

### RESERVES

The Company may pay dividends out of the share premium account, retained earnings and any other reserves provided that immediately following the payment of such dividends, the Company will be in a position to pay off its debts as and when they fall due in the ordinary course of business.

As at December 31, 2020, the Company had distributable reserves of US\$812,543,000 (equivalent to RMB5,301,763,000) (2019: US\$758,779,000 (equivalent to approximately RMB5,293,397,000)).

Details of movements in the reserves of the Group and the Company during the year ended December 31, 2020 are set out in the consolidated statement of changes in equity on pages 119 to 120 and in Note 36(b) to the consolidated financial statements, respectively.

### PROPERTY AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group during the year ended December 31, 2020 are set out in Note 13 to the consolidated financial statements.

### SHARE CAPITAL

Details of movements in the share capital of the Company for the year ended December 31, 2020 are set out in Note 22 to the consolidated financial statements.



## SUBSIDIARIES

Particulars of the Company's principal subsidiaries are set out in Note 37 to the consolidated financial statements.

## BORROWINGS

The Group did not have any outstanding bank loans and other borrowings as at December 31, 2020.

## DONATION

During the year ended December 31, 2020, the Group made charitable donations of approximately RMB106,260 (2019: RMB314,179).

## FINANCIAL SUMMARY

A summary of the condensed consolidated results and financial positions of the Group is set out on page 216 of this annual report.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year ended December 31, 2020, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

## DEBENTURE ISSUED

The Group has not issued any debentures during the year ended December 31, 2020.

## EMOLUMENT POLICY AND DIRECTORS' REMUNERATION

In compliance with the CG Code as set out in Appendix 14 to the Listing Rules, the Company has established the Remuneration Committee to formulate remuneration policies. The remuneration is determined and recommended based on each Director's and senior management personnel's qualification, position and seniority. As for the independent non-executive Directors, their remuneration is determined by the Board upon recommendation from the Remuneration Committee. The Directors and the senior management personnel are eligible participants of the Post-IPO Share Option Scheme (as defined below) and the senior management personnel are eligible participants of the Pre-IPO ESOP (as defined below). Details of the remuneration of the Directors, senior management and the five highest paid individuals are set out in Note 31, Note 9(a) and Note 9(b), respectively, to the consolidated financial statements.

None of the Directors waived or agreed to waive any remuneration and there were no emoluments paid by the Group to any of the Directors as an inducement to join, or upon joining the Group, or as compensation for loss of office.

For the year ended December 31, 2020, Mr. Wu was paid discretionary bonuses of a total sum of RMB170,486 (equivalent to approximately 2 months of his base salary). Save as disclosed above, no discretionary bonuses were paid to, or receivable by, the Directors for the year ended December 31, 2020.

## Report of the Directors

### SHARE OPTION SCHEMES

#### 1. Employee Share Option Plan

The Pre-IPO ESOP was approved and adopted by the Company on February 15, 2014 and amended by resolution of the Board on November 18, 2015.

##### **Purpose**

The purpose of the Pre-IPO ESOP is to promote the success and enhance the value of the company, by linking the personal interests of the members of the Board, employees, consultants and other individuals to those of the Shareholders and, by providing such individuals with an incentive for outstanding performance, to generate superior returns to the Shareholders. The Pre-IPO ESOP is further intended to provide flexibility to the Company in its ability to motivate, attract and retain the services of recipients upon whose judgment, interest, and special effort the successful conduct of the Company's operation is largely dependent.

##### **Eligible Participants**

Any employees, consultants, all members of the Board, and other individuals, as determined, authorized and approved by the Board or a committee authorized by the Board.

##### **Maximum Number of Shares**

The overall limit on the number of options to be granted pursuant to the Pre-IPO ESOP represents 116,959,070 underlying Shares, subject to any adjustments for share subdivision or other dilutive issuances.

As at December 31, 2020, outstanding options representing 26,603,073 underlying Shares were granted to eligible participants pursuant to the Pre-IPO ESOP. Details of the Pre-IPO ESOP are set out in Note 24(a) to the consolidated financial statements.

As at the Latest Practicable Date, options to subscribe for an aggregate of 19,297,598 Shares were outstanding, representing approximately 0.44% of the issued share capital of the Company as at the Latest Practicable Date.

No further option could be granted under the Pre-IPO ESOP.

##### **Limit for Each Participant**

Under the Pre-IPO ESOP, there is no specific limit on the maximum number of Shares which may be granted to a single eligible participant.



### **Remaining Life of the Pre-IPO ESOP**

The Pre-IPO ESOP is valid and effective for a period of 10 years from February 15, 2014 and up to February 15, 2024. The remaining life of the scheme is approximately 3 years. Any options that are outstanding on the expiry date of the Pre-IPO ESOP shall remain in force according to the terms of the Pre-IPO ESOP.

### **Consideration**

No consideration is required to be paid by the grantees for the grant of options under the Pre-IPO ESOP.

### **Option Period**

The term of any options granted under the Pre-IPO ESOP shall not exceed 10 years, subject to a shareholder approval of extension of the exercise period for an option beyond 10 years from the date of grant. The Board shall also determine any conditions, if any, that must be satisfied before all or part of an option may be exercised.

The Board has the authority to determine the minimum period for which an option must be held before it can vest. The Pre-IPO ESOP does not specify any minimum holding period.

### **Exercise Price**

The exercise price per Share under the Pre-IPO ESOP is US\$0.03 as determined, authorized and approved by the Board.

Further details of the Pre-IPO ESOP are set out in the Prospectus.

## **2. Post-IPO Share Option Scheme**

The Post-IPO Share Option Scheme was adopted pursuant to the written resolutions of the Shareholders passed on November 25, 2016.

### **Purpose**

The purpose of the Post-IPO Share Option Scheme is to enable the Company to grant options to the eligible participants as an incentive or a reward for their contribution to the Group.

### **Eligible Participants**

Any employee, Director (including executive Directors, non-executive Directors and independent non-executive Directors), officer, consultant, advisor, distributor, contractor, customer, supplier, agent, business partner, joint venture business partner or service provider of any member of the Group or any affiliate as the Directors determine.

## Report of the Directors

### Maximum Number of Shares

The maximum number of Shares which may be allotted and issued upon exercise of all outstanding options granted and yet to be exercised under the Post-IPO Share Option Scheme and any other share option schemes adopted by the Group must not exceed 30% of the issued share capital of the Company from time to time. No options may be granted under the Post-IPO Share Option Scheme or any other share option schemes adopted by the Group if the grant of such option exceeds the limit.

As at December 31, 2020 and as at the Latest Practicable Date, no options had been granted, agreed to be granted, exercised, cancelled or lapsed pursuant to the Post-IPO Share Option Scheme and therefore the total number of Shares available for grant under the Post-IPO Share Option Scheme was 422,729,455 Shares, representing 9.80% and 9.71% of the issued share capital of the Company respectively.

The total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Post-IPO Share Option Scheme and any other share option schemes is 422,729,455 Shares, being no more than 10% of the Shares in issue as at the Listing Date. The limit of 10% may be refreshed at any time by approval of the Shareholders in a general meeting provided that the total number of the Shares which may be issued upon exercise of all options to be granted under the Post-IPO Share Option Scheme and any other option schemes of the Group must not exceed 10% of the Shares in issue as at the date of approval of the refreshed limit and for the purpose of calculating the limit, options (including those outstanding, cancelled, lapsed or exercised in accordance with the Post-IPO Share Option Scheme and any other share option schemes of our Group) previously granted under the Post-IPO Share Option Scheme and any other share option schemes of our Group will not be counted.

### Remaining Life of the Post-IPO Share Option Scheme

The Post-IPO Share Option Scheme is valid and effective for a period of 10 years commencing from the Listing Date and up to December 15, 2026. The remaining life of the Post-IPO Share Option Scheme is approximately 5 years.

### Limit of Each Participant

Unless approved by Shareholders in a general meeting, the maximum number of Shares underlying the options granted to each eligible participant (including both exercised and outstanding options) in any 12-month period shall not exceed 1% of the Shares in issue for the time being.

### Consideration

A consideration of HK\$1.00 is payable on acceptance of the grant of an option.

### Option Period

An option may be exercised in accordance with the terms of the Post-IPO Share Option Scheme at any time during a period as the Board may determine, which may not expire later than 10 years from the offer date of the option subject to the provisions of early termination thereof.

The Board has the authority to determine the minimum period for which an option must be held before it can vest. The Post-IPO Share Option Scheme does not specify any minimum holding period.



### Exercise Price

Pursuant to the Post-IPO Share Option Scheme, the participants may subscribe for the Shares on the exercise of an option at the price determined by the Board provided that it shall be at least the highest of (a) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date (the "Offer Date") on which an option is offered to a participant, which must be a business date; (b) the average of the closing prices of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the Offer Date; and (c) the nominal value of a Share.

### SHARE AWARD SCHEME

The Post-IPO Share Award Scheme was adopted pursuant to the written resolutions of the Shareholders passed on November 25, 2016.

#### Purpose

The purpose of the Post-IPO Share Award Scheme is to align the interests of eligible persons with those of the Group through ownership of Shares, dividends and other distributions paid on Shares and/or the increase in value of the Shares, and to encourage and regain eligible persons to make contributions to the long-term growth and profits of the Group.

#### Eligible Participants

Any employee, Director (including executive Directors, non-executive Directors and independent non-executive Directors), officer, consultant, advisor, distributor, contractor, customer, supplier, agent, business partner, joint venture business partner or service provider of any member of the Group or any affiliate as the Directors determine.

#### Awards

An award granted by the Board to eligible participants which may vest in the form of Shares or the actual selling price of the Shares in cash.

#### Granting of Awards

The Board may, from time to time, grant awards to any eligible participant who the Board considers to have contributed or will contribute to the Group.

Each grant of an award to any Director or the chairman of the Company shall be subject to the prior approval of the independent non-executive Directors of the Company (excluding any independent non-executive Director who is a proposed recipient of the grant of an award). The Company will comply with the relevant requirements under Chapter 14A of the Listing Rules for any grant of Shares to connected persons of the Company.

## Report of the Directors

### Maximum Number of Shares to be awarded

The aggregate number of Shares underlying all grants made pursuant to the Post-IPO Share Award Scheme (excluding Shares granted which have been forfeited in accordance with the Post-IPO Share Award Scheme) will not exceed 5% of the aggregate nominal amount of the issued share capital of the Company without further Shareholders' approval, approximately 211,364,727 Shares, subject to an annual limit of 3% of the total number of issued Shares at the relevant time.

Any Shares granted under the Post-IPO Share Award Scheme but not yet vested are personal to the selected participants to whom they are granted and cannot be assigned or transferred. A selected participant shall not in any way sell, transfer, charge, mortgage, encumber or create any interest in favor of any other person over or in relation to any award granted by the Board, or enter into any agreement to do so.

As at December 31, 2020 and as at the Latest Practicable Date, 78,475,846 and 89,516,059 outstanding award Shares had been granted or agreed to be granted under the Post-IPO Share Award Scheme (excluding Shares granted which have been forfeited in accordance with the Post-IPO Share Award Scheme).

Assuming (i) the annual limit of 3% of the total number of issued Shares is fully utilized and (ii) options granted under the Pre-IPO ESOP or Post-IPO Share Option Scheme are not exercised, our issued share capital will increase from 4,314,493,090 Shares (being the number of Shares in issue as at December 31, 2020) and 4,351,798,565 Shares (being the number of Shares in issue as at the Latest Practicable Date) to 4,443,927,882 Shares and 4,482,352,521 Shares respectively.

### Limit for Each Participant

Under the Post-IPO Share Award Scheme, there is no specific limit on the maximum number of shares which may be granted to a single eligible participant but unvested under the Post-IPO Share Award Scheme.

### Termination

The Post-IPO Share Award Scheme shall terminate on the earlier of:

- (a) the end of the period of ten years commencing on the Listing Date except in respect of any non-vested Shares granted hereunder prior to the expiration of the Post-IPO Share Award Scheme, for the purpose of giving effect to the vesting of such Shares or otherwise as may be required in accordance with the provisions of the Post-IPO Share Award Scheme; and
- (b) such date of early termination as determined by the Board provided that such termination shall not affect any subsisting rights of any selected participant under the rules of the Post-IPO Share Award Scheme, provided further that for the avoidance of doubt, the change in the subsisting rights of a selected participant in this paragraph refers solely to any change in the rights in respect of the Shares already granted to a selected participant.

### EQUITY-LINKED AGREEMENTS

No equity-linked agreements were entered into by the Group, or existed during the year ended December 31, 2020.



## Report of the Directors

### DIRECTORS

The Directors and members of senior management of the Company who held office during the year ended December 31, 2020 and up to the Latest Practicable Date were:

#### Executive Directors:

Mr. CAI Wensheng (*Chairman*)

Mr. WU Zeyuan (*Chief Executive Officer*)

#### Non-Executive Directors:

Dr. GUO Yihong

Dr. LEE Kai-fu

Mr. CHEN Jiarong (*appointed on June 3, 2020*)

#### Independent Non-executive Directors:

Mr. ZHOU Hao

Mr. LAI Xiaoling

Mr. ZHANG Ming

Ms. KUI Yingchun (*appointed on June 3, 2020*)

Pursuant to Article 83(2) of the Articles of Association, Mr. CHEN Jiarong and Ms. KUI Yingchun have been appointed as non-executive Directors and independent non-executive Directors respectively, both effective from June 3, 2020 at the annual general meeting of the Company held on June 3, 2020.

Pursuant to Article 84 of the Articles of Association, one-third of the Directors shall retire from office by rotation at each annual general meeting of the Company and will be eligible for re-election at that meeting. The Directors to retire by rotation shall firstly be those who wishes to retire and not offer himself/herself for re-election, and secondly be those who have been longest in office since their last re-election or appointment and as between persons who became or were last re-elected Directors on the same day shall (unless they otherwise agree among themselves) be determined by lot.

In accordance with Article 84(2) of the Articles of Association, Mr. ZHANG Ming shall retire from office as Director by rotation at the AGM and will not offer himself for re-election as Director at the AGM in order to devote more time to focus on his other business commitments.

In accordance with Article 84(2) of the Articles of Association, Mr. WU Zeyuan and Mr. LAI Xiaoling shall retire from office as Directors by rotation at the AGM and being eligible, offer themselves for re-election as Directors at the AGM.

Details of the Directors standing for re-election at the AGM are set out in the circular to the Shareholders together with this annual report.

## Report of the Directors

The Company has received from each of the independent non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules and considers each of the independent non-executive Directors to be independent.

### BOARD OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of the directors and senior management of the Group are set out in the section headed “Directors and Senior Management” on pages 21 to 27 of this annual report.

### DIRECTORS’ SERVICE CONTRACTS

Each of the executive Directors has entered into a service contract with the Company for an initial term of three years with effect from the Listing Date or until the third annual general meeting of the Company since the Listing Date (whichever is sooner). Such service contracts were renewed on identical terms on June 3, 2019 (the “**Renewal Date**”) for another term of three years or until the third annual general meeting of the Company since the Renewal Date (whichever is sooner). Mr. CAI Wensheng has also entered into a service contract with Pixocial Technology (Singapore) Pte. Ltd. (formerly known as Meitu Technology (Singapore) Pte. Ltd., “**Pixocial Singapore**”) for an initial term of one year with effect from January 1, 2019, subject to renewal and the re-election as and when required under the constitution of Pixocial Singapore, and such service contract was renewed on identical terms on January 1, 2020 and January 1, 2021.

Each of the non-executive Directors and independent non-executive Directors (excluding Mr. LAI Xiaoling, Mr. CHEN Jiarong, Mr. ZHANG Ming and Ms. KUI Yingchun) has signed a letter of appointment with the Company (“**Letter of Appointment**”) for an initial term of three years or until the third annual general meeting of our Company since the Listing Date (whichever is sooner). Such letters of appointment were renewed on identical terms on June 3, 2019 for another term of three years or until the third annual general meeting of the Company since the Renewal Date (whichever is sooner).

On September 30, 2020, Dr. GUO Yihong entered into a supplemental agreement with the Company to amend his Letter of Appointment to reduce his remuneration to nil with effect from October 1, 2020. Dr. GUO Yihong has advised the Company that pursuant to the current policies of his employer, as a matter of prudence, he has volunteered not to receive any remuneration from the Company for the time being, in order to avoid any situation where a possible conflict of interest may arise.

Each of Mr. LAI Xiaoling and Mr. ZHANG Ming has signed a letter of appointment with the Company commencing from January 1, 2019 until the third annual general meeting of the Company from such commencement date.

Each of Mr. CHEN Jiarong and Ms. KUI Yingchun has signed a letter of appointment with the Company commencing from June 3, 2020 until the third annual general meeting of the Company from such commencement date.

None of the Directors proposed for re-election at the AGM has a service contract with members of the Group that is not determinable by the Group within one year without payment of compensation, other than statutory compensation.



### **DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE**

Save as disclosed in the section "Continuing Connected Transactions" below, none of the Directors nor any entity connected with the Directors had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party subsisting during or at the end of the year ended December 31, 2020.

### **PERMITTED INDEMNITY**

Pursuant to the Articles of Association and subject to the applicable laws and regulations, every Director shall be indemnified and secured harmless out of the assets and profits of the Company against all actions, costs, charges, losses, damages and expenses which they or any of them may incur or sustain in or about the execution of their duty in their offices.

Such permitted indemnity provision has been in force for the year ended December 31, 2020. The Company has taken out liability insurance to provide appropriate coverage for the Directors.

### **MANAGEMENT CONTRACTS**

No contract, concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year ended December 31, 2020.

### **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

Save as disclosed in this annual report, at no time during the year ended December 31, 2020 was the Company or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of the Company or any other body corporate; and none of the Directors, or any of their spouse or children under the age of 18, had any right to subscribe for equity or debt securities of the Company or any other body corporate, or had exercised any such right.

## Report of the Directors

**DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY OF ITS ASSOCIATED CORPORATIONS**

As at December 31, 2020, the interests and short positions of the Directors in the Shares, underlying Shares and debentures of the Company or its associated corporations within the meaning of Part XV of the SFO, as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

Name of Director	Nature of interest	Number of ordinary shares	Approximate percentage of holding <sup>(1)</sup>
Mr. CAI Wensheng <sup>(1)</sup>	Interest in a controlled corporation/ Beneficiary of a trust	1,126,600,000	26.11%
Mr. WU Zeyuan <sup>(2)</sup>	Beneficiary of a trust/Beneficial owner	567,946,670	13.16%
Mr. CHEN Jiarong	Beneficial owner/Interest in a controlled corporation/Interest of spouse	517,740,180	12.00%
Dr. LEE Kai-fu	Interest in a controlled corporation	32,994,151	0.76%

Notes:

- (1) The entire interest of Baolink Capital is held by Mr. Cai and the entire interest of Longlink Capital is held by Longlink Limited, which is in turn held by Lion (Trust) Singapore Limited as the trustee for the benefit of Mr. Cai.
- (2) The entire interest of Xinhong Capital is held by Easy Prestige Limited, which in turn is held by Lion (Trust) Singapore Limited as the trustee for the benefit of Mr. Wu.
- (3) The percentages are calculated on the basis of 4,314,493,090 Shares in issue as at December 31, 2020.

Save as disclosed above, as at December 31, 2020, none of the Directors and chief executive of the Company has any interest or short position in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Model Code.



## SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at December 31, 2020, the persons other than the Directors, whose interests have been disclosed in this annual report, had an interest or short position in the Shares and underlying Shares of the Company as recorded in the register required to be kept by the Company, pursuant to Section 336 of the SFO, were as follows:

Name of Shareholder	Nature of interest	Number of ordinary shares	Approximate percentage of holding
Easy Prestige <sup>(1)</sup>	Interest of controlled corporation	566,666,670	13.13%
Xinhong Capital <sup>(1)</sup>	Beneficial owner	566,666,670	13.13%
Baolink Capital <sup>(2)</sup>	Beneficial owner	506,600,000	11.74%
Longlink Limited <sup>(2)</sup>	Interest of controlled corporation	620,000,000	14.37%
Longlink Capital <sup>(2)</sup>	Beneficial owner	620,000,000	14.37%
Lion Trust (Singapore) Limited <sup>(3)</sup>	Trustee of a discretionary trust	1,398,366,670	32.41%
Kingkey Enterprise Holdings Limited	Interest of controlled corporation	435,024,180	10.08%
Chen Jiajun	Interest of controlled corporation	435,024,180	10.08%

Notes:

- (1) The entire interest of Xinhong Capital is held by Easy Prestige Limited, which in turn is held by Lion Trust (Singapore) Limited as the trustee for the benefit of Mr. Wu.
- (2) The entire interest of Baolink Capital is held by Mr. Cai and the entire interest of Longlink Capital is held by Longlink Limited, which in turn is held by Lion Trust (Singapore) Limited as the trustee for the benefit of Mr. Cai.
- (3) The entire interest of Easy Prestige Limited and Longlink Limited is held by Lion Trust (Singapore) Limited and is deemed to be interested in these Shares.
- (4) The percentages are calculated on the basis of 4,314,493,090 Shares in issue as at December 31, 2020.

Save as disclosed herein, as at December 31, 2020, no person, other than the Directors whose interests are set out in this annual report, had any interests or short positions in the Shares or underlying Shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

## Report of the Directors

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands which would oblige the Company to offer new Shares on a pro-rata basis to the existing Shareholders.

### TAX RELIEF AND EXEMPTION

The Directors are not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.

### DIRECTORS' INTERESTS IN COMPETING BUSINESS

During the year ended December 31, 2020, none of our Directors had any interest in a business which competes or is likely to compete, directly or indirectly, with our business, which would require disclosure under Rule 8.10 of the Listing Rules.

### CONNECTED TRANSACTIONS

During the year ended December 31, 2020, we have entered into agreements with our connected persons in our ordinary and usual course of business, which constitute connected transactions under the Listing Rules. We set out below details of the connected transactions for our Group, in compliance with the requirements of Chapter 14A of the Listing Rules.

#### Disposal and acquisition of equity interests in Ruisheng Tianhe

1. On December 25, 2020, Meitu Networks and the Minority Shareholders of Ruisheng Tianhe (a non-wholly owned subsidiary of Meitu Networks) entered into a Disposal agreement, pursuant to which Meitu Networks has agreed to sell, and the Minority Shareholders have agreed to purchase approximately 14.86% equity interest in Ruisheng Tianhe at an aggregate cash consideration of RMB7,690,039.47 (equivalent to approximately HK\$9,127,643.29).

The Disposal consideration of RMB7,690,039.47 (equivalent to approximately HK\$9,127,643.29) was determined based on a valuation of Ruisheng Tianhe calculated based on 6 times Ruisheng Tianhe's 2019 consolidated net profit plus a premium of 15%. The basis of the consideration was determined based on arm's length negotiations. Completion of the Disposal occurred in December 2020. Upon completion of the Disposal, Meitu Networks' equity interests in Ruisheng Tianhe has reduced from approximately 80.19% to approximately 65.33%, and Ruisheng Tianhe will continue to be a consolidated affiliated entity of the Company with its financials consolidated into the Group's financial statements.

2. On December 25, 2020, Meitu Networks and the Minority Shareholders of Ruisheng Tianhe (a non-wholly owned subsidiary of Meitu Networks) entered into an Acquisition agreement, pursuant to which Meitu Networks has agreed to purchase, and the Minority Shareholders have agreed to sell, approximately 19.81% equity interest in Ruisheng Tianhe subject to the Clawback Provision (as defined in the announcement of the Company dated December 25, 2020) being triggered (representing all of their remaining equity interest in Ruisheng Tianhe after Meitu Networks repurchases the disposed equity interest from the Minority Shareholders pursuant to the Clawback Provision) at an aggregate cash consideration equals to the Acquisition consideration, on or before June 30 of the year immediately following the year in which the Clawback Provision has been triggered.



The Acquisition consideration was determined based on arm's length negotiations. Subject to the Clawback Provision being triggered, completion of the Acquisition is expected to occur on or before June 30 of the year immediately following the year in which the Clawback Provision has been triggered. Upon completion of the Acquisition, Ruisheng Tianhe shall become a wholly-owned subsidiary of Meitu Networks with its financials continued to be consolidated into the Group's financial statements.

As Ms. Liu Na was interested in approximately 14.39% equity interest in Ruisheng Tianhe at the material time (hence a substantial shareholder of Ruisheng Tianhe), and she served as a director and the legal representative of Ruisheng Tianhe at the material time, while Ms. Chen Xi has served as a director of Ruisheng Tianhe within 12 months immediately prior to the Disposal and Acquisition, Ms. Liu Na and Ms. Chen Xi are therefore connected persons of the Company at a subsidiary level. The transactions contemplated under the Disposal and the Acquisition constituted connected transactions for the Company under Chapter 14A of the Listing Rules.

Further details of the Disposal and Acquisition of equity interests in Ruisheng Tianhe can be found in the announcements of the Company dated December 25, 2020 and February 9, 2021.

### CONTINUING CONNECTED TRANSACTIONS

As disclosed in the Prospectus, the following transactions of the Group constituted non-exempt continuing connected transactions (the "**Continuing Connected Transactions**") for the Group for the year ended December 31, 2020.

#### Non-exempt continuing connected transactions

We set out below a summary of the continuing connected transactions for our Group (namely, the Contractual Arrangements and Dajie VIE Agreements), which are subject to the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

#### 1. Contractual Arrangements

The Company has entered into a series of contractual arrangements (the "**Contractual Arrangements**") with Meitu Home, Meitu Networks, Ms. Cai and Mr. Wu, under which the Company gained effective control over, and received all the economic benefits generated by the business currently operated by the PRC Operating Entities. The Contractual Arrangements allow the financial results of the PRC Operating Entities to be consolidated and accounted for as if they were subsidiaries of our Company.

##### *Reasons for the Contractual Arrangements*

We develop and operate mobile apps in the PRC, through which we derive income from online advertising, and sales of virtual items. We also provide audio-visual program services to the public through *Meipai*. The operation of mobile apps, provision of online audio-visual program services and operation of mobile games are subject to foreign investment restrictions under PRC law.

## Report of the Directors

Since certain of our businesses are subject to foreign investment restrictions, to comply with the relevant PRC laws, our online advertising, audio-video and mobile game businesses through our mobile apps are directly operated by Meitu Networks and its subsidiaries. Meitu Networks and its subsidiaries generate online advertising, mobile game and *Meipai* IVAS revenue from our apps and mobile games. Online advertising, mobile game and *Meipai* IVAS revenue are our major revenue sources relating to the operations of our apps and mobile game and are part of the mobile app, online advertising and mobile game business we operate through Meitu Networks and its subsidiaries. Meitu Home, our indirectly wholly-owned subsidiary, in turn provides services to support the business operations of Meitu Networks and its subsidiaries and derives the economic benefits from such business operations. Meitu Networks and its subsidiaries hold the requisite PRC permits, licenses and approvals for operating mobile games, online advertising and provision of audio-visual program services through our mobile apps. Our major trademarks and domain names are held by Meitu Networks and its subsidiaries. Meitu Networks has obtained the Online Cultural Operating License for operating its online game from MOC's local counterparts. In addition, Meitu Networks and its subsidiaries hold certain licenses and permits that are essential to the operation of our business, such as the ICP License, the Online Cultural Operating License and the License for Transmission of Audio-Visual Programs through Information Network.

Our Directors, including our independent non-executive Directors, are of the view that (i) the Contractual Arrangements are fundamental to our Group's legal structure and business operations; and (ii) the Contractual Arrangements are on normal commercial terms or on terms more favorable to our Group in the ordinary and usual course of our Group's business and are fair and reasonable or to the advantage of our Group and are in the interests of our Shareholders as a whole.

Our Directors also believe that our Group's structure, whereby the financial results of the PRC Operating Entities are consolidated into our Group's financial statements as if they were our Group's wholly-owned subsidiaries, and all the economic benefits of their business flows to our Group, places our Group in a special position in relation to the connected transactions rules. Accordingly, notwithstanding that the transactions contemplated under the Contractual Arrangements technically constitute continuing connected transactions under Chapter 14A of the Listing Rules, our Directors consider that it would be unduly burdensome and impracticable, and would add unnecessary administrative costs to our Company, for all the transactions contemplated under the Contractual Arrangements to be subject to strict compliance with the requirements set out under Chapter 14A of the Listing Rules, including, among other things, the announcement and approval of independent Shareholders.

### ***Risks relating to the Contractual Arrangements***

We believe the following risks are associated with the Contractual Arrangements. Further details of these risks are set out on pages 45 to 51 of the Prospectus.

- If the PRC government finds that the agreements that establish the structure for operating our business do not comply with PRC laws and regulations, or if these regulations or their interpretations change in the future, we could be subject to severe penalties or be forced to relinquish our interests in those operations.



- Our Contractual Arrangements may not be as effective in providing operational control as direct ownership and Meitu Networks or their shareholders may fail to perform their obligations under our Contractual Arrangements.
- We may lose the ability to use and enjoy assets and licenses held by Meitu Networks and its subsidiaries that are important to the operation of our business if Meitu Networks or any of its subsidiaries declares bankruptcy or become subject to a dissolution or liquidation proceeding.
- Our Contractual Arrangements may be subject to scrutiny by the PRC tax authorities and additional taxes may be imposed. A finding that we owe additional taxes could substantially reduce our consolidated net income.
- Shareholders of Meitu Networks may potentially have a conflict of interest with us, and they may breach their contracts with us or cause such contracts to be amended in a manner contrary to our interests.
- We conduct our business operation in the PRC through Meitu Networks and its subsidiaries by way of the Contractual Arrangements, but certain of the terms of the contractual arrangements may not be enforceable under PRC laws.
- If we exercise the option to acquire equity ownership of Meitu Networks, the ownership transfer may subject us to certain limitations and substantial costs.

The Contractual Arrangements which were in place during the year ended December 31, 2020 and a brief description of the major terms of the structured contracts under the Contractual Arrangements are as follows:

**(a) Exclusive Option Agreement**

Meitu Networks, along with Mr. Wu and Ms. Cai (the “**Relevant Shareholders**”), entered into an exclusive option agreement with Meitu Home on December 25, 2015 which was amended and restated on August 17, 2016 and further amended and restated on October 12, 2016 (the “**Exclusive Option Agreement**”), pursuant to which Meitu Home (or the Company or any subsidiary of the Company, the “**designee**”) was granted an irrevocable and exclusive right to purchase from the Relevant Shareholders and/or Meitu Networks all or any part of their equity interests in and/or assets of Meitu Networks for a nominal price, unless the relevant government authorities or the PRC laws request that another amount be used as the purchase price, in which case the purchase price shall be the lowest amount under such request. Subject to relevant PRC laws and regulations, the Relevant Shareholders and/or Meitu Networks shall return any amount of purchase price they have received to Meitu Home. At Meitu Home’s request, the Relevant Shareholders and/or Meitu Networks will promptly and unconditionally transfer their respective equity interests in and/or assets of Meitu Networks to Meitu Home (or its designee) after Meitu Home exercises its purchase right. The Exclusive Option Agreement is for an initial term of ten years and is automatically renewable upon expiry unless Meitu Home confirms a new renewal term in writing.

## Report of the Directors

**(b) Exclusive Business Cooperation Agreement**

Meitu Networks entered into an exclusive business cooperation agreement with Meitu Home on December 25, 2015 which was amended and restated on August 17, 2016 and further amended and restated on October 12, 2016 (the “**Exclusive Business Cooperation Agreement**”), pursuant to which Meitu Networks agreed to engage Meitu Home as its exclusive provider of business support, technical and consulting services, including technical services, network support, business consultation, intellectual property licensing, equipment, leasing, marketing consultancy, system integration, product research and development and system maintenance, in exchange for service fees. Under these arrangements, the service fees, subject to Meitu Home’s adjustment, are equal to all of the net profit of Meitu Networks and its subsidiaries. Meitu Home may adjust the service fees at its sole discretion, after consideration of certain factors, including but not limited to the deduction of necessary costs, expenses, taxes and other statutory contribution in relation to the respective fiscal year, and may also include accumulated losses of Meitu Networks and its subsidiaries from previous financial periods, which will be wired to the designated account of Meitu Home upon issuance of payment notification by Meitu Home. As of December 31, 2020, the accumulated profits of Meitu Networks and its subsidiaries amounted to RMB17.1 million. Meitu Home enjoys all the economic benefits derived from the businesses of Meitu Networks and its subsidiaries and bears Meitu Networks’ business risks. If Meitu Networks runs into financial deficit or suffers severe operation difficulties, Meitu Home will provide financial support to Meitu Networks.

**(c) Share Pledge Agreement**

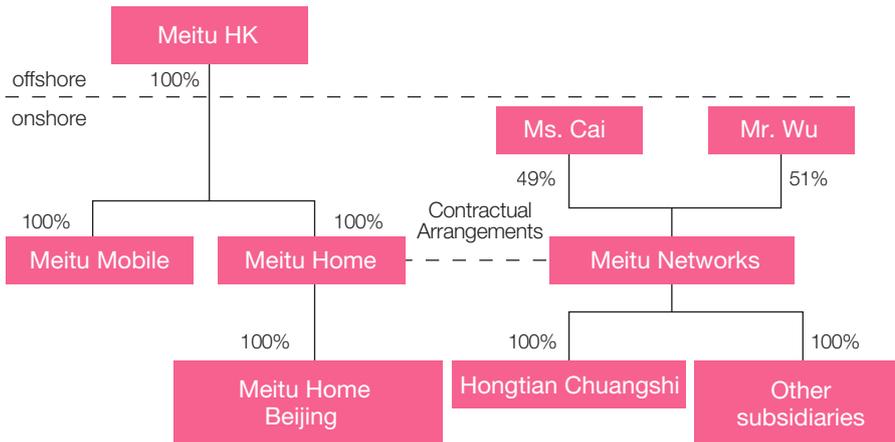
Meitu Networks, the Relevant Shareholders and Meitu Home entered into a share pledge agreement on December 25, 2015, which was amended and restated on August 17, 2016 and further amended and restated on October 12, 2016 (the “**Share Pledge Agreement**”). Under the Share Pledge Agreement, the Relevant Shareholders pledged as first charge all of their respective equity interests in Meitu Networks to Meitu Home as collateral security for any or all of their payments due to Meitu Home and to secure performance of their obligations under the Exclusive Business Cooperation Agreement, the Exclusive Option Agreement and the Powers of Attorney (as defined below).

**(d) Powers of Attorney**

An irrevocable power of attorney was entered into between the Relevant Shareholders, Meitu Home and Meitu Networks on December 25, 2015, which was amended and restated on August 17, 2016 and further amended and restated on October 12, 2016 (the “**Powers of Attorney**”), whereby the Relevant Shareholders appointed Meitu Home or a director of its offshore holding company or its/his/her successor (including a liquidator replacing Meitu Home’s director) as their exclusive agent and attorney to act on their behalf on all matters concerning Meitu Networks and to exercise all of its rights as a registered shareholder of Meitu Networks.



The following simplified diagram illustrates the flow of economic benefits from Meitu Networks and its subsidiaries to our Group stipulated under the Contractual Arrangements:



Apart from the above, there are no other new contractual arrangements entered into, renewed or reproduced between the Group and the PRC Operating Entities during the financial year ended December 31, 2020. There was no material change in the Contractual Arrangements and/or the circumstances under which they were adopted for the year ended December 31, 2020.

For the year ended December 31, 2020, none of the Contractual Arrangements has been unwound as none of the restrictions that led to the adoption of structured contracts under the Contractual Arrangements has been removed.

We have been advised by our PRC legal advisor that subject to the risks as set out on pages 45 to 51 of the Prospectus, the Contractual Arrangements do not violate the relevant PRC regulations.

The revenue of Meitu Networks and its subsidiaries for the years ended December 31, 2020 and 2019 were RMB719.2 million and RMB733.6 million, respectively.

For the year ended December 31, 2020, the revenue of Meitu Networks and its subsidiaries amounted to approximately 60.2% (2019: 53.8%) of the revenue for the year of the Group, respectively.

The total assets of Meitu Networks and its subsidiaries as at December 31, 2020 and 2019 were RMB2,028.1 million and RMB1,712.6 million, respectively.

As at December 31, 2020, the total assets of Meitu Networks and its subsidiaries amounted to approximately 45.0% (2019: 37.1%) of the total assets of the Group as at December 31, respectively.

## Report of the Directors

### ***Mitigation actions taken by the Company***

Our management works closely with Mr. Wu and Ms. Cai and our external legal counsels and advisors to monitor the regulatory environment and developments in PRC laws and regulations to mitigate the risks associated with the Contractual Arrangements.

### ***The extent to which the Contractual Arrangements relate to requirements other than the foreign ownership restriction***

All of the Contractual Arrangements are subject to the restrictions as set out on pages 163 to 167 of the Prospectus.

### ***Listing Rule Implications***

The highest applicable percentage ratios (other than the profits ratio) under the Listing Rules in respect of the transactions associated with the Contractual Arrangements are expected to be more than 5%. As such, the transactions will be subject to the reporting, annual review, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

### ***Waiver from the Stock Exchange and Annual Review***

The Stock Exchange has granted the Company a waiver pursuant to Rule 14A.105 of the Listing Rules from (i) strict compliance with the announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the transactions under the Contractual Arrangements; (ii) setting a maximum aggregate annual value, i.e. an annual cap, under Rule 14A.53 of the Listing Rules for the fees payable to Meitu Home under the Contractual Arrangements; and (iii) fixing the term of the Contractual Arrangements to three years or less under Rule 14A.52 of the Listing Rules, for so long as the Shares are listed on the Stock Exchange subject to the following conditions:

- (a) no change without independent non-executive Directors' approval;
- (b) no change without independent Shareholders' approval;
- (c) the Contractual Arrangements shall continue to enable our Group to receive the economic benefits derived by the PRC Operating Entities;
- (d) the Contractual Arrangements may be renewed and/or cloned upon expiry or when justified by business expediency, without obtaining Shareholders' approval, on substantially the same terms and conditions as the Contractual Arrangements; and
- (e) our Group will disclose details relating to the Contractual Arrangements on an ongoing basis.



***Confirmation from Independent Non-executive Directors***

Our independent non-executive Directors have reviewed the Contractual Arrangements and confirmed that (i) the transactions carried during the year ended December 31, 2020 have been entered into in accordance with the relevant provisions of the Contractual Arrangements, (ii) no dividends or other distributions have been made by the PRC Operating Entities to the holders of its equity interests which are not otherwise subsequently assigned or transferred to the Group during the year ended December 31, 2020, (iii) no new contracts were entered into, renewed or reproduced between the Group and the PRC Operating Entities during the year ended December 31, 2020, and (iv) the Contractual Arrangements were entered into in the ordinary and usual course of business of the Group, on normal commercial terms or better, and according to the relevant agreement governing the Contractual Arrangements on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

***Confirmations from the Company's Independent Auditor***

The Auditor of the Company has confirmed in a letter to the Board that, with respect to the aforesaid continuing connected transactions entered into in the year ended December 31, 2020:

- (a) nothing has come to their attention that causes the Auditor to believe that the disclosed continuing connected transactions have not been approved by the Board; and
- (b) nothing has come to their attention that causes the Auditor to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements under the Contractual Arrangements governing such transactions.

During the year ended December 31, 2020, no related party transactions disclosed in Note 30 to the financial statements constituted a connected transaction or continuing connected transaction which should be disclosed pursuant to the Listing Rules. The Company has complied with the disclosure requirements prescribed in Chapter 14A of the Listing Rules with respect to the connected transactions and continuing connected transactions entered into by the Group during the year under review.

## Report of the Directors

### 2. Dajie VIE Agreements

#### *Entering into of the Dajie VIE Agreements*

After completion of the transactions contemplated under the Transaction Framework Agreement, the Company owns approximately 57.09% of the effective equity interest in the Dajie Group. The Dajie WFOE, being a wholly owned subsidiary of Dajie Net, has entered into the Dajie VIE Agreements with the Onshore Target Company and the Dajie Relevant Shareholders. The Dajie VIE Agreements enable the financial results, the entire economic benefits and the risks of the business of the Onshore Target Company and its wholly-owned subsidiaries to flow into the Dajie WFOE and enable the Dajie WFOE to gain control over the Onshore Target Company and its wholly-owned subsidiaries. As a result, the Company now has a controlling equity interest in the Onshore Target Company and its subsidiaries via the Dajie VIE Agreements indirectly. In short, the Dajie VIE Agreements allow the financial results of the Onshore Target Company and its subsidiaries to be consolidated and accounted for as if they were subsidiaries of our Company.

Further details of the Dajie VIE Agreements can be found in the announcements of the Company published on August 28, 2019 and October 28, 2019.

#### *Reasons for the use of the Dajie VIE Agreements*

Foreign investment activities in the PRC shall be subject to the restrictions as set forth in the Administrative Measures of Foreign Investment Admission (Negative List) (2020 Version) (the “**2020 Negative List**”) which was promulgated and amended from time to time jointly by the National Development and Reform Commission of the PRC (the “**NDRC**”) and Ministry of Commerce of the PRC (the “**MOFCOM**”) and the latest version of which was released on June 23, 2020 and became effective on July 23, 2020. Foreign investments in industries which fall within the 2020 Negative List shall be subject to special administration measures as set forth therein.

Under the 2020 Negative List, the proportion of foreign investment in the business of providing value-added telecommunications services (excluding e-commerce, domestic multi-party conferencing, store-and-forward, and call center services) (the “**Relevant Businesses**”) cannot exceed 50%. The provision of online recruitment services, which is the principal business of the Onshore Target Company, falls within the aforesaid industry, and the Company, as a foreign investor, is subject to the aforesaid restriction in relation to its equity interest of the Onshore Target Company. Therefore, it is not feasible for the Company to hold more than 50% of equity interest in the Onshore Target Company, whether directly or indirectly. With respect to the subsidiaries of the Onshore Target Company (the “**Onshore Target Subsidiaries**”), some of them primarily engage in the business of advertising, sales, human resources and public relations related services, which is not restricted or prohibited for foreign investment and the other subsidiaries currently do not conduct any business. Therefore, the Onshore Target Company will transfer, as soon as practicable, all the equity interest held by it directly or indirectly in the Onshore Target Subsidiaries to the Dajie WFOE at the lowest price as permitted by, and in accordance with, applicable PRC laws, or deregister the relevant Onshore Target Subsidiaries.

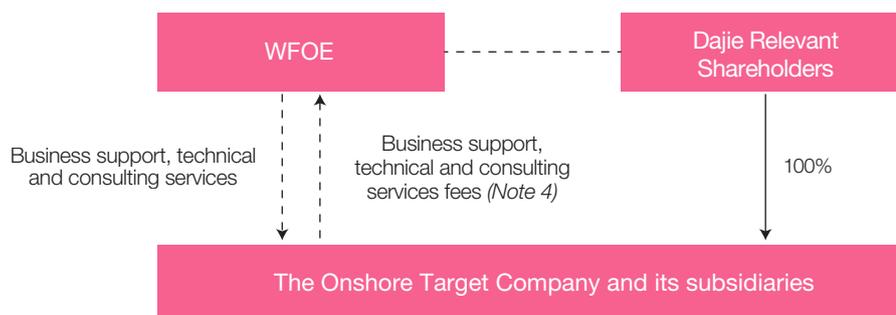


The shareholding structure of the Dajie Group was the result of commercial negotiation among the parties to the Transaction Framework Agreement. Since Dajie Net and Dajie HK have been newly established, they currently have no substantive operations and are therefore unable to build up sufficient experience in operating value-added telecommunications businesses and a proven track record of business operations overseas (the “**Qualification Requirements**”) within a short timeframe. An enquiry was made with the Beijing Communications Administration (北京市通信管理局) and it was concluded that there was a lack of clear guidance on the scope of the Qualification Requirements. Accordingly, direct ownership by the Company of the maximum permitted interest under PRC law in the Onshore Target Company was neither commercially agreed nor advisable from a regulatory perspective.

***Brief summary of the major terms of the Dajie VIE Agreements***

The following diagram illustrates the flow of economic benefits from the Onshore Target Company and its wholly owned subsidiaries to the Dajie WFOE under the Dajie VIE Agreements upon the execution and effectiveness of the Dajie VIE Agreements:

- (1) Powers of attorney to exercise all shareholders’ rights in the Onshore Target Company (Note 1)
- (2) Exclusive option to acquire all or part of the equity interest in and/or assets of the Onshore Target Company (Note 2)
- (3) First priority security interest over the entire equity interest in the Onshore Target Company (Note 3)



Notes:

- (1) Please refer to “Dajie Power of Attorney” for details.
- (2) Please refer to “Dajie Exclusive Option Agreement” for details.
- (3) Please refer to “Dajie Equity Pledge Agreement” for details.
- (4) Please refer to “Dajie Exclusive Business Cooperation Agreement” for details.

“→” denotes direct legal and beneficial ownership in the equity interest and “- ->” denotes contractual relationship.

## Report of the Directors

### ***Dajie Exclusive Option Agreement***

The Onshore Target Company and the Dajie Relevant Shareholders entered into an exclusive option agreement with the Dajie WFOE (the “**Dajie Exclusive Option Agreement**”), pursuant to which the Dajie WFOE (or the Offshore Target Company or any subsidiary of the Offshore Target Company, the “**designee**”) was granted an irrevocable and exclusive right to purchase from the Dajie Relevant Shareholders and/or the Onshore Target Company all or any part of their equity interests in the Onshore Target Company or all or any part of the assets of the Onshore Target Company for a nominal price (the “**Purchase Right**”), unless the relevant government authorities or the PRC laws request that another amount to be used as the purchase price, in which case the purchase price shall be the lowest amount under such request. Subject to relevant PRC laws and regulations, the Dajie Relevant Shareholders and/or the Onshore Target Company shall return any amount of purchase price they have received to the Dajie WFOE. Upon the Dajie WFOE’s request, the Dajie Relevant Shareholders and/or the Onshore Target Company will promptly and unconditionally transfer their respective equity interests in and/or assets of the Onshore Target Company to the Dajie WFOE after Dajie WFOE exercises the Purchase Right.

The Dajie Exclusive Option Agreement is for an initial term of ten years and will be automatically renewable upon expiry unless the Dajie WFOE confirms a new renewal term in writing.

In order to prevent the flow of the assets and value of the Onshore Target Company and its subsidiaries to the Dajie Relevant Shareholders, during the term of the Dajie Exclusive Option Agreement, the Onshore Target Company is not allowed to, and shall procure its subsidiaries not to, sell, transfer, mortgage or otherwise dispose of any of its assets (exceeding the value of RMB1 million) without the prior written consent of the Dajie WFOE. In addition, the Onshore Target Company is not allowed to, and shall procure its subsidiaries not to, make any distributions to its shareholder(s) without the prior written consent of the Dajie WFOE. In the event that the Dajie Relevant Shareholders receive any distribution from the Onshore Target Company and/or its subsidiaries and subject to the PRC laws, the Dajie Relevant Shareholders must immediately pay or transfer such distribution to the Dajie WFOE (or its designee).

### ***Dajie Exclusive Business Cooperation Agreement***

The Onshore Target Company entered into an exclusive business cooperation agreement with the Dajie WFOE (the “**Dajie Exclusive Business Cooperation Agreement**”), pursuant to which the Onshore Target Company agreed to engage the Dajie WFOE as its exclusive provider of business support, technical and consulting services, including technical services, network support, business consultation, intellectual property licensing, equipment, leasing, marketing consultancy, system integration, product research and development and system maintenance, in exchange for service fees. Under these arrangements, the service fees, subject to the Dajie WFOE’s adjustment, are equal to all of the net profit of the Onshore Target Company and its subsidiaries. The Dajie WFOE may adjust the service fees at its sole discretion, after consideration of certain factors, including but not limited to the deduction of necessary costs, expenses, taxes and other statutory contribution in relation to the respective fiscal year, and may also include accumulated losses of the Onshore Target Company and its subsidiaries from previous financial periods. If the Onshore Target Company runs into financial deficit or suffers severe operation difficulties, the Dajie WFOE will provide financial support to the Onshore Target Company to the extent that relevant PRC laws permit.



The Exclusive Business Cooperation Agreement is for an initial term of ten years and automatically renewable upon expiry unless the Dajie WFOE confirms a new renewal term in writing.

#### ***Dajie Equity Pledge Agreement***

The Dajie WFOE, the Dajie Relevant Shareholders and the Onshore Target Company entered into an equity pledge agreement (the “**Dajie Equity Pledge Agreement**”). Under the Dajie Equity Pledge Agreement, the Dajie Relevant Shareholders pledged as first charge all of their respective equity interests in the Onshore Target Company to the Dajie WFOE as collateral security for all of their payments due to the Dajie WFOE and to secure performance of their and the Onshore Target Company’s obligations under the Dajie Exclusive Business Cooperation Agreement, the Dajie Exclusive Option Agreement, the Dajie Power of Attorney (as defined below) and the Dajie Equity Pledge Agreement. The Dajie Equity Pledge Agreement will not terminate until (i) all obligations of the Onshore Target Company and the Dajie Relevant Shareholders are satisfied in full; (ii) the Dajie WFOE (or its designee) exercises its exclusive option to purchase the entire equity interests of the Dajie Relevant Shareholders in the Onshore Target Company and/or the entire assets of the Onshore Target Company, pursuant to the terms of the Dajie Exclusive Option Agreement when it is permitted to do so under the applicable PRC laws; (iii) the Dajie WFOE exercises its unilateral and unconditional right of termination; or (iv) the agreement is required to be terminated in accordance with applicable PRC laws.

#### ***Dajie Power of Attorney***

An irrevocable power of attorney was entered into between the Dajie Relevant Shareholders, the Dajie WFOE and the Onshore Target Company (the “**Dajie Power of Attorney**”), whereby the Dajie Relevant Shareholders appointed the Dajie WFOE or a director of its offshore holding company or its/his/her successor (including a liquidator replacing Dajie WFOE’s director) as their exclusive agent and attorney to act on their behalf on all matters concerning the Onshore Target Company and to exercise all of its rights as a registered shareholder of the Onshore Target Company. These rights include (i) the right to propose, convene and attend shareholders’ meetings; (ii) the right to sell, transfer, pledge or dispose of shares; (iii) the right to exercise shareholders’ voting rights; and (iv) the right to act as the legal representative (chairperson), the director, supervisor, the chief executive officer (or general manager) and other senior management members of the Onshore Target Company. The authorized person is entitled to sign minutes, file documents with the relevant PRC governmental authority and exercise voting rights on the winding up of the Onshore Target Company on behalf of the Dajie Relevant Shareholders. The Dajie Relevant Shareholders have each undertaken to transfer all assets obtained after the winding up of the Onshore Target Company to the Dajie WFOE at nil consideration or the lowest price permissible by the then applicable PRC laws. As a result of the Dajie Power of Attorney, the Company, through the Dajie WFOE, is able to exercise management control over the activities that most significantly impact the economic performance of the Onshore Target Company.

#### ***Succession***

The provisions set out in the Dajie VIE Agreements are also binding on the successors of the Dajie Relevant Shareholders, as if the successors were signing parties to the Dajie VIE Agreements. Under the succession laws of the PRC, the statutory successors include the spouse, children, parents, brothers, sisters, paternal grandparents and the maternal grandparents and any breach by the successors would be deemed to be a breach of the Dajie VIE Agreements. In case of a breach, the Dajie WFOE can enforce its rights against the successors.

## Report of the Directors

Pursuant to the Dajie VIE Agreements, any inheritor of the Dajie Relevant Shareholders shall inherit any and all rights and obligations of the registered shareholders under the Dajie VIE Agreements as a result of their death, loss of capacity, marriage, divorce, bankruptcy or under other circumstances which would affect their exercise of equity interest in the Onshore Target Company, as if the inheritor was a signing party to such Dajie VIE Agreements.

In addition, the spouse of each Dajie Relevant Shareholder who is an individual and is married executed an irrevocable undertaking, whereby the spouse expressly and irrevocably acknowledged and undertook that (i) any equity interests held by the respective spouse in the Onshore Target Company do not fall within the scope of their communal properties; (ii) he/she will not have any claim on the interests of the Onshore Target Company obtained through the Dajie VIE Agreements; (iii) he/she has never participated and will not participate in the operation or management of the Onshore Target Company.

Apart from the above, there are no other new contractual arrangements entered into, renewed or reproduced between the Group and the Onshore Target Company during the financial year ended December 31, 2020. There was no material change in the Dajie VIE Agreements and/or the circumstances under which they were adopted for the year ended December 31, 2020.

For the year ended December 31, 2020, none of the Dajie VIE Agreements has been unwound as none of the restrictions that led to the adoption of structured contracts under the Dajie VIE Agreements has been removed.

We have been advised by our PRC legal advisor that, subject to the risks as set out on pages 45 to 51 of the Prospectus, the Dajie VIE Agreements do not violate the relevant PRC regulations.

The revenue of the Onshore Target Company and its subsidiaries for the years ended December 31, 2020 and 2019 were RMB218.5 million and RMB48.4 million, respectively.

For the year ended December 31, 2020, the revenue of the Onshore Target Company and its subsidiaries amounted to approximately 18.3% (2019: 3.6%) of the revenue for the year of the Group.

The total assets of the Onshore Target Company and its subsidiaries as at December 31, 2020 and 2019 were RMB211.8 million and RMB222.9 million, respectively.

As at December 31, 2020, the total assets of the Onshore Target Company and its subsidiaries amounted to approximately 4.7% (2019: 4.8%) of the total assets of the Group.



### ***Board's view on the Dajie VIE Agreements***

Based on the above, the Board is of the view that the Dajie VIE Agreements are narrowly tailored to minimize the potential conflict with relevant PRC laws and regulations. The Dajie VIE Agreements enable the Dajie WFOE to gain control over the Onshore Target Company, and to be entitled to the economic interests and benefits of the Onshore Target Company and its subsidiaries. The Company will unwind the Dajie VIE Agreements as soon as relevant PRC rules and regulations governing foreign investment in the operation of the Relevant Businesses allow the Company or any of its wholly-owned subsidiaries to register itself as the shareholder of the Onshore Target Company and its subsidiaries. Moreover, Meitu Networks holds a direct equity interest of more than 50% in the Onshore Target Company, which acts as an additional layer of control by the Group over the assets of the Onshore Target Company and its subsidiaries.

### ***Risks relating to the Dajie VIE Agreements***

We believe the following risks are associated with the Dajie VIE Agreements. Further details of these risks are set out in the announcement of the Company published on August 28, 2019.

- If the PRC government finds that the Dajie VIE Agreements do not comply with applicable PRC Laws, or if these regulations or their interpretations change in the future, the Company and/or the Dajie Group could be subject to severe consequences, including the nullification of the Dajie VIE Agreements and the relinquishment of the Company's interest in the Onshore Target Company.
- Uncertainties exist with respect to the interpretation and implementation of the newly enacted Foreign Investment Law and how it may impact the viability of the current corporate structure, Dajie VIE Agreements, corporate governance and business operations of the Company and the Dajie Group.
- The bankruptcy or a dissolution or liquidation proceeding of the Onshore Target Company and its subsidiaries may cause the Dajie Group to lose the ability to use and enjoy assets and licenses held by the Onshore Target Company and its subsidiaries.
- The exercise of the option to acquire the ownership of the Onshore Target Company may be subject to substantial costs.
- The Dajie VIE Agreements may not be as effective in providing operational control as direct ownership and the Onshore Target Company or their shareholders may fail to perform their obligations under the Dajie VIE Agreements.
- The Dajie Relevant Shareholders may potentially have a conflict of interests with the Dajie Group.

## Report of the Directors

- The Dajie VIE Agreements may be subject to scrutiny of the PRC tax authorities and transfer pricing adjustments and additional tax may be imposed.
- The Dajie VIE Agreements, in the worst case scenario, may be regarded as invalid and illegal. As a result, the Company may be required to dispose of the business under the Dajie VIE Agreements and will lose rights to receive the economic benefits from the Onshore Target Company, such that the financial results of the Onshore Target Company would no longer be consolidated into the Company's financial results and the Company will have to de-recognise assets and liabilities of the Onshore Target Company according to the relevant accounting standards. If such disposal of the business under the Dajie VIE Agreements would lead to the Group no longer having a sustainable business, the Stock Exchange may delist the Company.

### Mitigation actions taken by the Company

As aforementioned, there are uncertainties with respect to the interpretation and implementation of the newly enacted Foreign Investment Law, the Board will closely monitor the development of the Foreign Investment Law with the help of the Company's PRC legal adviser, including but not limited to any new negative list issued by or approved to be issued by the State Council, or any future laws, administrative regulations or provisions prescribed by relevant governmental authorities.

The Company will then discuss with its PRC legal adviser in order to assess any possible impact arising from the development of the Foreign Investment Law on the Dajie VIE Agreements and the business operation of the Company and the Dajie Group.

In case there would be material and adverse effect on the Company or the business of the Dajie Group arising from the Foreign Investment Law, the Company will disclose, as soon as possible: (i) updates of material development to the Foreign Investment Law as and when it occurs; and (ii) specific measures taken by the Company to fully comply with the development to the Foreign Investment Law and any material impact of the development of the Foreign Investment Law on the Company's operations and financial position.



## QUALIFICATION REQUIREMENTS

### Updates in Relation to the Qualification Requirements

On December 11, 2001, the State Council promulgated the Regulations for the Administration of Foreign-Invested Telecommunications Enterprises (the “**FITE Regulations**”), which were amended on September 10, 2008 and February 6, 2016. According to the FITE Regulations, foreign investors are not allowed to hold more than 50% of the equity interests in a company providing value-added telecommunications services, including provision of Internet content services. In addition, a foreign investor who invests in a value-added telecommunications business in the PRC must possess prior experience in operating value-added telecommunications businesses and a proven track record of business operations overseas (the “**Qualification Requirements**”). Currently none of the applicable PRC laws, regulations or rules provides clear guidance or interpretation on the Qualification Requirements. The MIIT issued a guidance memorandum on the application requirement for establishing foreign-invested value-added telecommunications enterprises in the PRC. According to this guidance memorandum, an applicant is required to provide, among other things, the applicant’s annual reports for the past three years, satisfactory proof of the Qualification Requirements and business development plan. The guidance memorandum does not provide any further guidance on the proof, record or document required to support the proof satisfying the Qualification Requirements. Further, this guidance memorandum does not purport to provide an exhaustive list on the application requirement. Our PRC legal advisor has advised us that, (i) this guidance memorandum has no legal or regulatory effect under the PRC laws and (ii) no applicable PRC laws, regulations or rules have provided clear guidance or interpretation on the Qualification Requirements.

### Efforts and Actions Undertaken to Comply with the Qualification Requirements

Despite the lack of clear guidance or interpretation on the Qualification Requirements, we have been gradually building up our track record of overseas telecommunications business operations for the purposes of being qualified, as early as possible, to acquire the entire equity interests in Meitu Networks and the Onshore Target Company when the relevant PRC laws allow foreign investors to invest and to hold a majority interest in value-added telecommunications enterprises in the PRC and provide clear guidance or interpretation on the Qualification Requirements. We are in the process of expanding our overseas value-added telecommunications business through our overseas subsidiaries. We have taken the following measures to meet the Qualification Requirements:

- (a) Meitu HK, our Hong Kong subsidiary, has registered a number of domain names outside of the PRC for display and promotion of Meitu products since July 2014;
- (b) Meitu HK has operated an office in Hong Kong for the promotion of our apps in Hong Kong since June 2014;
- (c) Dajie HK has taken steps to set up an office in Hong Kong for the promotion of its website and app in Hong Kong; and
- (d) Meitu Technology and Meitu Technology (US), our United States subsidiaries, have operated an office in the United States for the localization and marketing of our apps in the United States since January 2015.

## Report of the Directors

Subject to the discretion of the competent authority on whether the Group has fulfilled the Qualification Requirements, our PRC legal advisor is of the view that the above steps taken by us are reasonable, appropriate and sufficient in relation to the Qualification Requirements as the Company has experience in providing value added telecommunications services in overseas markets, which is in accordance with the FITE Regulations and the guidance memorandum.

On July 13, 2006, the MIIT issued the Notice on Strengthening the Administration of Foreign Investment in Operating Value-added Telecommunications Business (the “**MIIT Notice**”). The MIIT Notice further strengthened regulation over foreign investment in value-added telecommunication services, including prohibiting domestic telecommunication service providers from leasing, transferring or selling telecommunication business operating licenses to any foreign investor in any form, or requiring domain names and trademarks used by any value-added telecommunication service providers to be held by either the holder of the ICP License or Shareholders of such ICP License holder. Furthermore, domestic telecommunication service providers are prohibited from providing any resources, premises, facilities and other assistance in any form to foreign investors for their illegal operation of any telecommunications businesses in the PRC. If the ICP License holder fails to comply with the requirements in the MIIT Notice and fails to remedy its non-compliance within a specified period of time, the MIIT or its local branches may take measures against such license holder, including revoking its ICP License.

Because foreign investment in certain areas of the industry in which we currently operate is subject to restrictions under current PRC laws and regulations outlined above, after consultation with our PRC legal advisor, we determined that it was not viable for the Company to hold Meitu Networks and its subsidiaries, or the Onshore Target Company and its subsidiaries, directly through equity ownership. Instead, we decided that, in line with common practice in industries in the PRC subject to foreign investment restrictions, the Company would gain effective control over, and receive all the economic benefits generated by the businesses currently operated by (i) Meitu Networks and its subsidiaries through the Contractual Arrangements between Meitu Home, the Company’s wholly-owned subsidiary in the PRC, on the one hand, and Meitu Networks and its respective shareholders, on the other hand, and (ii) the Onshore Target Company and its subsidiaries through the Dajie VIE Agreements between the Dajie WFOE, the Company’s subsidiary in the PRC, on the one hand, and the Onshore Target Company and its respective shareholders, on the other hand. The Contractual Arrangements and the Dajie VIE Agreements allow the results of operations and assets and liabilities of (i) Meitu Networks and its subsidiaries and (ii) the Onshore Target Company and its subsidiaries, to be consolidated into our results of operations and assets and liabilities under IFRSs as if they were wholly-owned subsidiaries of our Group.



### MAJOR CUSTOMERS AND SUPPLIERS

The relationship between our Group and our customers has been stable. For the year ended December 31, 2020, the revenue amounts from the Group's five largest customers accounted for 26.8% (2019: 30.4%) of the Group's total revenue and the revenue amount from our single largest customer accounted for 8.8% (2019: 10.2%) of the Group's total revenue.

During the year ended December 31, 2020, none of our Directors, their associates or any Shareholders of the Company (who or which, to the best knowledge of the Directors, owned more than 5% of the Company's issued share capital) had any interest in any of our top five customers.

The relationship between the Group and our suppliers has been stable. For the year ended December 31, 2020, the purchase amounts placed with the Group's five largest suppliers accounted for 41.0% (2019: 19.7%) of the Group's total purchases and the purchase amount placed with our single largest supplier accounted for 18.0% (2019: 5.3%) of the Group's total purchases. None of the Directors or any of their close associates or any Shareholders which, to the best knowledge of the Directors, own more than 5% of the Company's issued Shares had any interest in the Group's five largest suppliers.

### AUDITOR

The consolidated financial statements of the Group have been audited by PricewaterhouseCoopers, who will retire and, being eligible, offer themselves for re-appointment at the AGM.

### IMPORTANT EVENTS AFTER REPORTING DATE

1. Due to the change of one of the nominee shareholders of Meitu Networks from Ms. Cai to Xiamen Hongtian (the "**Equity Transfer**"), a company owned by Mr. Wu as to 99% and by Ms. Chen as to 1%, in January 2021, Meitu Home, Meitu Networks, Mr. Wu and Xiamen Hongtian entered into the New Contractual Arrangements with the Contractual Arrangements terminated simultaneously. Under the New Contractual Arrangements, the nominee shareholders of Meitu Networks are Mr. Wu as to 51% and Xiamen Hongtian as to 49%. The consideration for the Equity Transfer was a payment of RMB1.00 by Xiamen Hongtian to Ms. Cai.

The New Contractual Arrangements, having their terms and conditions substantially the same as those of the Contractual Arrangements, were cloned from the Contractual Arrangements, except for changes to the dates of the relevant agreements relating to the Contractual Arrangements and the parties to those agreements – where Xiamen Hongtian replaced Ms. Cai as a nominee shareholder of Meitu Networks.

The New Contractual Arrangements were entered into for the purposes of (i) ensuring better administrative efficiency of Meitu Networks and maximum alignment of the interests of the Company's shareholders with those of the nominee shareholders of Meitu Networks and (ii) reducing the likelihood of cloning a new series of contractual arrangements as a result of any future changes in the nominee individual shareholder of Meitu Networks by designating Xiamen Hongtian as one of the nominee shareholders.

Further details of the New Contractual Arrangements are set out in the announcement of the Company dated March 17, 2021 (the "**VIE Change Announcement**").

## Report of the Directors

2. In March 2021, Mr. Yu Minhong (俞敏洪), Ms. Cai and 米林隆領投資有限公司 (Milin Longling Investment Co., Ltd.) owning, respectively, 4.04%, 3.44% and 2.67% in the equity interest of the Onshore Target Company transferred all of their equity interests (the “**Dajie Equity Transfers**”) in the Onshore Target Company to Meitu Networks, thereby increasing its equity interest in the Onshore Target Company from approximately 75.37% to approximately 85.52%. The Dajie Equity Transfers involved no consideration.

The Dajie VIE Agreements were terminated and the New Dajie VIE Agreements, the terms of which were cloned from the Dajie VIE Agreements except for changes to the dates and the parties to those agreements, were entered into between the New Dajie Relevant Shareholders, as Mr. Yu Minhong (俞敏洪), Ms. Cai and 米林隆領投資有限公司 (Milin Longling Investment Co., Ltd.) ceased to be the registered shareholders of the Onshore Target Company following the Dajie Equity Transfers.

The New Dajie VIE Agreements were entered into for the purposes of ensuring better administrative efficiency of the Onshore Target Company and maximum alignment of the interests of the Company’s shareholders with those of the nominee shareholders of the Onshore Target Company.

Further details of the New Dajie VIE Agreements are set out in the VIE Change Announcement.

3. On March 5, 2021, the Group had, pursuant to the plan to make a net purchase of up to US\$100,000,000 worth of cryptocurrencies, financed by the existing cash reserves other than any remaining proceeds from the IPO, as more particularly set out in the announcement of the Company dated March 7, 2021 (the “**Cryptocurrency Investment Plan**”), purchased 15,000 units of Ether and 379.1214267 units of Bitcoin, both cryptocurrencies, in open market transactions at an aggregate consideration of approximately US\$22,100,000 (equivalent to approximately RMB143,438,000) and US\$17,900,000 (equivalent to approximately RMB116,178,000) respectively, which were accounted for as intangible assets under cost model (the “**Previous Cryptocurrencies Acquisition**”). Further details of the Previous Cryptocurrencies Acquisition can be found in the announcement of the Company dated March 7, 2021.

On March 17, 2021, the Group had, pursuant to the Cryptocurrency Investment Plan, purchased an additional 16,000 units of Ether and 386.08581655 units of Bitcoin, both cryptocurrencies, in open market transactions at an aggregate consideration of approximately US\$28,400,000 (equivalent to approximately RMB184,538,000) and US\$21,600,000 (equivalent to approximately RMB140,352,000) respectively, which were accounted for as intangible assets under cost model (the “**Further Cryptocurrencies Acquisition**”). Further details of the Further Cryptocurrencies Acquisition can be found in the announcement of the Company dated March 17, 2021.

On April 8, 2021, the Group had, pursuant to the Cryptocurrency Investment Plan, purchased an additional 175.67798279 units of Bitcoin in open market transactions at an aggregate consideration of approximately US\$10,000,000 (equivalent to approximately RMB65,000,000), which was accounted for as intangible assets under cost model (the “**Further Bitcoin Acquisition**”). Further details of the Further Bitcoin Acquisition can be found in the announcement of the Company dated April 8, 2021.

Save as disclosed above, there were no important events affecting the Company which occurred after December 31, 2020 and up to the Latest Practicable Date.



## ENVIRONMENTAL POLICIES AND PERFORMANCE

The Group is committed to fulfilling social responsibility, promoting employee benefits and development, protecting the environment and giving back to community and achieving sustainable growth. Details of such are set out in the Environmental, Social and Governance Report in this annual report.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the Latest Practicable Date, the Company has maintained the prescribed percentage of public float under the Listing Rules.

## COMPLIANCE WITH THE RELEVANT LAWS AND REGULATIONS

Save as disclosed in the Prospectus, the Group has complied with the relevant laws and regulations that have a significant impact on the Group in all material respects.

## CHANGES IN INFORMATION OF DIRECTORS

Save as disclosed in this annual report, there were no changes in information of Directors of the Company that are required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

## CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from May 28, 2021 to June 2, 2021, both days inclusive, in order to determine the identity of the Shareholders who are entitled to attend and vote at the AGM to be held on June 2, 2021. All transfers of shares of the Company accompanied by the relevant share certificates and transfer forms must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712 – 1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong before 4:30 p.m. on May 27, 2021.

## MEITU AND THE COMMUNITY

As a global company, Meitu, Inc. is committed "to let everyone become beautiful easily" as its core mission and "to empower the beauty industry and make beauty more accessible to our users" as its vision.

By the order of the Board

**Mr. CAI Wensheng**

*Chairman*

Hong Kong

March 25, 2021

# Corporate Governance Report

The Board is pleased to present the Corporate Governance Report of the Company.

## **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintaining and promoting stringent corporate governance. The principle of the Company's corporate governance is to promote effective internal control measures, uphold a high standard of ethics, transparency, responsibility and integrity in all aspects of business, to ensure that its affairs are conducted in accordance with applicable laws and regulations and to enhance the transparency and accountability of the Board to all shareholders.

During the year ended December 31, 2020, the Company has complied with the applicable code provisions of the CG Code as set out in Appendix 14 to the Listing Rules.

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules as the code of conduct regarding the Directors' dealings in the securities of the Company. Having made specific enquiry with all the Directors of the Company, all the Directors confirmed that they have strictly complied with the required standards set out in the Model Code for the year ended December 31, 2020.

The Board has also adopted the Model Code to regulate all dealings by relevant employees who are likely to be in possession of unpublished inside information of the Company in respect of securities in the Company as referred to in code provision A.6.4 of the CG Code. No incident of non-compliance with the Model Code by the Company's relevant employees has been noted for the year ended December 31, 2020 after making reasonable enquiry.



## BOARD OF DIRECTORS

### Board Composition

As at the Latest Practicable Date, the Board comprises nine members consisting of two executive Directors, three non-executive Directors and four independent non-executive Directors. The details of the Board composition are as follows:

Name of Director	Membership of Board Committee(s)
<b>Executive Directors:</b>	
Mr. CAI Wensheng ( <i>Chairman</i> )	Chairman of the Nomination Committee
Mr. WU Zeyuan ( <i>Chief Executive Officer</i> )	
<b>Non-executive Directors:</b>	
Dr. GUO Yihong	Member of the Audit Committee
Dr. LEE Kai-fu	Member of the Remuneration Committee
Mr. CHEN Jiarong ( <i>effective from June 3, 2020</i> )	
<b>Independent non-executive Directors:</b>	
Mr. ZHOU Hao	Chairman of the Audit Committee Member of the Nomination Committee
Mr. LAI Xiaoling	Chairman of the Remuneration Committee Member of the Audit Committee
Mr. ZHANG Ming	Member of the Remuneration Committee Member of the Nomination Committee
Ms. KUI Yingchun ( <i>effective from June 3, 2020</i> )	

The biographical information of the Directors and the relationships between the members of the Board are disclosed under the section headed "Directors and Senior Management" on pages 21 to 27 of this annual report.

None of the members of the Board is related to one another.

### Chairman and Chief Executive Officer

The positions of Chairman and Chief Executive Officer are held by Mr. CAI Wensheng and Mr. WU Zeyuan, respectively. The Chairman provides leadership and is responsible for the effective functioning and leadership of the Board. The Chief Executive Officer focuses on the Company's business development and the daily management and operations generally. Their respective responsibilities are clearly defined and set out in writing.

### Independent Non-executive Directors

During the year ended December 31, 2020 and up to the Latest Practicable Date, the Board has at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors, representing at least one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

## Corporate Governance Report

### Terms of Appointment of Non-executive Directors

Code provision A.4.1 of the CG Code stipulates that non-executive Directors shall be appointed for a specific term, subject to re-election, whereas code provision A.4.2 states that all directors appointed to fill a casual vacancy should be subject to election by shareholders at the first general meeting after appointment and that every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

In accordance with the Articles of Association, all the directors are subject to retirement by rotation at least once every three years. Any new director appointed by the Board (i) to fill a casual vacancy in the Board shall hold office only until the first general meeting of the Company following his appointment and shall be subject to re-election at such meeting; and (ii) as an addition to the Board shall hold office until the next following annual general meeting of the Company and shall then be eligible for re-election.

Each of the non-executive Directors and independent non-executive Directors (excluding Mr. LAI Xiaoling, Mr. CHEN Jiarong, Mr. ZHANG Ming and Ms. KUI Yingchun) has signed a letter of appointment with the Company for an initial term of three years or until the third annual general meeting of our Company since the Listing Date (whichever is sooner) and is subject to retirement by rotation at an annual general meeting at least once every three years. Such letters of appointment were renewed on identical terms on June 3, 2019 for another term of three years or until the third annual general meeting of the Company since the Renewal Date (whichever is sooner).

On September 30, 2020, Dr. GUO Yihong entered into a supplemental agreement with the Company to amend his Letter of Appointment to reduce his remuneration to nil with effect from October 1, 2020. Dr. GUO Yihong has advised the Company that pursuant to the current policies of his employer, as a matter of prudence, he has volunteered not to receive any remuneration from the Company for the time being, in order to avoid any situation where a possible conflict of interest may arise.

Each of Mr. LAI Xiaoling and Mr. ZHANG Ming has signed a letter of appointment with the Company and was appointed as an independent non-executive Director commencing on January 1, 2019 until the third annual general meeting of the Company from such commencement date.

Each of Mr. CHEN Jiarong and Ms. KUI Yingchun has signed a letter of appointment with the Company and was appointed as a non-executive Director and an independent non-executive Director, respectively, commencing on June 3, 2020 until the third annual general meeting of the Company from such commencement date.

### Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors of the Board take decisions objectively in the interests of the Company.

The Board is also responsible for determining the Company's corporate governance policies which include:

- (a) developing and reviewing the Company's policies and practices on corporate governance;
- (b) reviewing and monitoring the training and continuous professional development of Directors and senior management;



## Corporate Governance Report

- (c) reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- (d) reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and Directors; and
- (e) reviewing the Company's disclosure in the Corporate Governance Report.

All Directors have full and timely access to all the information of the Company as well as the services and advice from the company secretary and senior management. The Directors may, upon request, seek independent professional advice in appropriate circumstances at the Company's expenses for discharging their duties to the Company.

The Board reserves its decisions for all major matters relating to policy matters, investments, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant operational matters of the Company. The Board has delegated the responsibility of implementing the strategies, investments and the daily operations to the management of the Group under the leadership of executive Directors. The Chief Financial Officer and Company Secretary attends all regular Board meetings and Board committee meetings to advise on accounting and financial, corporate governance and statutory compliance matters. Senior management has formal or informal contact with the Board members as and when necessary.

### Board Meetings, General Meetings and Committee Meetings

The Board meets 4 times during a year as a minimum and it met 5 times during the year ended December 31, 2020. The attendance of each Directors at Board and Committee meetings and general meetings is detailed in the table below.

Name of Director	Attendance/No. of Meeting(s)				
	Board	Audit Committee	Remuneration Committee	Nomination Committee	General Meetings
Mr. CAI Wensheng	5/5	-/-	-/-	1/1	1/1
Mr. WU Zeyuan	5/5	-/-	-/-	-/-	1/1
Dr. GUO Yihong	5/5	3/3	-/-	-/-	1/1
Dr. LEE Kai-fu	5/5	-/-	1/1	-/-	1/1
Mr. CHEN Jiarong <sup>(1)</sup>	3/5	-/-	-/-	-/-	0/1
Mr. ZHOU Hao	5/5	3/3	-/-	1/1	1/1
Mr. LAI Xiaoling	5/5	3/3	1/1	-/-	1/1
Mr. ZHANG Ming	5/5	-/-	1/1	1/1	1/1
Ms. KUI Yingchung <sup>(2)</sup>	3/5	-/-	-/-	-/-	0/1

Notes:

(1) Mr. CHEN Jiarong was appointed to the Board on June 3, 2020.

(2) Mr. KUI Yingchun was appointed to the Board on June 3, 2020.

## Corporate Governance Report

In accordance with code provision A.2.7 of the CG Code, apart from the regular board meetings above, the Chairman of the Board also held meetings with the independent non-executive Directors without the presence of executive Directors during the year.

### Continuous Professional Development of Directors

Directors keep abreast of the responsibilities as a director of the Company and of the conduct, business activities and development of the Company.

The Company acknowledges the importance of directors participating in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. Internally-facilitated briefings for directors have been arranged and reading material on relevant topics would be issued to directors where appropriate. They are encouraged to attend relevant training courses at the Company's expenses.

During the year ended December 31, 2020, all Directors have participated in continuous professional training to develop and refresh their knowledge and skills in relation to their contribution to the Board.

Name of Director	Participated in continuous professional training
<b>Executive Directors</b>	
Mr. CAI Wensheng	✓
Mr. WU Zeyuan	✓
<b>Non-executive Directors</b>	
Dr. GUO Yihong	✓
Dr. LEE Kai-fu	✓
Mr. CHEN Jiarong <sup>(1)</sup>	✓
<b>Independent non-executive Directors</b>	
Mr. ZHOU Hao	✓
Mr. LAI Xiaoling	✓
Mr. ZHANG Ming	✓
Ms. KUI Yingchun <sup>(2)</sup>	✓

Notes:

(1) Mr. CHEN Jiarong was appointed to the Board on June 3, 2020.

(2) Mr. KUI Yingchun was appointed to the Board on June 3, 2020.



## Corporate Governance Report

Directors' knowledge and skills are continuously developed and refreshed by, inter alia, the following means:

1. participation in continuous professional training seminars and/or conferences and/or courses and/or workshops on subjects relating to, inter alia, corporate governance, directors' duties and legal and regulatory changes organized and/or arranged by the Company and/or professional bodies and/or lawyers;
2. reading materials provided from time to time by the Company to Directors regarding legal and regulatory changes and matters of relevance to the Directors in the discharge of their duties; and
3. reading news, journals, magazines and/or other reading materials regarding legal and regulatory changes and matters of relevance to the Directors in the discharge of their duties.

### BOARD COMMITTEES

The Board has established three Board committees, namely the Audit Committee, the Remuneration Committee and the Nomination Committee for overseeing specific aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference. The terms of reference of the Board committees are posted on the Company's website and the Stock Exchange's website and are available to Shareholders upon request.

#### Audit Committee

The Company has set up the Audit Committee with written terms of reference in compliance with Rule 3.21 of the Listing Rules and of the CG Code. The primary duties of the Audit Committee are to assist the Board in reviewing the financial information and reporting process, internal control procedures and risk management system, audit plans and relationship with external auditor, and arrangements to enable employees of the Company to raise, in confidence, concerns about possible improprieties in financial reporting, internal control or other matters of the Company.

The Audit Committee is mainly responsible for, inter alia, the following matters:

- reviewing the interim and annual financial statements and making recommendation to the Board;
- reviewing the terms of engagement and making recommendation to the Board regarding the appointment of auditors of the Company;
- monitoring and assessing the independence of external auditors and effectiveness of the internal control systems; and
- reviewing the financial information and oversight of the Company's financial reporting, controlling, accounting policies, practices with external auditors and the management of the Company, risk management and internal control issues.

The terms of reference of the Audit Committee are available on the websites of the Stock Exchange and the Company.

## Corporate Governance Report

The Audit Committee comprises a majority of independent non-executive Directors and includes members with appropriate accounting or related financial management expertise as required under the Listing Rules. As at the Latest Practicable Date, the members of the Audit Committee are Mr. ZHOU Hao, Mr. LAI Xiaoling and Dr. GUO Yihong. Dr. GUO Yihong is a non-executive Director, and Mr. LAI Xiaoling and Mr. ZHOU Hao are independent non-executive Directors. Mr. ZHOU Hao is the chairman of the Audit Committee.

The Audit Committee held 3 meetings during the year ended December 31, 2020. Individual attendance record of each Committee member is set out on page 64 of this annual report. During the meetings, the Audit Committee reviewed the annual results announcement and the annual report of the Group for year ended December 31, 2019, the interim results announcement and interim report of the Group for the six months ended June 30, 2020, internal control and risk management systems of the Group, etc..

### Remuneration Committee

The Company has set up the Remuneration Committee with written terms of reference in compliance with Rule 3.25 of the Listing Rules and of the CG Code. The primary duties of the Remuneration Committee are as follows:

- to assist the Board in reviewing and making recommendations to the Board on the remuneration packages of individual executive Directors and senior management;
- to assist the Board in reviewing and making recommendations to the Board on the remuneration policy and structure for all directors and senior management; and
- establishing transparent procedures for developing such remuneration policy and structure to ensure that no director or any of his/her associates will participate in deciding his/her own remuneration.

The terms of reference of the Remuneration Committee are available on the websites of the Stock Exchange and the Company.

The Remuneration Committee comprises a majority of independent non-executive Directors. As at the Latest Practicable Date, the members of the Remuneration Committee are Dr. LEE Kai-fu, Mr. LAI Xiaoling and Mr. ZHANG Ming. Dr. LEE Kai-fu is a non-executive Director, and Mr. LAI Xiaoling and Mr. ZHANG Ming are independent non-executive Directors. Mr. LAI Xiaoling is the chairman of the Remuneration Committee.

The Remuneration Committee held 1 meeting during the year ended December 31, 2020. Individual attendance record of each Committee member is set out on page 64 of this annual report. During the meetings, the Remuneration Committee reviewed the remuneration policy and structure and to make recommendations to the Board on determining the annual remuneration packages of the executive Directors and the senior management and other related matters.

Details of the fees and other emoluments paid or payable to the Directors for the year ended December 31, 2020 are set out in Note 31 to the audited consolidated financial statements contained in this annual report.



## Corporate Governance Report

The remuneration of the members of senior management (including the executive Directors) by band for the year ended December 31, 2020 is set out below:

	Number of members of senior management
Nil to HK\$500,000	–
HK\$500,001 to HK\$1,000,000	1
HK\$1,000,001 to HK\$5,000,000	2
HK\$5,000,001 to HK\$10,000,000	1
HK\$10,000,001 to HK\$15,000,000	2
Total	6

#### Nomination Committee

The Company has set up the Nomination Committee with written terms of reference in compliance with the CG Code. The primary duties of the Nomination Committee include the following matters:

- reviewing the Board composition;
- developing and formulating relevant procedures for the nomination and appointment of Directors;
- making recommendations to the Board on the appointment of Directors and succession planning of the Company; and
- assessing the independence of independent non-executive Directors.

The Nomination Committee comprises a majority of independent non-executive Directors. As at the Latest Practicable Date, the members of the Nomination Committee are Mr. CAI Wensheng, Mr. ZHOU Hao and Mr. ZHANG Ming. Mr. CAI Wensheng is an executive Director, and Mr. ZHOU Hao and Mr. ZHANG Ming are independent non-executive Directors. Mr. CAI Wensheng is the chairman of the Nomination Committee.

The Nomination Committee held 1 meeting during the year ended December 31, 2020. Individual attendance record of each Committee member is set out on page 64 of this annual report. During the meetings, the Nomination Committee reviewed the composition of the Board, the diversity of the Board, assessed the independence of independent non-executive Directors and recommended to the Board on the re-election of directors.

## Corporate Governance Report

### Board Diversity Policy

The Company adopted a board diversity policy (the “**Diversity Policy**”) on November 20, 2016 and amended it on December 20, 2018, which sets out the Company’s approach to achieving diversity of the Board.

Pursuant to the Diversity Policy, the Nomination Committee will review annually the structure, size and composition of the Board and where appropriate, make recommendations on changes to the Board to complement the Company’s corporate strategy and to ensure that the Board maintains a balanced diverse profile. In relation to reviewing and assessing the Board composition, the Nomination Committee is committed to diversity at all levels and will consider a number of aspects, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience.

The Diversity Policy further provides that the Nomination Committee will discuss periodically and when necessary, agree on the measurable objectives for achieving diversity, including gender diversity, on the Board and recommend them to the Board for adoption. In particular, the Nomination Committee will identify and make recommendations to the Board to implement programs that will assist in the development of a broader and more diverse pool of skilled and experienced employees that, in time, their skills will prepare them for board positions. The Nomination Committee is also committed to ensure that recruitment and selection practices at all levels (from the Board downwards) are appropriately structured so that a diverse range of candidates are considered. The Nomination Committee will review the Policy as appropriate and recommend revisions, if any, to the Board for consideration and approval.

### Policy for Nomination of Directors

On December 20, 2018, the Company also adopted a nomination policy (the “**Nomination Policy**”) in accordance with the CG Code, which sets out the procedure for the selection, appointment and reappointment of Directors containing the selection criteria and the Board succession planning considerations. The Nomination Policy is reproduced as follows.

#### 1. Objective

- 1.1 The nomination committee of the Company (the “**Nomination Committee**”) is committed to ensure that the board (the “**Board**”) of directors (the “**Directors**”) of the Company has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company’s business.
- 1.2 The Nomination Committee shall identify, consider and recommend suitable individuals to the Board to consider and to make recommendations to the shareholders of the Company (the “**Shareholders**”) for election of Directors at a general meeting either to fill a casual vacancy or as an addition to the Board.
- 1.3 The Nomination Committee shall make recommendations to the Board on the appointment or re-appointment of Directors and succession planning (the “**Succession Planning**”) for Directors, in particular, the chairman of the Board and the chief executive officer of the Company.



## Corporate Governance Report

1.4 The Nomination Committee may, as it considers appropriate, nominate a number of candidates more than the number of Directors to be appointed or re-appointed at a general meeting, or the number of casual vacancies to be filled.

1.5 The ultimate responsibility for selection and appointment of Directors rests with the entire Board.

### 2. Selection Criteria

2.1 The factors listed below would be used as reference by the Nomination Committee in assessing the suitability and the potential contribution to the Board of a proposed candidate:

- Reputation for integrity;
- Professional qualifications and skills;
- Accomplishment and experience in the (i) the provision of Internet services, including but not limited to, online advertising, Internet-value added services and e-commerce; and (ii) the design, development and sales of smart hardware;
- Commitment in respect of available time and relevant interest;
- Independence of proposed independent non-executive Directors; and
- Diversity in all its aspects, including but not limited to gender, age (18 years or above), cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service.

2.2 The above factors are for reference only, and not meant to be exhaustive and decisive. The Nomination Committee has the discretion to nominate any person to the Board, as it considers appropriate.

### 3. Nomination Procedures

#### 3.1 *Nomination by the Nomination Committee*

3.1.1 The secretary of the Nomination Committee shall call a meeting of the Nomination Committee, and invite nominations of candidates from the Board, if any, for consideration by the Nomination Committee prior to its meeting.

3.1.2 The Nomination Committee shall nominate candidates for the consideration and recommendation of the Board. The Nomination Committee may propose candidates who are not nominated by the Board. The Board shall have the final decision on all matters in relation to its nomination of any candidates to stand for election at a general meeting.

## Corporate Governance Report

3.1.3 The candidate nominated by the Board to stand for election at a general meeting (the “**Board Candidate**”, together with the Shareholder Candidate defined in Section 3.2 below, the “**Candidate**”) will submit the necessary personal information, together with his/her written consent to be elected as a Director and to the publication of his/her personal information for the purpose of or in relation to his/her standing for election as a Director. The Nomination Committee may request the Board Candidate to provide additional information and documents, if considered necessary.

3.1.4 A circular will be sent to the Shareholders (the “**Shareholder Circular**”) as to provide information of the Board Candidate, and to invite nominations from the Shareholders. The Shareholder Circular will include (i) the period for lodgment (the “**Lodgment Period**”) of nominations by the Shareholders; (ii) the personal information of the Board Candidate as required by the applicable laws, rules and regulations, *inter alia*, name, brief biographies (including qualifications and relevant experience), independence, proposed remuneration.

3.1.5 Until the issue of the Shareholder Circular, the Board Candidate shall not assume that he/she has been nominated by the Board to stand for election at the general meeting.

### 3.2 **Nomination by Shareholders**

The Shareholders may also propose a person for election as a Director (such candidate, the “**Shareholder Candidate**”) in accordance with the Memorandum and Articles of Association of the Company and the applicable law, details of which are set out in the “*Procedures for Shareholders to Propose a Person for Election as a Director of the Company*” adopted by the Company pursuant to a resolution passed at the meeting of the Board held on November 20, 2016.

3.3 The Candidate is allowed to withdraw his/her candidature at any time before the general meeting by serving a notice in writing to the company secretary of the Company (“**Company Secretary**”).

3.4 The resolution for election of Directors for the Shareholder Candidate shall take the same form as for the Board Candidate.

## 4. **Succession planning**

4.1 The objective of the Succession Planning is to ensure an effective and orderly succession of Directors and to maintain the balance of diversity, collective knowledge and skills of the Board necessary for the effective governance of the Company.

4.2 The following considerations will be used by the Nomination Committee in making recommendations for the Succession Planning:

4.2.1 Required knowledge, skills and experience at a full Board composite level to effectively fulfill the Board’s legal role and responsibilities;



## Corporate Governance Report

4.2.2 An appropriate balance of diversity across the Board, as set out in Section 2.1 and Section 5 of the Nomination Policy;

4.2.3 Personal qualities of each candidates with reference but not limited to the factors listed in Section 2.1 of the Nomination Policy;

4.2.4 Continuity through a smooth succession of Directors; and

4.2.5 Compliance with the relevant legal and regulatory requirements.

4.3 The above considerations are for reference only, and not meant to be exhaustive and decisive. The Nomination Committee will review the Succession Planning together with the Board periodically, and recommend revisions, if any, to the Board for consideration and approval.

### 5. Board diversity

5.1 The Nomination Committee will review annually the structure, size and composition of the Board and where appropriate, make recommendations on changes to the Board to complement the Company's corporate strategy and to ensure that the Board maintains a balanced diverse profile.

5.2 The Nomination Committee will discuss and agree periodically on the measurable objectives for achieving diversity, including gender diversity, on the Board and recommend them to the Board for adoption. The Nomination Committee will identify and make recommendations to the Board to implement programs that will assist in the development of a broader and more diverse pool of skilled and experienced employees that, in time, their skills will prepare them for board positions.

### 6. Confidentiality

6.1 Unless required by law or any regulatory authority, under no circumstances shall a member of the Nomination Committee or an employee of the Company disclose any information to or entertain any enquiries from the public with regard to any nomination or candidature before the Shareholder Circular, as the case may be, is issued. Following the issue of the Shareholder Circular, the Nomination Committee or the Company Secretary or other employee of the Company approved by the Nomination Committee may answer enquiries from the regulatory authorities or the public but confidential information regarding nominations and the Candidate should not be disclosed.

### 7. Monitoring and reporting

7.1 The Nomination Committee will report annually a summary of the Nomination Policy including the nomination procedures, criteria for selection, the diversity policy and the progress made towards achieving these objectives in the Company's Corporate Governance Report.

## Corporate Governance Report

### 8. Review of the Nomination Policy

- 8.1 The Nomination Committee will review the Nomination Policy as appropriate and recommend revisions, if any, to the Board for consideration and approval.

### Corporate Governance Functions

The Board is responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The Board would review the Company's corporate governance policies and practices, training and continuous professional development of the directors and the senior management, the Company's policies and practices on compliance with legal and regulatory requirements, and the Company's compliance with the CG Code and disclosure in this Corporate Governance Report. The Board has performed the above duties during the year ended December 31, 2020.

### DIRECTORS' RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the consolidated financial statements of the Company for the year ended December 31, 2020.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the independent auditor of the Company, PricewaterhouseCoopers, about their reporting responsibilities on the consolidated financial statements is set out in the Independent Auditor's Report on pages 109 to 114 of this annual report.

### DIVIDEND POLICY

On December 20, 2018, the Company adopted a dividend policy (the "**Dividend Policy**") in accordance with the CG Code, which outlines the factors that should be taken into account in determining any dividend for distribution to the Shareholders. Under the Dividend Policy, subject to applicable laws and the Articles, the Board has absolute discretion on whether to declare and distribute dividends. In addition, the Shareholders may in general meeting declare dividends, but no dividend may be declared in excess of the amount recommended by the Board. In either case, a dividend may be declared and paid out of the profits of the Company or from any reserve set aside from profits which the Directors determine is no longer needed. In no circumstances may a dividend be paid if this would result in the Company being unable to pay its debts as they fall due in the ordinary course of business. Even if the Board decides to pay dividends, the declaration, payment and amount of dividends will depend upon the Company's earnings and financial condition, operating requirements, capital requirements and any other conditions that the Board considers relevant.

Any future dividend payments to the Shareholders will also depend upon the availability of dividends received from our subsidiaries. Regulations in China may restrict the ability of our Chinese subsidiaries to pay dividends to the Company.

The Company does not have a fixed dividend payout ratio. The Company currently intends to retain most, if not all, of our available funds and any future earnings to operate and expand our business.



## Corporate Governance Report

If the Company pays any dividends on the Shares, unless and to the extent that the rights attached to the Shares, or the terms of issue thereof otherwise provide, (i) all dividends will be declared and paid according to the amounts paid up on the Shares in respect of which the dividend is paid, but no amount paid up on Shares in advance of calls may for this purpose be treated as paid up on the Shares; and (ii) all dividends will be apportioned and paid pro rata according to the amounts paid up on the Shares during any portion or portions of the period in respect of which the dividend is paid. The Directors may deduct from any dividend or other monies payable to any of the Shareholders all sums of money (if any) presently payable by such Shareholders to the Company on account of calls, installments or otherwise.

The Dividend Policy reflects the Board's current views on the Company's financial and cash flow position. It will continue to be reviewed from time to time and there can be no assurance that dividends will be paid in any particular amount, if at all, for any given period.

### RISK MANAGEMENT AND INTERNAL CONTROL

#### Risk management process

The Board acknowledges that it is responsible for the Company's risk management and internal control systems and reviewing their effectiveness.

The Group's risk management and internal control systems provide a comprehensive and organized structure with clearly defined scopes of responsibilities, authorities and procedures.

The Group has a designated risk management and internal control team which is responsible for identifying and monitoring the Group's risks and internal control issues and reports directly to the Board of any findings and follow-up actions. Each department of the Group is also required to adhere strictly to the Group's internal control procedures/policies and report to the risk management and internal control team of any risks or internal control issues.

The Audit Committee of the Board also reviews the Company's financial controls, risk management and internal control systems/policies on a regular basis. During the year ended December 31, 2020, the Audit Committee conducted reviews of the effectiveness of the risk management and internal control system/policies of the Group. The reviews had covered various aspects of the Group's risk management and internal control system/policies. The reviews results were reported to the Board. The Board is satisfied that such systems/policies are effective and adequate.

The Group has also adopted an information disclosure policy which has set out comprehensive guidelines in respect of handling and dissemination of inside information. The Board is entrusted with the responsibility for monitoring and implementing the procedural requirements in the information disclosure policy. The systems in place are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

## Corporate Governance Report

The Group has established an internal audit function which is responsible for identifying and monitoring the Group's risks and internal control issues. In 2016, the Group engaged an independent third-party external advisor to review the risk management and internal control systems of the Group. In 2017 and 2018, the Board has further strengthened the risk management and internal control systems/policies of the Group by having recruited suitable manpower and qualified personnel to cope with the present structure and scale of operations of the Group. Results of audit work together with an assessment of the overall internal control framework are reported to the Audit Committee as appropriate. The internal audit function also reviews the Company's management's action plans in relation to audit findings and verifies the adequacy and effectiveness of the mitigating controls before formally closing the issues.

### Review on risk management and internal control system

The Company has conducted annual review on the effectiveness of the Group's risk management and internal control systems for the year ended December 31, 2020 and confirmed that the Group's risk management and internal control system in respect of financial, operational, compliance, risk management and adequacy of resources, are effective and adequate.

### AUDITOR'S REMUNERATION

A breakdown of the remuneration payable to the external Auditor of the Company, PricewaterhouseCoopers, in respect of the audit services and the non-audit services for the year ended December 31, 2020 is set out below:

Service Category	Fees Paid/Payable RMB'000
Audit Services	6,000
Non-audit Services	-
	6,000

### COMPANY SECRETARY

Mr. NGAN King Leung Gary ("Mr. Ngan"), our Chief Financial Officer, was appointed as a joint company secretary of the Company on August 2, 2017, and became the sole company secretary of the Company on December 15, 2019. Mr. Ngan is primarily responsible for the overall financial strategy, investor relations and company secretarial matters of the Group. Prior to joining our Group, Mr. Ngan held the positions of chief operating officer and chief financial officer at Forgame Holdings Limited, a mobile games and webgames company listed on the Stock Exchange (Hong Kong Stock Exchange Stock Code: 484) where he worked from May 2012 to June 2015, and was the director and head of Hong Kong and China Internet research at UBS AG, where he worked from July 2006 to April 2012. Mr. Ngan received his bachelor of science degree in economics from the Wharton School, University of Pennsylvania in 2006. He has been a CFA Charterholder since 2010. Mr. Ngan was also the joint company secretary of Forgame Holdings Limited (Hong Kong Stock Exchange Stock Code: 484) from February 2013 to November 2014.

During the year ended December 31, 2020, Mr. Ngan has complied with Rule 3.29 of the Listing Rules and taken no less than 15 hours of relevant professional training.



## Corporate Governance Report

### CHANGES IN CONSTITUTIONAL DOCUMENTS

There is no significant change in the Company's constitutional documents during the year ended December 31, 2020.

### SHAREHOLDERS' RIGHTS

To safeguard Shareholders' interests and rights, a separate resolution is proposed for each substantially separate issue at general meetings, including the election of individual Directors. All resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each general meeting.

#### Convening an Extraordinary General Meeting by Shareholders

Under Article 58 of the Articles of Association, any one or more Shareholders holding at the date of the deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company may at all times have the right, by a written requisition to the Board or the company secretary of the Company, to require the convening of an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within 2 months after the deposit of such requisition. If, within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

#### Putting Forward Proposals at General Meetings

The Board is not aware of any provisions allowing the shareholders of the Company to put forward proposals at general meetings of the Company under the Articles of Association and the Companies Law of the Cayman Islands Law. Shareholders who wish to put forward proposals at general meetings may refer to the preceding paragraph to make a written requisition to require the convening of an extraordinary general meeting of the Company.

Detailed procedures for Shareholders to propose a person for election as a director of the Company are published on the Company's website.

#### Putting Forward Enquiries to the Board

For putting forward any enquiries to the Board, Shareholders may send written enquiries to the Company. The Company will not normally deal with verbal or anonymous enquiries.

## Corporate Governance Report

### Contact Details

Shareholders may send their enquiries or requests as mentioned above to the following:

Address : Room 8106B, Level 81  
International Commerce Centre  
1 Austin Road West  
Kowloon, Hong Kong  
(For the attention of the Board of Directors/Company Secretary)

Email : [ir@meitu.com](mailto:ir@meitu.com)

For the avoidance of doubt, Shareholder(s) must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address and provide their full name, contact details and identification in order to give effect thereto. The information of the Shareholder(s) may be disclosed as required by law.

### COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company considers effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavors to maintain an on-going dialogue with Shareholders and in particular, through annual general meetings and other general meetings. At annual general meetings, Directors (or their delegates as appropriate) are available to meet Shareholders and answer their enquiries. During the year ended December 31, 2020, the Company held an annual general meeting on June 3, 2020, at which the chairman of the Board and/or the chairmen of each of the Board committees (as appropriate) were present to answer questions from the Shareholders.

The Company discloses information and publishes periodic reports and announcements to the public in accordance with the Listing Rules, the relevant laws and regulations. The primary focus of the Company is to ensure information disclosure is timely, fair, accurate, truthful and complete, thereby enabling Shareholders, investors as well as the public to make rational and informed decisions.

The Company's existing Articles of Association were adopted on November 25, 2016 and were effective on the Listing Date. They are available for viewing on the websites of the Company and the Stock Exchange. There have been no changes to the Articles of Association since the Listing Date.



# Environmental, Social and Governance Report

## ABOUT THIS REPORT

### Purpose and Objective

This report is the fifth Environmental, Social and Governance (“ESG”) Report (the “Report”) of Meitu, Inc. (the “Company”, together with its subsidiaries, and Xiamen Meitu Networks Technology Co., Ltd. and its subsidiaries, collectively “Meitu”, the “Group” or “We”). The purpose of this Report is to describe in a clear and transparent way our sustainability initiatives, strategies and performances. The Report is intended to provide our key stakeholders with an understanding and knowledge of our work in environmental, social and governance aspects.

### Reporting Scope and Period

Unless otherwise stated, the Report covers the locations where we operate our core businesses, including our headquarters in Xiamen, the People’s Republic of China (the “PRC”), our offices in Beijing, Shanghai, Shenzhen, Guangzhou and Hong Kong for the period from 1 January 2020 to 31 December 2020 (the “Reporting Period”).

### Reporting Standards

The Report has been prepared in accordance with the disclosure requirements of the Environmental, Social and Governance Reporting Guide (the “ESG Reporting Guide”) as set out in Appendix 27 to the Rules Governing the Listing of Securities (the “Listing Rules”) issued by the Stock Exchange of Hong Kong Limited (the “HKEX”).

### Reporting Principles

The reporting principles (namely materiality, quantitative, balance and consistency) outlined in the ESG Reporting Guide have been adopted in the course of this Report’s preparation. Please refer to the following table for our application of these reporting principles.

Reporting Principle	Description in the ESG Reporting Guide	Our Application of Reporting Principle
Materiality	Materiality is the threshold at which ESG issues become sufficiently important to investors and other stakeholders that they should be reported.	During the preparation of this Report, a materiality assessment has been conducted to identify the material issues that are of paramount importance to both the Group and its major stakeholders. Then, the relevant information of the material issues has been collected and disclosed in a targeted manner.
Quantitative	KPIs need to be measurable. Targets can be set to reduce a particular impact. In this way the effectiveness of ESG policies and management systems can be evaluated and validated. Quantitative information should be accompanied by a narrative, explaining its purpose, impacts, and giving comparative data where appropriate.	Comparative and quantitative information with explanation has been provided in this Report.

## Environmental, Social and Governance Report

Reporting Principle	Description in the ESG Reporting Guide	Our Application of Reporting Principle
<b>Balance</b>	The ESG report should provide an unbiased picture of the issuer's performance. The report should avoid selections, omissions, or presentation formats that may inappropriately influence a decision or judgment by the report reader.	Both achievements and challenges have been disclosed, reflecting ESG performance of the Group in an objective manner.
<b>Consistency</b>	The issuer should use consistent methodologies to allow for meaningful comparisons of ESG data over time. The issuer should disclose in the ESG report any changes to the methods used or any other relevant factors affecting a meaningful comparison.	Consistent methodology has been used in the Report with necessary explanation on any changes to the methods used as compared to the previous year.

### Access to the Report

As part of the Group's annual report, the Report has been prepared in both English and Chinese and is available on the Group's website at [www.meitu.com](http://www.meitu.com). In case of discrepancy, the English version shall prevail.

### Your Feedback

We highly value opinions from our stakeholders. You are encouraged to provide valuable comments and suggestions on the content of the Report, the reporting approach or the Group's overall performance in sustainable development. Please contact us at email: [ir@meitu.com](mailto:ir@meitu.com).



OUR CULTURE

Mission

To let everyone become beautiful easily.

Vision

To empower the beauty industry and make beauty accessible to our users.

Values

Passion

To be passionate in work and life.  
To continue to create the most value for users.

Focus

To focus on goals and use resources to their greatest potential.  
To come together to achieve goals.

Breakthrough

To persistently work to break through limitations.  
To continue to learn and develop innovative mindset.



## Environmental, Social and Governance Report

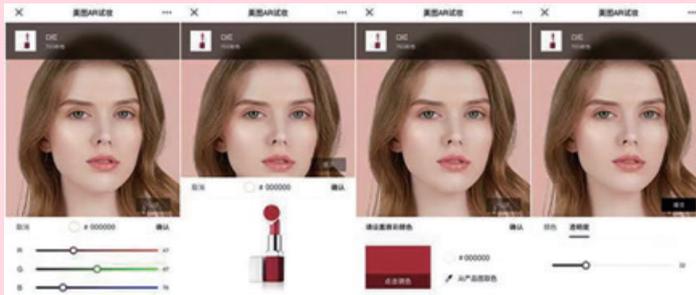
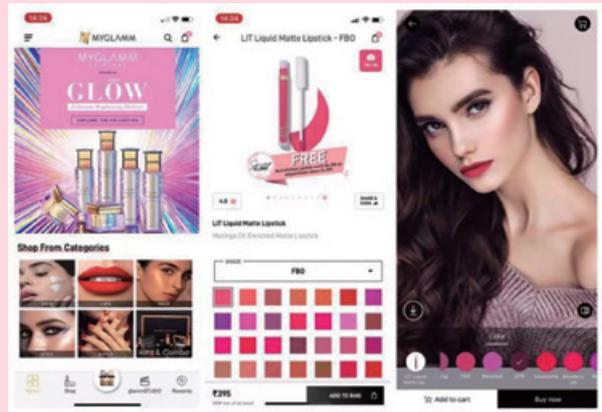
### HIGHLIGHTS OF THE YEAR

Obtained over <b>400</b> patents during the Reporting Period	MeituEve has reached <b>227</b> cities in <b>30</b> provinces in the PRC, serving over <b>300,000</b> users	
Ratio of male to female employees: <b>1.2 : 1</b>	Percentage of employees aged under 30: <b>65%</b>	Introduced <b>lactation room</b> in our new office in Xiamen
Over <b>6,500</b> hours of training	Average training hours per employee: <b>2.63</b> hours	



KEY PROJECTS OF THE YEAR

Launched “Beauty Industry Support” Plan for 4 times, using AR make-up try on technology to help peers in the beauty industry to fight against the COVID-19 pandemic



Launched MeituGenius Online (「美图魔镜」) which supports make-up trial and accessories trial AR functions in mini programs, PC, H5 and App in both online and offline scenarios



The setup of Shanghai Dermatology Online Hospital, an online dermatology hospital that Meitu was involved in, was approved by the relevant governmental authorities, being the first of its kind in Shanghai

Popularizing Meitu’s “Creative Cutout” in Thailand by getting the top downloads on iOS and Android platforms



## Environmental, Social and Governance Report

## AWARDS AND RECOGNITIONS

Award	Organizer
Top 30 Internet Companies in Fujian Province in 2020	Internet Society of Fujian
Ranked the 46th in 2020 Internet Integrated Strength Enterprise	Internet Society of China
Excellent Communication Award of the 9th Xiamen Cyber Culture Festival (「第九屆廈門網絡文化節優秀傳播獎」)	Network Office of Xiamen Municipal Party Committee (「廈門市委網信辦」)
Excellent Netizen Work Award of the 9th Xiamen Cyber Culture Festival (「第九屆廈門網絡文化節網民作品獎」)	Network Office of Xiamen Municipal Party Committee (「廈門市委網信辦」)
Leading Private Enterprise in Xiamen City 2020-21	Xiamen Private Economic Working Group Office (「廈門市民營經濟工作領導小組辦公室」)
Top 100 in Strategic New Industry in Fujian Province	Fujian Province Enterprise and Entrepreneurs Federation (「福建省企業與企業家聯合會」), Fujian Province Media Group (「福建省廣播影視集團」), Social Science Institute of Fujian Province
Ranked B in Computer Comprehension	China AI Competition, Multimedia Data Identification Technology Competition
Project Award of the 8th Xiamen Patent Award	Xiamen Government



# Environmental, Social and Governance Report

## OUR APPROACH TO SUSTAINABILITY

Meitu's mission "to let everyone become beautiful easily" is a core foundation that underpins our sustainable development. Our four sustainable values guide us in fulfilling our mission and turning our vision "to empower the beauty industry and make beauty accessible to our users" into reality:

### Providing Quality Product

- To continue to create the most value for users and persistently work to break through limitations

### Treating Our People Well

- To come together to achieve goals and continue to learn and develop an innovative mindset

### Protecting the Environment

- To operate in an environmentally-friendly manner and use resources to their greatest potential

### Caring for the Community

- To be passionate about work and life and contribute to society

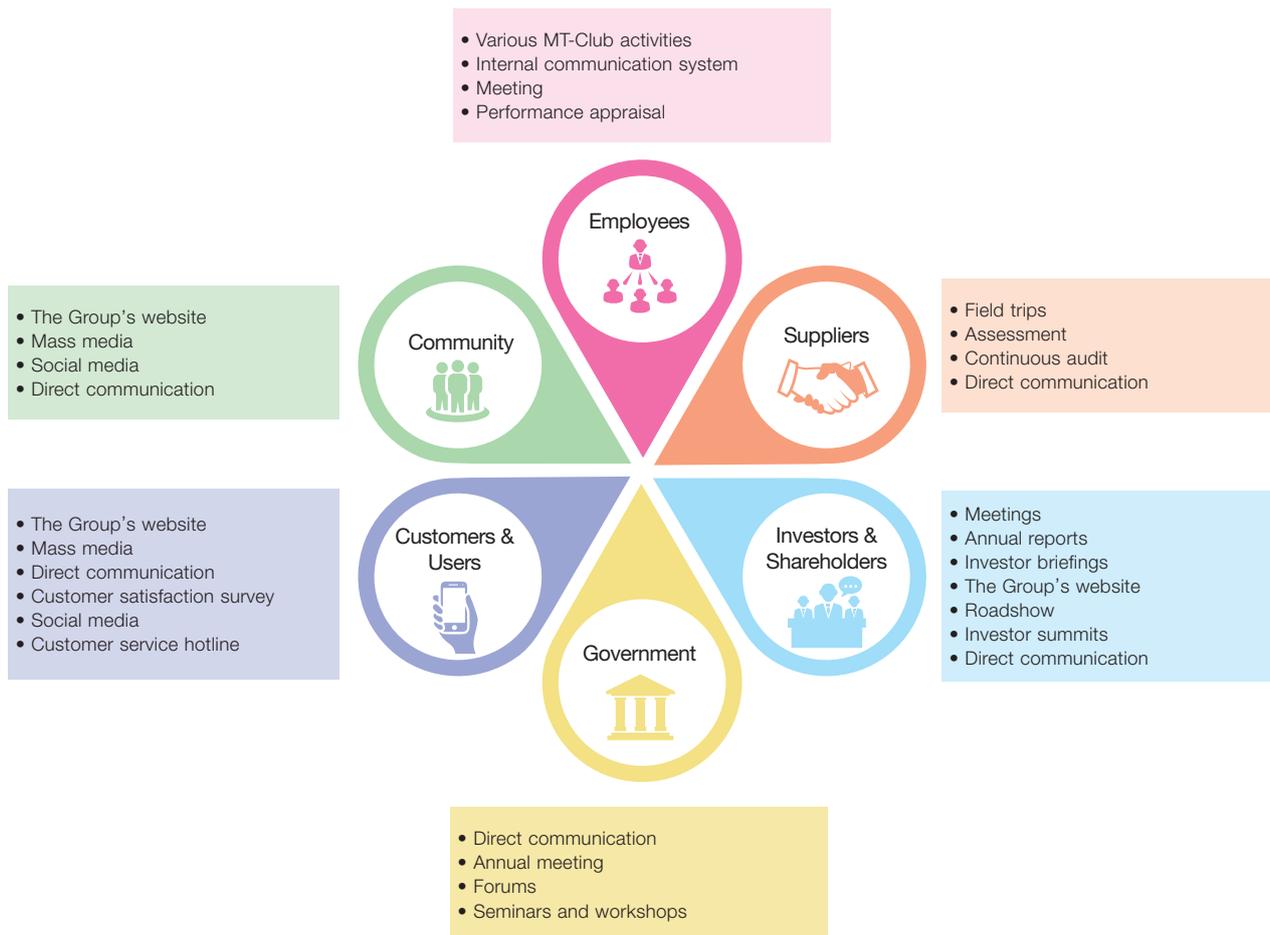
## ESG Risk Management

Being accountable for the long-term stable growth of the Group, the Board retains the ultimate responsibility for the oversight of the Group's risk management activities and monitors material ESG risks. The Group considers risk management as an integral part of daily management and sound corporate governance. Risk management mechanism assists the Group to evaluate and minimize risks that may prevent or endanger the achieving of its business objectives in a dynamic business environment where economic, industry, regulatory and operating conditions continue to change. The Group assesses and determines the ESG-related risks and opportunities and considers their implications. We also formulate ESG-related controls to address significant ESG risks of which the controls are operated effectively at corresponding business levels. Coupled with sound internal controls, the process facilitates a continuous process of identifying, evaluating, prioritizing, managing and monitoring of the risks that the Group faces in its operations. Details on our risk management approach can be found in the Corporate Governance Report section.

# Environmental, Social and Governance Report

## Stakeholder Engagement

Meitu attaches great importance to the expectations of its stakeholders and communicates transparently with the major stakeholders to understand the sustainability issues they are most concerned about in order to maintain a good relationship with them. As our business covers different aspects, we have to engage with different types of stakeholders, including investors and shareholders, customers and users, government, community, employees and suppliers. Meitu regularly communicates with major stakeholders through various channels to understand and respond to their needs and expectations.



# Environmental, Social and Governance Report

## Materiality Assessment

Meitu conducted its materiality assessment for its sustainability issues with the help of an independent third-party consultant. The process included issue identification, issue ranking, survey result analysis, and issue validation.

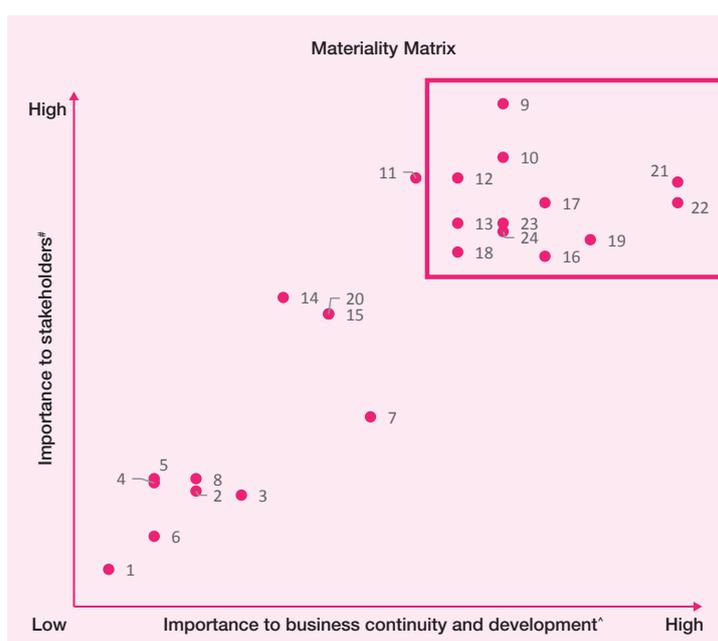
The procedures and steps of the Group's materiality assessment were as follows:

Step 1: Identification	Step 2: Prioritization	Step 3: Validation
<p>By making reference to the HKEX ESG Reporting Guide and conducting a comparative study of the concerns of peers, we screened a total of 24 sustainability issues related to Meitu's business, and created a pool of sustainability issues applicable to Meitu. Sustainability issues are mainly divided into environmental issues and social issues.</p>	<p>We invited major internal and external stakeholder groups to participate in the online survey and ranked the 24 issues according to their levels of materiality. The survey received a total of 87 valid responses from internal and external stakeholders. After a statistical analysis of data, we examined the materiality of the sustainability issues from both internal and external stakeholders, to determine the materiality of issues of all aspects to Meitu. Meitu considers the material issues to be the sustainability issues that are important to both the Group and its stakeholders.</p>	<p>The management of Meitu confirmed the materiality of the issues identified and validated the 12 issues as its material issues of 2020.</p>

## Environmental, Social and Governance Report

### Materiality Matrix

Based on the aggregated scores given by our internal and external stakeholders through an online questionnaire, we have mapped out and prioritized the 24 sustainability issues, reflecting their relevance to the Group and their perceived overall importance to society and the environment. This Report discloses relevant information of the 12 issues that are considered material by both internal and external stakeholders in the subsequent sections. We will disclose the work and progress made in various aspects, and will place emphasis to the material issues in our long-term operations by formulating corresponding strategies for effective resources allocation.



List of issues:

1. Air Emissions	7. Green procurement	13. Labor compliance	19. Anti-corruption
2. Waste	8. Environmental risk in supply chain	14. Social risks in supply chain	20. Community investment
3. Greenhouse gas emission and energy	9. Employee benefits	15. Product assurance and quality	21. Data and internet security
4. Water resources	10. Equal opportunity, diversity, anti-discrimination	16. Customer service	22. Internet data security
5. Consumption of packaging material	11. Occupational health and safety	17. Intellectual property management	23. Economic performance
6. Climate change risk	12. Employee training and development	18. Marketing and advertising	24. Business development

# Importance to stakeholders is determined by external stakeholders' rating of the material issues in terms of their importance to the society/environment and their relevance to Meitu.

^ Importance to business continuity and development is determined by internal stakeholders' rating of the likelihood and level of potential impact of the issues affecting Meitu's business continuity and development.

## Environmental, Social and Governance Report

### Anti-corruption and Business Ethics

Ethical principles are fundamental to how we operate. This means zero tolerance for bribery, extortion, fraud and money laundering. In accordance with relevant laws and regulations including but not limited to the Criminal Law of the PRC (《中華人民共和國刑法》), the Anti-Money Laundering Law of the PRC (《中華人民共和國反洗錢法》) and the Prevention of Bribery Ordinance of Hong Kong (Cap. 201), internal policies including the “Employee Handbook”, “Policy on Staff Discipline”, “Policy on Sending and Accepting Gifts by Employees” and “Anti-Fraud and Reporting System” etc. were established to clearly stipulate the procedures of making declarations of interests and fighting against corruption. Hotline and e-mail box have been provided as part of our whistle-blowing procedures.

The Group joined the “Sunshine Integrity Alliance (「陽光誠信聯盟」)” initiated by JD.com, Inc. and launched in conjunction with more than 300 well-known companies such as Tencent, Baidu, Lenovo, Xiaomi etc. to jointly combat corruption and information security crimes through the Internet. At the same time, the Alliance has established and shared a “blacklist” of which the allied companies would refuse to recruit people from the list to maintain integrity in the organization.

To enhance employees’ awareness in compliance issues, our legal department will arrange frequent online and offline trainings for our employees. These trainings cover topics in anti-corruption so as to promote the principle of business ethics and integrity.

During the Reporting Period, we were not aware of any material non-compliance concerning corruption, extortion, fraud and money laundering.

### RESPONSIBLE SUPPLY CHAIN

As at 31 December 2020, the Group worked with 1,045 suppliers, of which 80% of them were located in the PRC. They mainly supply us with equipment, hardware, marketing services, IT infrastructure and software etc. We mainly engaged with local suppliers in order to lower the carbon footprint attributed to good transportation and travelling. In addition, to promote the overall sustainable development on the supply chain, we are dedicated to managing the environmental and social risks of our suppliers. We have outlined our expectation towards our suppliers in terms of environmental protection, occupational health and safety, conduct and morality, laws and regulations in the supplier’s agreement. While developing business relationships with our suppliers, we will assess whether candidate suppliers have material environmental and social risks, such as condition of factory and equipment as well as lawsuits. Approved suppliers are required to sign the agreement to show their dedication in incorporating sustainable development principles while providing products and services. We will conduct regular assessment on our suppliers to ensure their operations are in line with our ethical standards.

Apart from managing environmental and social risks of suppliers, we are also highly concerned about their product and service quality which is believed to impose a significant impact on our business. As such, we have already developed a comprehensive supplier management system, which will be adopted to evaluate suppliers in terms of their service, product quality, pricing etc..

## Environmental, Social and Governance Report

### PROVIDING QUALITY PRODUCT

Founded in October 2008, Meitu is one of the top Internet enterprises in China with its outstanding AI-driven image-and-video processing technologies and social community. It has developed a series of software and hardware products, ranging from *Meitu App*, *BeautyCam*, *Meipai*, *MeituEve* to *MeituGenius*, allowing users from all walks of life around the world to create and share “beauty”. While being indulged into research and development (“R&D”) in pursuit of upgrading existing products and developing new products to achieve sustainable development of our business, we are also committed to complying with relevant laws and regulations while operating our business. Applicable laws and regulations material to our business include but not limited to:

- Administrative Regulations on Online Live-streaming Services (《互聯網直播服務管理規定》)
- Notice on strengthening the Administration of the Content of Internet Audio-Visual Programs (《關於加強互聯網視聽節目內容管理的通知》)
- Administrative Measures for Internet Information Services (《互聯網信息服務管理辦法》)
- Advertisement Law of the PRC (《中華人民共和國廣告法》)
- Interim Measures on Internet Advertisement (《互聯網廣告管理暫行辦法》)
- Copyright Law of the PRC (《中華人民共和國著作權法》)
- Patent Law of the PRC (《中華人民共和國專利法》)
- Product Quality Law of the PRC (《中華人民共和國產品質量法》)
- Hong Kong Trade Descriptions Ordinance (《商品說明條例》)

During the Reporting Period, the Group was not aware of any material breach of applicable laws and regulations in relations to health and safety, advertising, labelling and privacy matters relating to products and services.



Achieving Excellence in Product Development

	<i>Image Beautification</i>	<i>Makeup Platform</i>	<i>Skin Care</i>
<i>For Users</i>	<ul style="list-style-type: none"> <li>• Photography Tools</li> <li>• Image and Video Processing Tools</li> </ul>	<ul style="list-style-type: none"> <li>• HD Makeup Trial Tools</li> </ul>	<ul style="list-style-type: none"> <li>• Professional Skin Analysis Tools</li> </ul>
	<ul style="list-style-type: none"> <li>• Beauty Management Services</li> <li>• Printing Services</li> </ul>	<ul style="list-style-type: none"> <li>• Makeup Products Evaluation Services</li> </ul>	<ul style="list-style-type: none"> <li>• Skin Recording Services</li> <li>• Dermatology Services</li> </ul>
Community for Consumers			
<i>For the Industry</i>	<ul style="list-style-type: none"> <li>• Meitu for Web</li> <li>• Solutions for Image Industry</li> </ul>	<ul style="list-style-type: none"> <li>• Beauty Industry Marketing Data and Technology Services</li> </ul>	<ul style="list-style-type: none"> <li>• Skin Analysis Technology</li> <li>• Makeup Products Efficacy Test</li> </ul>
	Value-added Services		

The above matrix illustrates the major business structure of Meitu. We are devoted to developing high quality hardware and software products and expand our product portfolio on a continuous and long-term basis, allowing our users to “become beautiful easily”. To achieve this goal, we have an excellent R&D team who are professional in technical development and enthusiastic in the industry to develop innovative and excellent products to meet and even exceed market demand.

***Influencer Marketing Solutions (“IMS”) Business***

In order to reinforce the beauty-related positioning of social app Meitu by adding more beauty-related content, we have launched the IMS business during the Reporting Period. Leveraging on Meitu’s abundant user resources and leading position in image and short video content creation utility market, we offer clients with integrated solutions with influencers (including key opinion leaders (“KOL”)/key opinion consumers (“KOC”)) social advertising and marketing services across multiple social platforms. Apart from that, we also offer integrated content creation, shooting, production, post-production and maintenance services for our clients, as well as recruitment, training and management of influencers, aiming to provide monetization opportunities for both Meitu and our influencers, and promote the production and creation of quality content on the Meitu platform.

## Environmental, Social and Governance Report

### *MeituEve*

Apart from the products and services newly developed during the Reporting Period, we have also invested in upgrading and expanding the functions of our existing products to keep track on the latest market trend and technology. As our featured hardware product, *MeituEve* skin analyzer, launched in 2019, has reached a wide customer base during these two years. Equipped with advanced algorithm, *MeituEve* is capable of conducting comprehensive analysis on users' facial features, such as cheek lines, eye bags, tear grooves, apple cheeks and mandibles etc. to help in anti-aging. As of 31 December 2020, *MeituEve* has reached 227 cities in 30 provinces in the PRC, serving over 300,000 users. The stability of its skin analysis outweighs top products in the industry by 28%.



*MeituEve's* Panoramic AI Skin Analyzer, a comprehensive, precise and stable skin analysis device, with 3 cameras collecting portrait information and 5 spectrums detecting underlying skin issues and 3D facial modeling to reproduce skin's original texture, capable of analyzing skin conditions using 10 dimensions and 17 sub-criteria.

During the Reporting Period, Meitu is proud to announce that we have become the strategic partner of world-renowned luxury brand, Dior. Our signature project combines Dior's technology in dermatology, artificial intelligence ("AI") and neuroscience, as well as Meitu's picture analysis technology and MTLab's AI skin analysis technology to conduct detailed analysis on users' skin problems, followed by a skin analysis report and corresponding recommendations of Dior's skincare products.



### *MeituGenius*

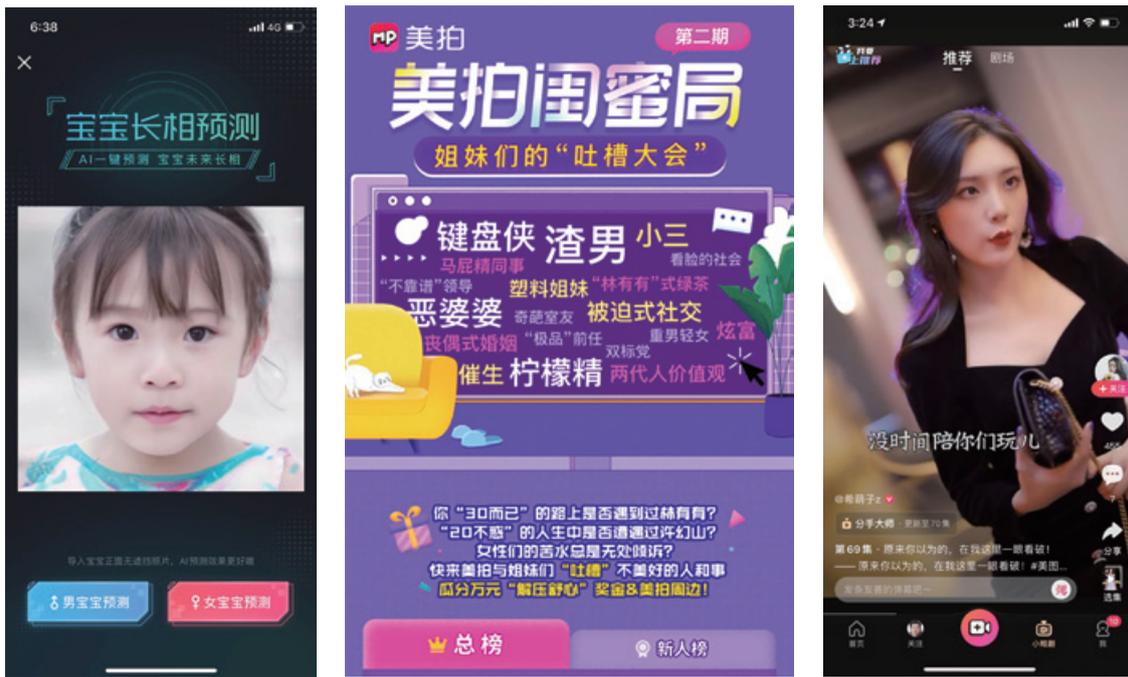
Meitu also developed and launched *MeituGenius Online* which supports online and offline make-up trial service in mini program, PC, H5 and App. *MeituGenius* is developed by MTLab. It can analyze users' faces in as fast as 2.7 seconds and locate 118 key points on human face to enhance the effect of make-up trial, including lips, foundation, cheek, eye shadow, eyeliner, mascara, hair styling and even accessories such as sunglasses, earrings and color contact lenses etc..

### E-commerce Livestreaming

To further enhance the ecosphere of the beauty economy, we have introduced e-commerce livestreaming to promote beauty products of beauty brands partners through livestreaming on our *Meipai* platform.

### Meipai

Moreover, we are also devoted to developing new programs on our *Meipai* platform on a continuous basis, hoping to enhance users' experience. During the Reporting Period, apart from e-commerce live streaming mentioned above, we also launched the "Baby Appearance Prediction" program and developed short drama series, "Besties' Community" etc., aiming to bring female users together and enhancing the hit rate of the platform.



We are eager to participate in various industry events such as expos, conferences and sharing to meet our peers and exchange ideas, such that we can boost new ideas to enhance our product portfolio. During the Reporting Period, events we have participated include but not limited to: "Harper's Bazaar" summit, Chinese International Advertising Festival 2020, TMA Mobile Marketing Summit and Award Ceremony, JU-Beauty Conference 2020 – New Brand Consumption Summit and Marketing Summit 2020 etc..

### Safeguarding Intellectual Property Rights

Being an R&D-oriented company, we show high respect in intellectual property rights of both Meitu and any third parties. We are in stringent compliance with the Copyright Law of the PRC (《中華人民共和國著作權法》) and the Patent Law of the PRC (《中華人民共和國專利法》) to apply for patent and software copyrights for our innovations. During the Reporting Period, we have registered a total of 424 patents in the PRC, 1 in Hong Kong and 1 in the USA, such that the effort of our R&D personnel can be protected.

## Environmental, Social and Governance Report

We also respect the intellectual property rights of posts of users in *Meitu* and *Meipai* communities to protect their legal rights. We manage the backstage of our platforms stringently to prevent their intellectual property rights from being infringed. We conduct ongoing monitoring on the platform through AI technology and manually, and will hide videos involving infringements. If anyone suspects an infringement, he/she can report to us through email, phone and our applications.

### Product Quality and Health and Safety

Being an Internet enterprise highly involved in AI-driven image-and-video processing technologies and social community, our software and hardware products are highly regulated by various international, national and industry regulations in terms of their quality and health and safety. We have formulated a series of measures during the development of our products and operations of our services to ensure that our users can enjoy high quality products with their safety guaranteed. Our measures in relations to software and hardware products are detailed below:



- Establishing livestreaming safety assessment system to regulate livestreaming content on Meipai, including real-time verification of sound and video during livestreaming, real-name verification of livestreaming hosts, verification of online comments, back-up of livestreaming content etc.
- Introducing “Meitu Livestreaming Content Regulations” and “Meipai Livestreaming Cover Verification Regulation”, prohibiting content that is against the country, violating laws and regulations, involving sneak shots, spreading threats, selling gambling products, involving drug taking, fraud, insulting religions, against various traditional culture, insulting others, violent, abusing animals, sexual etc.
- Prohibiting livestreaming content with underaged as the focus, if any livestreaming content of underaged using others’ accounts, we will terminate these accounts. If users turn on teenager mode, underaged are not allowed to watch livestreaming and reward scheme will not be allowed
- Conducting stringent verification procedures for admission of online shops, including verifying their qualifications, whether they are authorized by brands and whether they have paid deposit
- Ensuring products promoted during livestreaming should come from proper third-party platforms (e.g., JD, Taobao) and meet the requirements of their requirements. All hosts who sell products are required to sign an agreement to prevent the occurrence of inauthentic content to mislead the consumers. Hosts who violate our rules may face lawsuits
- Managing the quality of our IMS platform by regulating research, design planning, R&D, testing and verification procedures
- Arranging maintenance personnel to be responsible for ongoing maintenance and handling of emergency issues and problems encountered by users





- Obtaining relevant certifications for MeituEve, MeituKey and MeituSpa, including but not limited to Restriction of Hazardous Substances Directive (“RoHS”), Bluetooth Low Energy RF-PHY Test Specification, Radio Transmission Equipment Type Approval Certificate, Taiwan NCC Radio Test, FDA Establishment Registration and Device Listing with the US Food & Drug Administration, and ensuring that they have passed the Radio Type Approval Certification (《無線電型號核准認證》), GB/T 26572-2011 Requirements of Concentration Limits for Certain Restricted Substances in Electrical and Electronic Products (《電子電氣產品限用物質的限量要求》) and other relevant requirements
- Attaching safety guideline with MeituEve, MeituKey and MeituSpa to remind users safety issues so that they can use the equipments safely
- Guaranteeing that if there is any hardware problem of the products, users can return within 7 days, exchange within 15 days and call for repair with 1 year after purchase, and users who have bought our products through designated online platforms can enjoy return within 7 days after purchase for no reason

### Advertising and Labelling

While promoting our products, we are dedicated to guaranteeing the authenticity, reliability and completeness of the promotional materials to protect consumer rights and their right-to-know. We have established “Advertisement Verification Rules”, “Advertisement Placing Agreement” and “Meitu Advertising Review Specifications” in accordance with the Advertisement Law of the PRC (《中華人民共和國廣告法》) and Hong Kong Trade Descriptions Ordinance, guiding our employees to ensure the accuracy of the content of relevant materials.

In terms of advertisements placed in our apps and websites from third parties, we verify the qualification of relevant parties and review the content to ensure it is compliant and authentic before publishing. We also sign contracts with KOLs on *Meipai*, requiring them to ensure the authenticity of the advertising content they share. If anyone is found to share illegal content, we will immediately stop he/she from using *Meipai*.

As for product labelling of our hardware products, we guarantee the content is complete and accurate. We have attached our products with user manual which outlines the specifications, characteristics, safety precautions and warranty card so that users can be clear about the operations of the products.

## Environmental, Social and Governance Report

### Customer Services

To achieve excellence in product development, we believe that considering and adopting customers' feedback are crucial. We hope to meet and even exceed customers' needs and expectations through a thorough customer service and complaint handling system. We have established relevant policies and standard procedures to handle feedbacks and complaints collected through WeChat group, telephone and other channels in a timely manner. Concerning infringement of right related to portrait, reputation, honor, name and privacy on our *Meipai* platform, we have also standardized the handling procedures through establishing "*Meipai* Personal Rights Dispute Complaint Procedure". Our IMS business also conducts regular satisfaction survey through inviting users to conduct an interview to understand their opinions and suggestions such that we can strive for excellence continuously.

### Protecting Privacy

Our operations, especially apps and websites are involved in the use of a large amount of personal data on a daily and frequent basis. We are dedicated to protecting the privacy of customers' data as well as confidential data of the Company in compliance with the Personal Data (Privacy) Ordinance of Hong Kong and other relevant laws and regulations. The Group has already established Privacy Policy to guide our employees to handle such data carefully, in order to prevent data leakage.

Our IMS business involves the transfer of a number of users' personal data during daily operations. To protect their personal data privacy, we have established "IMS Privacy Protection Policy" which clearly states our protection measures when handling personal data. While using our platform, users are required to agree to our terms to authorize us to use their personal data. To prevent their data from being leaked or stolen, we will encrypt relevant data. Users' sensitive information such as phone number, real name, ID number and bank card number will not be able to be read upon storage on our system. We will only access to certain information like address and personal information in certain situations with access limit. We have also saved a logbook to trace the accounts and IP addresses that have handled such information.



# Environmental, Social and Governance Report

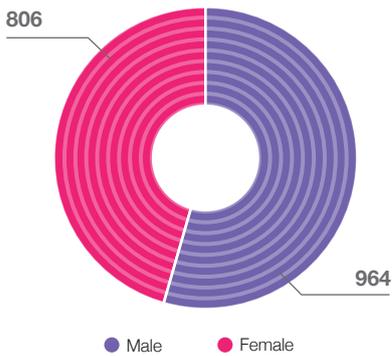
## TREATING OUR PEOPLE WELL

Meitu treats our employees as its valuable asset as they strive their utmost to contribute to the Group's success and sustainable development. As such, we hope to become their employer of choice by putting their rights and benefits in priority. We are in stringent compliance with labor-related laws and regulations in the jurisdictions where our businesses operate, including but not limited to the Labor Law of the PRC (《中華人民共和國勞動法》), the Employment Ordinance (《僱傭條例》) of Hong Kong, the Social Insurance Law of the PRC (《中華人民共和國社會保險法》), the Law of the PRC on Occupational Disease Prevention and Control (《中華人民共和國職業病防治法》) and the Regulations on Prohibition of Child Labor (《禁止使用童工規定》), and formulate our policies in terms of labor-related practices based on the requirements of these laws and regulations, such as remunerations and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, other welfare, and benefits to safeguard the rights of our employees. During the Reporting Period, the Group was not aware of any material non-compliance of labor-related laws and regulations that have significant impact on Meitu.

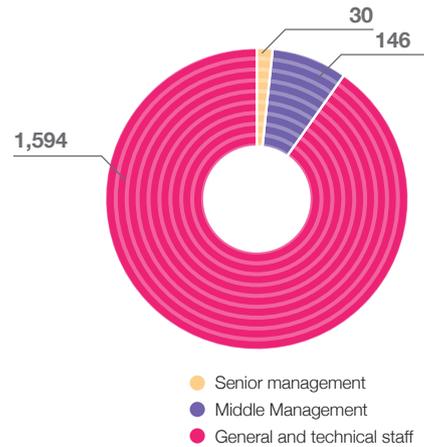
### Employee Overview

As of 31 December 2020, the Group employed a total of 1,770 employees<sup>1</sup>. The distribution of employees by gender, employment type, age group and geographical region is outlined below:

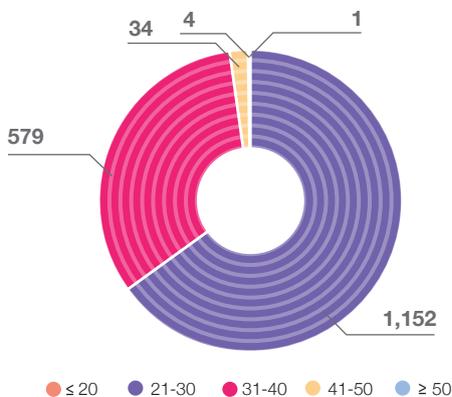
Total workforce by gender



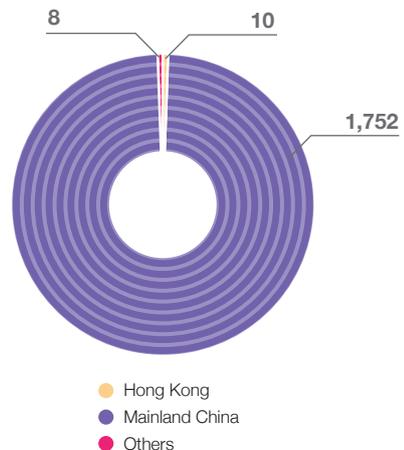
Total workforce by employment type



Total workforce by age



Total workforce by geographical location



<sup>1</sup> Data of the whole Group has been included.

## Environmental, Social and Governance Report

### Fair Employer

In order to become a preferred employer, Meitu embraces diversity and always upholds the principle of fairness, diversity and zero-discrimination at all levels of labor practices ranging from recruitment, determination of remuneration and benefits, promotion, training to dismissal. We look for talents to join our family through campus recruitments, job-hunting websites, headhunters, employee referrals and our office website. While selecting suitable candidates, we mainly look into their qualification, work experience and personal abilities, regardless of their age, gender, family status, sexual orientation, disability, ethnicity and religion.

Throughout the entire recruitment process, we strictly prohibit hire of child or forced labor. Our human resources personnel would verify the identity documents of candidates to ensure they have met legal working age. If any child labor is identified in the workplace, we will immediately take them away, terminate the labor relationship and take remedial measures. Besides, we have clearly outlined our terms and conditions regarding overtime pay, dismissal procedures, compensation, working hours and rest periods etc. in our Employee Handbook and other labor-related policies to protect the rights of both the Group and its employees, as well as avoid forced labor. Our Human Resources Department will review the recruitment practices regularly to ensure our measures against child and forced labor in place are effective.

### Protecting Employees' Welfare

We believe that creating a dynamic and harmonious working environment is one of the key measures to attract and retain employees and bring them together to enhance their sense of belonging. As such, Meitu provides employees with competitive remuneration package and welfare. Remuneration package covers basic monthly salary and bonuses. We will keep track on the remuneration level in the market to ensure our package is competitive enough. We provide social insurance and housing provident fund to employees in the PRC as well as Mandatory Provident Fund to employees in Hong Kong. Full-time employees can enjoy public holiday, statutory holiday, sick leave, wedding leave, maternity leave, paternity leave and compassionate leave. Employees are expected to work 7.5 hours a day and 5 days a week and are not encouraged to work overtime. If it is necessary, employees should record their reasons and will be compensated with taxi fare subsidies and dinner allowance. Other benefits that employee can enjoy include but not limited to:



Transportation allowance



Shuttle bus



Apartment benefits



Intern dormitory



Gym room



Food & beverage



Birthday benefits



Medication



Meitu T-shirt



Staff union benefits



Insurance



Health check

## Environmental, Social and Governance Report

Being an employer that upholds equal opportunity at all times, we pay special attention to the needs of working moms. Apart from offering breastfeeding leave and maternity leave, during the Reporting Period, we have arranged a lactation room in our office in Xiamen. When the room is occupied, others are forbidden to enter the room. The room is equipped with electricity supply and tissue papers for their use. In the future, we will arrange more lactation rooms in our offices and enhance the facilities to better address the needs of working moms.

Meitu organizes a multitude of staff activities during the year, hoping to bring our employees together to enhance their sense of belonging to the Group and their bonding. We believe that these activities can act as a good catalyst to create positive atmosphere to the workplace, thus boosting employees' performance. During the Reporting Period, activities we have organized include Woman's Day activity, Children's Day activity, annual celebration, basketball contest, football contest, badminton, football, basketball, gym activities etc..



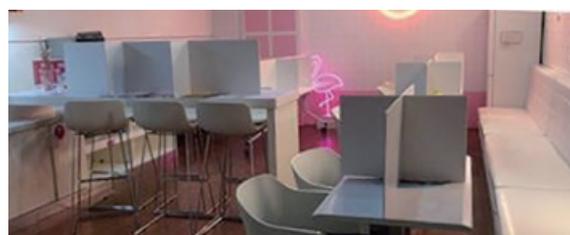
## Environmental, Social and Governance Report

### Safeguarding Employees' Health

We believe that safeguarding employees' health and safety is our utmost and core responsibility. Meitu strives to build a safe working environment and formulates a number of occupational health and safety measures in accordance with relevant laws and regulations, including but not limited to the Law of the PRC on the Prevention and Control of Occupational Diseases (《中華人民共和國職業病防治法》) and Hong Kong Occupational Safety and Health Ordinance to ease employees' health and safety concerns. We arrange regular health checks for our employees and inspect and maintain fire and safety equipment from time to time to ensure they are in good condition. Moreover, we conduct fire and emergency drill to enhance employees' awareness in handling fire, flood, electric shock and other emergency events. During the Reporting Period, we did not record any work-related fatalities in our offices and there was no work injury.

In view of the spread of COVID-19, Meitu put the health and safety of our employees in top priority and upgraded its occupational health and safety system comprehensively by strictly adhering to pandemic prevention measures set out by the government to minimize the risk of virus spread in order to safeguard our employees. Measures we have adopted in our workplace include but not limited to:

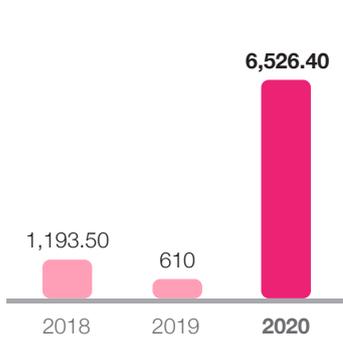
- Purchase adequate pandemic prevention supplies for employees, such as disinfectants, handwash, disinfection alcohol and masks
- Arrange regular disinfection in offices
- Check employees' body temperature at reception
- Place specific bins to collect used masks
- Allow employees to work from home in accordance with government measures
- Reduce meetings and travelling
- Enhance awareness of pandemic prevention
- Provide subsidies to employees who stay in their working locations in Chinese New Year
- Place separation boards at dining area
- Apply flexible working hours if possible



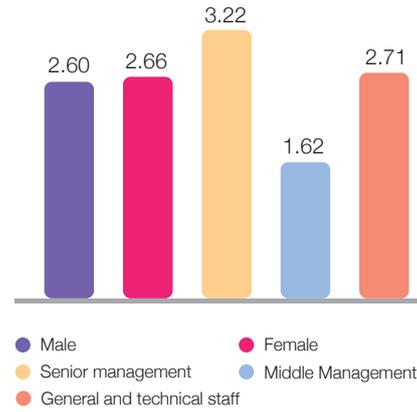
**Promoting Career Development**

Being an innovative enterprise with a leading position in the industry, we acknowledge the importance of boosting innovation and creativity in the workplace. As a result, we have formulated a comprehensive training system by providing adequate internal and external training opportunities to our R&D team and other employees so that they can acquire the latest technology and knowledge and apply them into continuous product development and daily operations.

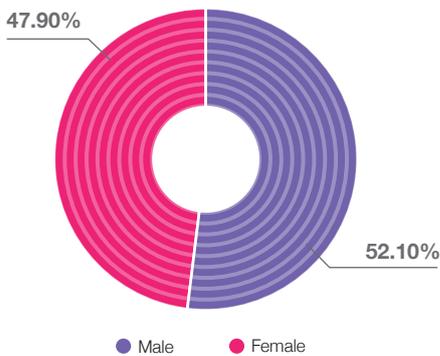
**Total training hours**



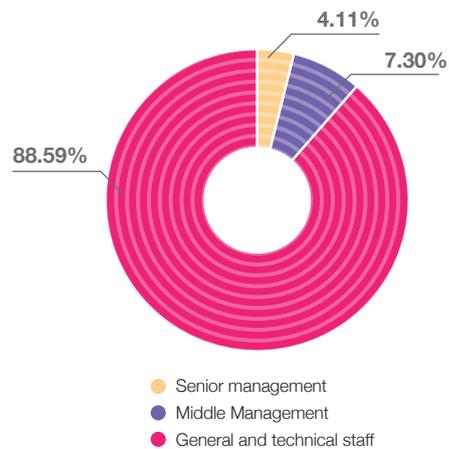
**Average training hours by gender and employment type\***



**Training ratio by gender**



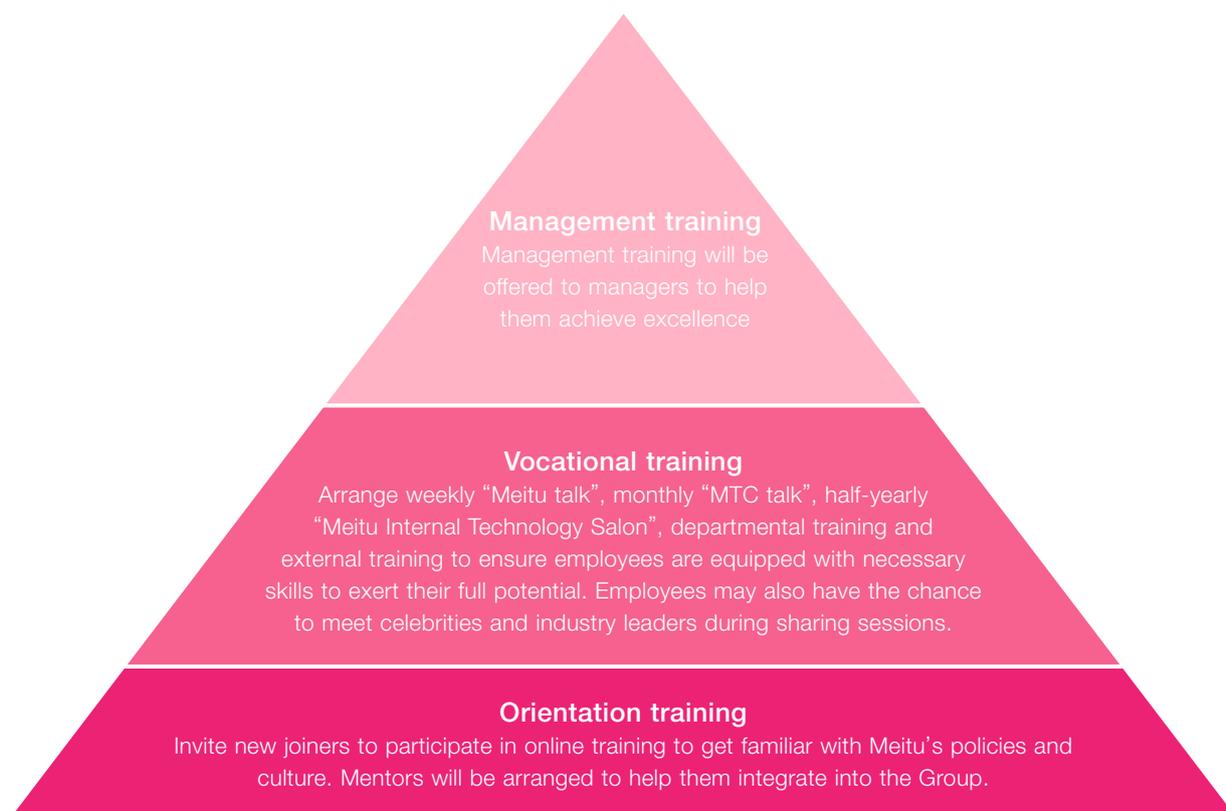
**Training ratio by employment type**



\* Training data of offices in Tianjin, Hangzhou, Yuncheng and Chengdu has also been included.

## Environmental, Social and Governance Report

We have established Meitu Training Centre (MTC) with a 3-level training system to offer employees with a wide variety of training on a regular basis:



Due to COVID-19, in order to reduce face-to-face contact, the Group has greatly reduced the frequency of offline training sessions by replacing with online training. Training topics held during the Reporting Period include:

- Business skill
- Business insurance
- Sales
- CRM system
- New-joiner training
- Tax knowledge
- Leadership skill
- Crisis management
- Python
- Psychology
- E-commerce
- Communication skills

Apart from training, the Group also puts great store by enhancing the career development ladder and promoting employees in an appropriate way to retain talents. We conduct performance appraisals twice a year to evaluate employees’ work performance. Outstanding employees will get promoted in line with their career goal to develop in the management path, management assistant path or the professional path.

## Environmental, Social and Governance Report

### PROTECTING THE ENVIRONMENT

Being a corporate citizen, the Group pledges to put environmental protection in top priority while operating our business. We are committed to taking up our responsibility to respond to climate change and bringing a sustainable environment for our next generations. As such, we have formulated relevant policies and procedures to advocate our employees to reduce emissions and use resources wisely in stringent accordance with applicable environmental laws and regulations, including but not limited to the “Environmental Protection Law of the PRC” (《中華人民共和國環境保護法》), the “Atmospheric Pollution Prevention and Control Law of the PRC” (《中華人民共和國大氣污染防治法》), the “Law of the PRC on the Prevention and Control of Environmental Pollution by Solid Waste” (《中華人民共和國固體廢物污染環境防治法》), Hong Kong Air Pollution Control Ordinance, Water Pollution Control Ordinance and Waste Disposal Ordinance etc. During the Reporting Period, the Group was not aware of any material breach of relevant environmental laws and regulations.

### Energy, Air and Greenhouse Gas (“GHG”) Emissions

The source of our air, GHG emissions and energy consumption mainly originates from purchased electricity consumed for daily office operations and fuel consumption of company vehicles. Since we are an office-based company, we do not identify significant emissions and energy consumption. Nevertheless, in view of the increasing frequency of extreme climate events around the globe, we are highly concerned with our environmental performance and strive to minimize our emissions and enhance energy efficiency through measures highlighted below:



- Setting the temperature of air conditioners at designated degrees to optimize electricity consumption
- Turning off electrical appliances when being idled
- Using energy saving lights
- Arranging securities to turn off idled electrical appliances



- Providing shuttle bus services to reduce the reliance on private vehicles
- Encouraging the use of video conferencing to replace business travel

## Environmental, Social and Governance Report

Below outlines our air, GHG emissions and energy consumption data during the Reporting Period, 2019 and 2018<sup>2</sup>:

Emission	Unit	2020	2019	2018
Total Greenhouse Gas (GHG) Emissions	Tonnes of CO2e	<b>1,534.48</b>	1,511.44 <sup>3</sup>	1,965.29
Direct Emissions (Scope 1)	Tonnes of CO2e	<b>49.79</b>	58.47	105.21
Indirect Emissions (Scope 2)	Tonnes of CO2e	<b>1,484.69</b>	1,452.97 <sup>3</sup>	1,860.08
Intensity of Total GHG Emissions (Scope 1 and 2 <sup>4</sup> )	Tonnes of CO2e/m <sup>2</sup>	<b>0.07</b>	0.05 <sup>3</sup>	0.06
Nitrogen Oxides (NOx)	kg	<b>11.58</b>	18.00	19.51
Sulphur Oxides (SOx)	kg	<b>0.28</b>	0.32	0.58
Particulate Matter (PM)	kg	<b>0.85</b>	1.32	1.44

Energy	Unit	2020	2019	2018
Total energy consumption	MWh	<b>1,886.61</b>	2,010.67	2,878.78
Purchased electricity	MWh	<b>1,716.15</b>	1,810.57	2,519.16
Unleaded petrol	MWh	<b>170.45</b>	200.10	359.62
Intensity of energy consumption	MWh/m <sup>2</sup>	<b>0.09</b>	0.07	0.09

### Use of Water

Domestic water consumed within the Group is supplied by water suppliers in the areas where we operate. During the Reporting Period, we did not encounter any problem in terms of water sourcing. Although water consumption of the Group is considered immaterial, we are still committed to educate our employees the importance of saving water resources. We have placed signs in lavatories and pantries in our offices to remind employees to save water. Moreover, we will inspect and maintain pipelines from time to time to ensure they are in good condition to minimize the risk of water leakage. The following table outlines the Group's water consumption data during the Reporting Period, 2019 and 2018:

Water <sup>5</sup>	Unit	2020	2019	2018
Total water consumption	m <sup>3</sup>	<b>1,491.70</b>	5,066.26 <sup>6</sup>	72,610.50
Intensity of water consumption	m <sup>3</sup> /m <sup>2</sup>	<b>0.21</b>	0.54 <sup>7</sup>	0.82

Note: The environmental data covers the Group's offices in Xiamen, Hong Kong, Beijing, Shanghai, Shenzhen, Guangzhou, Hangzhou, Tianjin, Yuncheng and Chengdu.

- 2 Purchased electricity consumption and its corresponding indirect GHG emissions during the Reporting Period have not included some of our leased premises in Xiamen, Shanghai and Hangzhou as the electricity supply was controlled by the property management and hence the relevant data was unavailable to individual tenants.
- 3 With reference to the emission factors for Mainland China based operations newly supplemented in "How to prepare an ESG report" published by HKEx, the scope 2 indirect emission in 2019 has been restated.
- 4 In accordance with The Greenhouse Gas Protocol – A Corporate Accounting and Reporting Standard (Revised Edition) published by World Business Council for Sustainable Development and World Resources Institute, Scope 1 direct emissions are resulted from operations that are owned or controlled by the Group, while Scope 2 indirect emissions are resulted from the generation of purchased or acquired electricity, heating, cooling and steam consumed within the Group.
- 5 Water consumption has not included some of our leased premises in Xiamen, Beijing, Shanghai, Guangzhou, Hangzhou and Hong Kong as the water supply is controlled by the property management and data is unavailable to individual tenants.
- 6 Due to optimization of data collection system and consistency of disclosure of water consumption data, the total water consumption in 2019 has been restated.
- 7 Intensity of water consumption in 2019 has been restated to exclude the offices with unavailable water consumption data.

## Environmental, Social and Governance Report

### Waste Emissions and Use of Packaging Materials

In view of our office-based business nature, the Group mainly generates office general refuse as major waste emissions, together with a minimal amount of waste batteries, toner and cartridges. In addition, since our business involves hardware products, we consume a number of packaging materials. We have deployed qualified third-parties to collect and handle such waste properly to prevent such waste from imposing material burden on the surrounding environment. Below shows the Group's waste emission and packaging material data during the Reporting Period, 2019 and 2018:

Waste	Unit	2020	2019	2018
Total non-hazardous waste generated	Tonnes	<b>84.97</b>	35.60	508.09
Intensity of non-hazardous waste generated	Tonnes/m <sup>2</sup>	<b>0.003</b>	0.001	0.02
Total hazardous waste generated	Tonnes	<b>0.07</b>	0.13	0.46
Intensity of hazardous waste generated	kg/m <sup>2</sup>	<b>0.003</b>	0.004	0.01

Packaging Material	Unit	2020	2019	2018
Total packaging material for finished goods	Tonnes	<b>6.00</b>	7.43	570.27
Packaging material intensity	Tonnes/m <sup>2</sup>	<b>0.0003</b>	0.0002	0.02

Note: The environmental data covers the Group's offices in Xiamen, Hong Kong, Beijing, Shanghai, Shenzhen, Guangzhou, Hangzhou, Tianjin, Yuncheng and Chengdu.

We have placed separate bins in our offices to collect general waste, food waste, recyclable waste and hazardous waste separately.

To minimize negative impact imposed on the earth, we have introduced a series of waste management measures to properly collect, separate and handle waste:



- Prioritizing the purchase of office supplies that are more durable to reduce waste emissions
- Reusing office papers, envelopes and other paper products
- Adopting "paperless office" approach by encouraging electronic communications

### Green Operation

Due to our business nature, we do not identify any material impact the Group has imposed on the environment and natural resources. Nevertheless, we monitor our environmental performance now and then and introduce appropriate measures into our daily operations and business development to achieve a sustainable future. Our business is involved in the design and sale of hardware products. We believe that we can bring positive impact to the environment through extending the life cycle of our products. As a result, we introduce a trade-in program and encourage users to give the hardware products that are no longer in use to electronic waste recyclers for further recycling. Furthermore, we are highly aware of our use of packaging materials for finished products. We are dedicated to minimizing the size of packaging box during product design stage and simplifying the design of packaging so as to reduce the consumption of packaging materials. We also simplify the design of the user manual and replace hard copy operation manual and user manual with electronic copies so as to reduce the use of paper.

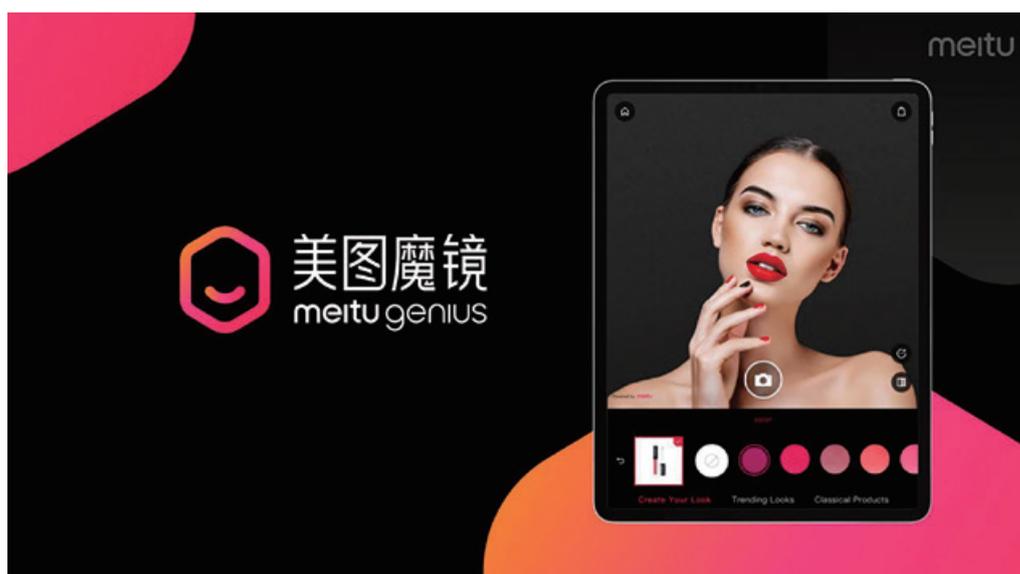
## Environmental, Social and Governance Report

### CARING FOR THE COMMUNITY

We believe that it is our core responsibility to give back to the community where our business operates. As such, the Group has invested adequate resources in community investment each year by initiating various community programs through the widespread influence of our brand, signature products and platforms, as well as advocating our employees to volunteer in different community programs to spread our warmth and love to the underprivileged.

#### Beauty Industry Support Plan

With regard to the outbreak of COVID-19 in 2020, Meitu noticed that the entire beauty industry in the world hit a slump. To help the industry get through this difficult time, we have launched the Beauty Industry Support Plan by offering permanent online makeup trial service to all global beauty enterprises for free. Under this program, these enterprises can assess Cosmetic Promotion Assistant platform which employs *MeituGenius*' AR trial technology to generate virtual makeup effects in 1 minute such as lip gloss, blush, eye shadow and foundation. Enterprises can configure the makeup effects on their own websites or social platforms facing their customers, thus enabling the growth of sales.



**Free Online Dermatology Consultation during COVID-19**

Under the spread of COVID-19, the general public may face a difficulty in having face-to-face doctor consultation due to social distance and other pandemic prevention measures. In view of this, Meitu joint hand with Shanghai Dermatology Hospital during the Reporting Period to offer free online 24-7 consultation services to answer patients' enquiries. Under this program, patients can download *Meitu Dermatologist* (「美圖皮膚醫生」) app and send their enquiries. The app will then allocate suitable dermatologist to address the enquiries. Patients can also contact specific dermatologists on the app. We believe that this program which takes advantage on AI technology and internet technologies for patients' convenience and reduction in spread of virus, thus protecting and enhancing patients' health.



## Environmental, Social and Governance Report

### Monthly Positive Energy Campaign

Meitu acknowledges its influence in the community in view of our high market penetration with our diversified products. Therefore, we are willing to make good use of our influence to bring positive impact to society. During the Reporting Period, we initiated a community campaign with different themes in each month by producing videos and broadcasting through various Meitu's platforms such as *Meipai* and *Meitu*, aiming to spread positivity to the public and raising public awareness in certain issues such as pandemic prevention, environmental protection, civilized city, National's Day etc..

Different themes of our campaign include but not limited to:

“Wuhan Fighting!” (「武漢加油」)	“Confess to the Nurses” (「表白白衣戰士」)
“Respecting Our Heroes” (「崇尚英雄」)	“Beautiful China, Take Action” (「美麗中國 我是行動者」)
“Chinese Traditional Poems” (「古詩詞」)	“The Most Beautiful Family” (「最美家庭」)



## HKEX ESG REPORTING GUIDE INDEX

KPI	Chapter/Omission reason
<b>A. Environment</b>	
Aspect A1 : Emissions	
A1-General disclosure	PROTECTING THE ENVIRONMENT
A-1.1	PROTECTING THE ENVIRONMENT
A-1.2	PROTECTING THE ENVIRONMENT
A-1.3	PROTECTING THE ENVIRONMENT
A-1.4	PROTECTING THE ENVIRONMENT
A-1.5	PROTECTING THE ENVIRONMENT
A-1.6	PROTECTING THE ENVIRONMENT
Aspect A2 : Use of resources	
A2-General disclosure	PROTECTING THE ENVIRONMENT
A-2.1	PROTECTING THE ENVIRONMENT
A-2.2	PROTECTING THE ENVIRONMENT
A-2.3	PROTECTING THE ENVIRONMENT
A-2.4	PROTECTING THE ENVIRONMENT
A-2.5	PROTECTING THE ENVIRONMENT
Aspect A3 : The environment and natural resources	
A3-General disclosure	PROTECTING THE ENVIRONMENT
A-3.1	PROTECTING THE ENVIRONMENT
<b>B. Society</b>	
Aspect B1 : Employment	
B1-General disclosure	TREATING OUR PEOPLE WELL
B-1.1	TREATING OUR PEOPLE WELL
B-1.2	TREATING OUR PEOPLE WELL
Aspect B2 : Health and safety	
B2-General disclosure	TREATING OUR PEOPLE WELL
B-2.1	No cases of death from work during the Reporting Period
B-2.2	No material work-related injury during Reporting Period
B-2.3	TREATING OUR PEOPLE WELL

KPI	Chapter/Omission reason
Aspect B3 : Development and Training	
B3-General disclosure	TREATING OUR PEOPLE WELL
B-3.1	TREATING OUR PEOPLE WELL
B-3.2	TREATING OUR PEOPLE WELL
Aspect B4 : Labour Standards	
B4-General disclosure	TREATING OUR PEOPLE WELL
B-4.1	TREATING OUR PEOPLE WELL
B-4.2	TREATING OUR PEOPLE WELL
Aspect B5 : Supply Chain Management	
B5-General disclosure	RESPONSIBLE SUPPLY CHAIN
B-5.1	RESPONSIBLE SUPPLY CHAIN
B-5.2	RESPONSIBLE SUPPLY CHAIN
Aspect B6 : Product Responsibility	
B6-General disclosure	PROVIDING QUALITY PRODUCT
B-6.1	PROVIDING QUALITY PRODUCT
B-6.2	PROVIDING QUALITY PRODUCT
B-6.3	PROVIDING QUALITY PRODUCT
B-6.4	PROVIDING QUALITY PRODUCT
B-6.5	PROVIDING QUALITY PRODUCT
Aspect B7 : Anti-Corruption	
B7-General disclosure	ANTI-CORRUPTION AND BUSINESS ETHICS
B-7.1	No such cases during the Reporting Period
B-7.2	ANTI-CORRUPTION AND BUSINESS ETHICS
Aspect B8 : Community Investment	
B8-General disclosure	CARING FOR THE COMMUNITY
B-8.1	CARING FOR THE COMMUNITY
B-8.2	CARING FOR THE COMMUNITY

# Independent Auditor's Report

## To the Shareholders of Meitu, Inc.

*(incorporated in the Cayman Islands with limited liability)*

## OPINION

### What we have audited

The consolidated financial statements of Meitu, Inc. (the "Company") and its subsidiaries (the "Group") set out on pages 115 to 215, which comprise:

- the consolidated balance sheet as of December 31, 2020;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as of December 31, 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.



## Independent Auditor's Report

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarized as follows:

- Fair value measurement of financial assets at fair value through profit or loss
- Impairment assessments of goodwill

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b><i>Fair value measurement of financial assets at fair value through profit or loss</i></b></p> <p>Refer to Note 2.9, 3.3, 4(a) and 16(b) to the consolidated financial statements.</p> <p>As of December 31, 2020, the Group's carrying value of long-term investments classified as financial assets at fair value through profit and loss ("FVTPL") amounted to RMB559,494,000. For the year ended December 31, 2020, the Group had recognized a net loss on fair value changes of RMB43,724,000 on the financial assets at FVTPL.</p> <p>The fair value of financial assets at FVTPL had been determined using either the discounted cash flow method or equity allocation model based on significant unobservable inputs. Fair value measurement had taken into account the estimation of the following significant unobservable inputs:</p> <ul style="list-style-type: none"> <li>• Revenue growth rates and long-term pre-tax operating margin in the discounted cash flow method;</li> <li>• Expected volatility of shares under liquidation and redemption scenario, marketability discount, risk-free rate and enterprise value-to-sales ratio in equity allocation model.</li> </ul>	<ul style="list-style-type: none"> <li>• We understood and evaluated the management's processes and key controls over the valuation process in relation to the financial assets at FVTPL and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and other inherent risk factors.</li> <li>• We involved our in-house valuation experts to discuss with management and reconsider the appropriateness of valuation methodology and assumptions used.</li> <li>• In order to assess the reliability of the management's forecast and reasonableness of the key assumptions used in the discounted cash flow model, we reassessed the revenue growth rate, operating expenses and long term pre-tax operating margin with reference made against the historical data and our knowledge of the industry.</li> <li>• We reconsidered the reasonableness of expected volatility of shares under liquidation and redemption scenarios and enterprise value-to-sales ratio with reference made to historical volatilities of comparable companies and also benchmarked the marketability discount and risk-free rate adopted against available market data with the involvement of our in-house valuation experts.</li> <li>• We also evaluated the management's sensitivity analysis on the key assumptions.</li> </ul>

## Independent Auditor's Report

### KEY AUDIT MATTERS (CONTINUED)

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b><i>Fair value measurement of financial assets at fair value through profit or loss</i></b> (Continued)</p> <p>We focused on this area due to the fact that the significant estimation and judgement were subject to high degree of estimation uncertainty and the inherent risk was considered relatively higher due to uncertainty of significant assumptions used in determining the respective fair value of financial assets at FVTPL, which do not have direct open market quoted prices, with respect to the adoption of applicable valuation methodologies and the key assumptions in the valuation.</p>	<ul style="list-style-type: none"> <li>• We tested the mathematical accuracy of the calculation of the management's assessments.</li> <li>• Based on our audit procedures, we found the management's estimation and judgement involved in determining the respective fair values of financial assets at FVTPL were supported by the evidence that we gathered.</li> </ul>
<p><b><i>Impairment assessments of goodwill</i></b></p> <p>Refer to Notes 2.7(a), 2.8, 4(c), and 15 to the consolidated financial statements.</p> <p>As of December 31, 2020, the Group recorded a significant carrying amount of goodwill amounting to RMB178,443,000 arising from several acquisitions. No impairment provision had been recognized during the year ended December 31, 2020.</p> <p>For the purpose of impairment assessment, the goodwill balance was allocated to two cash-generating units ("CGUs") of the Group. Management assessed the recoverable amount of the CGUs based on their respective value-in-use ("VIU") calculations using cash flow projections. The key assumptions applied in the projections primarily include (i) annual revenue growth rate; (ii) terminal growth rate; and (iii) pre-tax discount rate.</p>	<ul style="list-style-type: none"> <li>• We understood and evaluated the internal controls over the impairment assessments of goodwill and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and other inherent risk factors.</li> <li>• We reassessed the appropriateness of using VIU calculations as valuation model for the impairment assessments of goodwill.</li> <li>• We reassessed the key assumptions adopted in the VIU calculations including annual revenue growth rates and gross margin by comparing against the historical results of the CGUs, the approved budgets of the CGUs and the Group's business plan. We assessed the pre-tax discount rate and terminal growth rate with reference made against comparable listed companies and available market data with the involvement of our internal valuation experts.</li> <li>• We independently tested the accuracy of mathematical calculation applied in the valuation models.</li> </ul>



# Independent Auditor's Report

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## Key Audit Matter

## How our audit addressed the Key Audit Matter

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### *Impairment assessments of goodwill* (Continued)

We focused on this area due to the magnitude of the carrying amount of goodwill as of December 31, 2020 was large and the fact that significant estimation and judgement were subjected to high degree of estimation uncertainty and the inherent risk was considered relatively higher due to uncertainty of significant assumptions used in the impairment assessment.

- We performed sensitivity analysis on the key assumptions adopted in the impairment assessment so as to assess the potential implication on the results of the impairment assessment if these key assumptions are to be changed within a reasonable range.
- Based on the procedures we performed, we concluded that the management's estimation and judgement involved in determining the impairment was supported by the evidence we gathered.

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Independent Auditor's Report

### RESPONSIBILITIES OF DIRECTORS AND AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



## Independent Auditor's Report

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Wilson W.Y. Chow.

**PricewaterhouseCoopers**  
Certified Public Accountants

Hong Kong, March 25, 2021

# Consolidated Income Statement

	Note	Year ended December 31,	
		2020	2019
		RMB'000	RMB'000
<b>Continuing operations</b>			
Revenue	5	1,194,020	977,867
Cost of sales	8	(400,149)	(278,584)
<b>Gross profit</b>		<b>793,871</b>	699,283
Selling and marketing expenses	8	(287,517)	(326,457)
Administrative expenses	8	(205,902)	(250,826)
Research and development expenses	8	(404,213)	(500,589)
Net impairment losses on financial assets	3.1(b)	(5,020)	(2,882)
Other income	6	38,521	49,486
Other gains/(losses), net	7	39	(47,551)
Finance income, net	10	29,556	45,685
Share of profits/(losses) of investments accounted for using the equity method	16(a)	4,561	(1,226)
<b>Loss before income tax</b>		<b>(36,104)</b>	(335,077)
Income tax expense	11	(24,028)	(8,984)
<b>Loss from continuing operations</b>		<b>(60,132)</b>	(344,061)
<b>Loss from discontinued operations (attributable to equity holders of the Company)</b>	35	–	(60,759)
<b>Loss for the year</b>		<b>(60,132)</b>	(404,820)
<b>Loss attributable to:</b>			
– Owners of the Company	12(a)	(40,970)	(396,522)
– Non-controlling interests		(19,162)	(8,298)
		<b>(60,132)</b>	(404,820)
<b>Loss per share for loss from continuing operations attributable to owners of the Company for the year (expressed in RMB per share)</b>	12		
– Basic		(0.01)	(0.08)
– Diluted		(0.01)	(0.08)
<b>Loss per share for loss attributable to owners of the Company for the year (expressed in RMB per share)</b>	12		
– Basic		(0.01)	(0.09)
– Diluted		(0.01)	(0.09)

The above consolidated income statement should be read in conjunction with the accompanying notes.



# Consolidated Statement of Comprehensive Income

	Note	Year ended December 31,	
		2020	2019
		RMB'000	RMB'000
<b>Loss for the year</b>		<b>(60,132)</b>	(404,820)
<b>Other comprehensive (loss)/income, net of tax</b>			
<i>Items that may be reclassified to profit or loss</i>			
Currency translation differences		(115,241)	25,552
<b>Other comprehensive (loss)/income for the year, net of tax</b>		<b>(115,241)</b>	25,552
<b>Total comprehensive loss for the year, net of tax</b>		<b>(175,373)</b>	(379,268)
<b>Total comprehensive loss attributable to:</b>			
– Owners of the Company		(156,550)	(371,253)
– Non-controlling interests		(18,823)	(8,015)
<b>Total comprehensive loss for the year attributable to owners of the Company arises from:</b>			
– Continuing operations		(156,550)	(310,494)
– Discontinued operations		–	(60,759)

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated Balance Sheet

	Note	As of December 31,	
		2020 RMB'000	2019 RMB'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property and equipment	13	360,826	75,058
Right-of-use assets	14	29,844	51,455
Long-term bank deposits		150,000	110,000
Intangible assets	15	392,954	497,799
Long-term investments			
–Investments in associates in the form of ordinary shares	16(a)	83,737	15,521
–Financial assets at fair value through profit or loss	16(b)	559,494	502,774
–Financial assets at fair value through other comprehensive income		9,050	9,676
Prepayments and other receivables	19	7,890	9,467
Deferred tax assets	26	3,779	3,037
		<b>1,597,574</b>	<b>1,274,787</b>
<b>Current assets</b>			
Inventories	20	1,476	14,307
Trade receivables	18	351,017	359,965
Prepayments and other receivables	19	506,240	454,559
Contract costs	5	18,337	–
Short-term investments placed with banks	3.3	20,449	–
Short-term bank deposits	21(c)	853,450	1,646,981
Cash and cash equivalents	21(a)	1,158,117	864,611
Restricted cash	21(b)	500	500
		<b>2,909,586</b>	<b>3,340,923</b>
<b>Total assets</b>		<b>4,507,160</b>	<b>4,615,710</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	22	280	280
Share premium	22	7,135,115	7,133,987
Reserves	23	(107,910)	(66,455)
Accumulated losses		(3,473,555)	(3,429,954)
<b>Non-controlling interests</b>		<b>13,905</b>	<b>97,342</b>
<b>Total equity</b>		<b>3,567,835</b>	<b>3,735,200</b>



## Consolidated Balance Sheet

	Note	As of December 31,	
		2020	2019
		RMB'000	RMB'000
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Trade and other payables	25	80,972	85,094
Lease liabilities	14	2,805	18,647
Deferred tax liabilities	26	41,953	45,518
		125,730	149,259
<b>Current liabilities</b>			
Borrowings		5,000	–
Trade and other payables	25	660,364	597,486
Lease liabilities	14	25,979	30,757
Income tax liabilities		50,663	44,061
Contract liabilities	5	71,589	58,947
		813,595	731,251
<b>Total liabilities</b>		939,325	880,510
<b>Total equity and liabilities</b>		4,507,160	4,615,710

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 115 to 215 were approved by the Board of Directors on March 25, 2021 and were signed on its behalf.

\_\_\_\_\_  
Cai Wensheng  
Director

\_\_\_\_\_  
Wu Zeyuan  
Director

# Consolidated Statement of Changes In Equity

	Note	Attributable to owners of the Company						Total equity RMB'000
		Share capital RMB'000	Share premium RMB'000	Accumulated		Total RMB'000	Non-controlling interest RMB'000	
				Reserves RMB'000	losses RMB'000			
<b>Balance as of January 1, 2019</b>		274	7,040,940	(168,766)	(3,031,751)	3,840,697	119,233	3,959,930
Change in accounting policy	2.2	-	-	-	(1,511)	(1,511)	(62)	(1,573)
<b>Restated total equity at January 1,2019</b>		274	7,040,940	(168,766)	(3,033,262)	3,839,186	119,171	3,958,357
<b>Comprehensive loss</b>								
Loss for the year		-	-	-	(396,522)	(396,522)	(8,298)	(404,820)
<b>Other comprehensive income</b>								
Currency translation differences	23(a)	-	-	25,269	-	25,269	283	25,552
<b>Total comprehensive loss for the year</b>		-	-	25,269	(396,522)	(371,253)	(8,015)	(379,268)
<b>Transactions with owners as their capacity as owners</b>								
Value of employee services:			-					
Pre-IPO ESOP Scheme	24	-	-	3,281	-	3,281	-	3,281
Post-IPO Share Award Scheme	24	-	-	51,126	-	51,126	-	51,126
Shares issued upon exercise of employee share options	22(a)	2	5,513	-	-	5,515	-	5,515
Appropriation to statutory reserves	23(b)	-	-	170	(170)	-	-	-
Buy-back and cancellation of ordinary shares	22(c)	(2)	(37,279)	-	-	(37,281)	-	(37,281)
Acquisition of additional equity interests in non-wholly owned subsidiaries	23(c)	-	-	22,465	-	22,465	(22,465)	-
Non-controlling interests on acquisition of a subsidiary		-	-	-	-	-	8,651	8,651
Issue of ordinary shares as consideration for a business combination, net of transaction costs and tax		6	124,813	-	-	124,819	-	124,819
<b>Total transactions with owners as their capacity as owners</b>		6	93,047	77,042	(170)	169,925	(13,814)	156,111
<b>Balance as of December 31, 2019</b>		280	7,133,987	(66,455)	(3,429,954)	3,637,858	97,342	3,735,200



## Consolidated Statement of Changes In Equity

	Note	Attributable to owners of the Company					Non-controlling interest	Total equity
		Share capital	Share premium	Reserves	Accumulated losses	Total		
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>Balance as of January 1, 2020</b>		280	7,133,987	(66,455)	(3,429,954)	3,637,858	97,342	3,735,200
<b>Comprehensive loss</b>								
Loss for the year		-	-	-	(40,970)	(40,970)	(19,162)	(60,132)
<b>Other comprehensive income</b>								
Currency translation differences	23(a)	-	-	(115,580)	-	(115,580)	339	(115,241)
<b>Total comprehensive loss for the year</b>		-	-	(115,580)	(40,970)	(156,550)	(18,823)	(175,373)
<b>Transactions with owners as their capacity as owners</b>								
Value of employee services:			-					
Pre-IPO ESOP Scheme	24	-	-	376	-	376	-	376
Post-IPO Share Award Scheme	24	-	-	46,290	-	46,290	-	46,290
Share incentive to senior management of a non-wholly owned subsidiary	24	-	-	64	-	64	-	64
Shares issued upon exercise of employee share options	22(a)	-	1,128	-	-	1,128	-	1,128
Appropriation to statutory reserves	23(b)	-	-	2,631	(2,631)	-	-	-
Capital injection		-	-	-	-	-	1,882	1,882
Dividends		-	-	-	-	-	(4,332)	(4,332)
Acquisition of additional equity interests in non-wholly owned subsidiaries	23	-	-	24,764	-	24,764	(24,764)	-
Disposal of a subsidiary	34	-	-	-	-	-	(37,400)	(37,400)
<b>Total transactions with owners as their capacity as owners</b>		-	1,128	74,125	(2,631)	72,622	(64,614)	8,008
<b>Balance as of December 31, 2020</b>		280	7,135,115	(107,910)	(3,473,555)	3,553,930	13,905	3,567,835

The above consolidated statement of changes in equity should be read in conjunction with accompanying notes.

# Consolidated Statement of Cash Flows

	Note	Year ended December 31,	
		2020	2019
		RMB'000	RMB'000
<b>Cash flows from operating activities</b>			
Cash generated from operations	28(a)	98,866	17,844
Interest received		3,758	3,824
Interest paid		(585)	(1,515)
Income tax paid		(12,832)	(8,364)
<b>Net cash generated from operating activities</b>		<b>89,207</b>	<b>11,789</b>
<b>Cash flows from investing activities</b>			
Purchase of property and equipment	13	(351,557)	(12,749)
Purchase of intangible assets	15	(946)	–
Proceeds from disposal of property and equipment and intangible assets	28(a)	30,668	25,163
Investments in financial assets at fair value through profit or loss	16(b)	(115,160)	(12,338)
Proceeds from disposal of financial assets at fair value through profit or loss		–	5,171
Investments in financial assets at fair value through other comprehensive income		–	(2,259)
Purchase of short-term investments placed with banks, net		(20,000)	–
Investment income received from short-term investments placed with banks		14,961	18,138
Placement of term bank deposits		(1,807,626)	(2,142,538)
Receipt from maturity of term bank deposits		2,484,888	2,557,759
Interest received from term bank deposits		49,344	70,920
Repayments received from an investee company		–	5,000
Repayments received from third parties		–	7,000
Net cashflow from disposal of a subsidiary	34	(11,135)	–
Payment for acquisition of subsidiaries, net of cash acquired		–	(45,983)
<b>Net cash generated from investing activities</b>		<b>273,437</b>	<b>473,284</b>



## Consolidated Statement of Cash Flows

	Note	Year ended December 31,	
		2020	2019
		RMB'000	RMB'000
<b>Cash flows from financing activities</b>			
Proceeds from short-term borrowings	28(c)	5,000	–
Repayment of short-term borrowings	28(c)	–	(10,000)
Proceeds from capital injection of non-controlling interests		1,882	–
Dividends paid to non-controlling interests		(4,332)	–
Proceeds from disposal of interests in a non-wholly owned subsidiary for share incentive		3,922	–
Payments for lease liabilities	28(c)	(44,317)	(53,967)
Payments for acquisition of non-controlling interests in non-wholly owned subsidiaries	25	(6,687)	(59,356)
Payments for shares buy-back	22	–	(37,281)
Proceeds from shares issued under employee share option scheme		1,059	6,121
Share issue transaction costs		–	(974)
<b>Net cash used in financing activities</b>		<b>(43,473)</b>	<b>(155,457)</b>
<b>Net increase in cash and cash equivalents</b>		<b>319,171</b>	<b>329,616</b>
Cash and cash equivalents at the beginning of the year	21	864,611	531,618
Effects of exchange rate changes on cash and cash equivalents		(25,665)	3,377
<b>Cash and cash equivalents at the end of the year</b>	21	<b>1,158,117</b>	<b>864,611</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 1 GENERAL INFORMATION

Meitu, Inc. (the “**Company**”), was incorporated in the Cayman Islands under the name of “Meitu, Inc.美图公司” on July 25, 2013 as an exempted company with limited liability under the Companies Law, Cap.22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, and carries on a business in Hong Kong as “美圖之家” as approved by and registered with the Registrar of Companies in Hong Kong on October 28, 2016 and November 7, 2016 respectively. The address of the Company’s registered office is the offices of Conyers Trust Company (Cayman) Limited, Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-1111, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (together with Xiamen Meitu Networks Technology Co., Ltd. (“**Meitu Networks**”) and its subsidiaries and Beijing Dajie Zhiyuan Information Technology Co., Ltd. (“**Dajie Zhiyuan**”) and its subsidiaries, collectively, the “**Group**”) are principally engaged in the provision of online advertising and other Internet value added services in the People’s Republic of China (the “**PRC**”) and other countries or regions.

Certain of the Group’s business are subject to foreign investment restrictions. To comply with the relevant PRC laws, the wholly-owned subsidiary of the Company, Xiamen Home Meitu Technology Co., Ltd. (“**Meitu Home**”), has entered into a series of contractual arrangements (the “**Contractual Arrangements**”) with Meitu Networks and its equity holders, which enable Meitu Home and the Group to:

- govern the financial and operating policies of Meitu Networks;
- exercise equity holders’ voting rights of Meitu Networks;
- receive substantially all of the economic interest returns generated by Meitu Networks in consideration for the business support, technical and consulting services provided by Meitu Home;
- obtain an irrevocable and exclusive right with an initial period of 10 years to purchase all or part of the equity interests in Meitu Networks from the respective equity holders at a minimum purchase price permitted under PRC laws and regulations. Meitu Home may exercise such options at any time until it has acquired all equity interests of Meitu Networks. The right is automatically renewable upon expiry unless it is superseded by a new term confirmed by Meitu Home; and
- obtain a pledge over the entire equity interests of Meitu Networks from its respective equity holders as collateral security for all of Meitu Networks’ payments due to Meitu Home and to secure performance of Meitu Networks’ obligation under the Contractual Arrangements.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 1 GENERAL INFORMATION (CONTINUED)

As a result of the Contractual Arrangements, the Group is able to effectively have control over Meitu Networks and its subsidiaries, receive variable returns from its involvement with Meitu Networks and its subsidiaries, have the ability to affect those returns through its power over Meitu Networks and its subsidiaries and is considered to control Meitu Networks and its subsidiaries. Consequently, the Company regards Meitu Networks and its subsidiaries as the controlled entities and consolidates the financial position and results of operations of these entities in the consolidated financial statements of the Group.

Nevertheless, the Contractual Arrangements may not be as effective as direct legal ownership in providing the Group with direct control over the Meitu Networks and its subsidiaries and uncertainties presented by the PRC legal system could impede the Group's beneficiary rights of the results, assets and liabilities of the Meitu Networks and its subsidiaries. The directors of the Company ("**Directors**"), based on the advice of its legal counsel, consider that the Contractual Arrangements among Meitu Home, Meitu Networks and its equity holders are in compliance with the relevant PRC laws and regulations and are legally binding and enforceable.

Similar to Meitu Networks, a series of contractual arrangements were also executed for Dajie Zhiyuan and its subsidiaries. All these PRC operating companies are treated as controlled structured entities of the Company and their financial statements have also been consolidated by the Company.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since December 15, 2016 by way of its initial public offering ("**IPO**").

These financial statements are presented in Renminbi ("**RMB**"), unless otherwise stated.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("**IFRSs**") and requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss, which are carried at fair value.

The preparation of the consolidated financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (Continued)

#### (a) New and amended standards adopted by the Group

The Group has applied the following standards and amendments for the first time for their annual reporting period commencing January 1, 2020:

Amendments to IAS 1 and IAS 8	Definition of Material
Amendments to IFRS 3	Definition of a Business
Amendments to IFRS 9, IAS 39 and IFRS 7	Interest Rate Benchmark Reform
Conceptual Framework	Revised Conceptual Framework for Financial Reporting

The amendments listed above did not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current or future periods.

#### (b) New standards and interpretations not yet adopted by the Group

Certain new accounting standards and interpretations have been published that are not mandatory for December 31, 2020 reporting periods and have not been early adopted by the Group. These standards are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 2.1 Basis of preparation (Continued)

## (b) New standards and interpretations not yet adopted by the Group (Continued)

As of December 31, 2020, the following standards and interpretations had been issued but were not mandatory for annual reporting periods ending December 31, 2020.

New standards, amendments, improvement and interpretation		Effective for accounting periods beginning on or after
Amendments to annual improvements project	Annual improvements 2018-2020 cycle	January 1, 2022
IAS 1 (Amendments)	Classification of Liabilities as Current or Non-current	January 1, 2022
IAS 16 (Amendments)	Property, Plant and Equipment: Proceeds before intended use	January 1, 2022
IAS 37 (Amendments)	Onerous Contracts – Cost of Fulfilling a Contract	January 1, 2022
IFRS 3 (Amendments)	Reference to the Conceptual Framework	January 1, 2022
IFRS 17	Insurance contracts	January 1, 2023
IFRS 10 and IAS 28 (Amendments)	Sale or contribution of assets between an investor and its associate or joint venture	To be announced
IFRS 16 (Amendments)	Covid-19-related Rent Concessions	June 1, 2020

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Subsidiaries

#### (a) Consolidation

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combination by the Group (Note 2.2(a)(i)).

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

#### (i) *Business combination*

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Subsidiaries (Continued)

#### (a) Consolidation (Continued)

##### (i) *Business combination (Continued)*

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognized directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as of the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognized in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognized as "other gains/(losses), net" in the consolidated income statement.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Subsidiaries (Continued)

#### (a) Consolidation (Continued)

##### *(ii) Changes in ownership interests in subsidiaries without change of control*

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognized in a separate reserve within equity attributable to owners of the Company.

##### *(iii) Disposal of subsidiaries*

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognized in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs.

#### (b) Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3 Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see (a) below), after initially being recognized at cost.

#### (a) Investments in associates in the form of ordinary shares

Investments in associates in the form of ordinary shares are accounted for using the equity method of accounting in accordance with IAS 28. Under the equity method of accounting, the investments are initially recognized at cost and adjusted thereafter to recognize the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates are recognized as a reduction in the carrying amount of the investment. The Group's investments in these associates include goodwill identified on acquisition, net of any accumulated impairment loss. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the Group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill.

If the ownership interest in an associate in the form of ordinary shares is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income are reclassified to profit or loss where appropriate.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the other entity.

The Group determines at each reporting date whether there is any objective evidence that the investments in associates are impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to "share of losses of investments accounted for using the equity method" in the consolidated income statement.

Unrealized gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

Gain or losses on dilution of equity interest in associates are recognized in the consolidated income statement.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3 Associates (Continued)

#### (b) Investments in associates in the form of convertible redeemable preferred shares

Investments in associates in the form of ordinary shares with preferential rights or convertible redeemable preferred shares are accounted for as hybrid financial instruments and designated as financial assets measured at fair value through profit or loss (Note 2.9).

### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker (“**CODM**”). The CODM, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors that make strategic decisions.

### 2.5 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (the “**functional currency**”). The functional currency of the Company is United States dollars (“**US\$**”). The Company’s primary subsidiaries were incorporated in the PRC and these subsidiaries considered RMB as their functional currency. As the major operations of the Group are within the PRC, the Group determined to present its consolidated financial statements in RMB (unless otherwise stated).

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognized in profit or loss. They are deferred in equity if they relate to qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Foreign exchange gains and losses that relate to borrowings are presented in the income statement, within finance costs. All other foreign exchange gains and losses are presented in the income statement on a net basis within “finance income, net” in the consolidated income statement.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.5 Foreign currency translation (Continued)

#### (b) Transactions and balances (Continued)

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognized in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as available-for-sale financial assets are recognized in other comprehensive income.

#### (c) Group companies

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement and statement of comprehensive income are translated at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting currency translation differences are recognized in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate. Currency translation differences arising are recognized in other comprehensive income.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.6 Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and accumulated impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to consolidated income statement during the reporting period in which they are incurred.

Depreciation on property and equipment is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives or, in the case of leasehold improvements, the shorter lease term as follows:

– Furniture and office equipment	5 years
– Servers and other equipment	3 years
– Motor vehicles	4 years
– Leasehold improvements	Estimated useful lives or remaining lease terms, whichever is shorter

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Construction in progress represents buildings under construction, which is stated at actual construction costs less any impairment loss. Construction in progress is transferred to property and equipment when completed and ready for use.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.8).

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.7 Intangible assets

#### (a) Goodwill

Goodwill is measured as described in Note 2.2(a)(i). Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortized but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes.

#### (b) Copyrights, customer relationship and brand names

Copyrights, customer relationship and brand names acquired in business combination are recognized at fair value at the acquisition date. Separately copyrights are shown at historical cost. Copyrights, customer relationship and brand names have finite useful lives and are carried at cost less accumulated amortization and impairment. Amortization is calculated using the straight-line method over the useful lives (4 to 15 years).

#### (c) Other intangible assets

Other intangible assets mainly include domain names and computer software. They are initially recognized and measured at costs incurred to acquire and bring them to use. Other intangible assets are amortized over their estimated useful lives (generally 5 to 10 years), using the straight-line method which reflects the pattern in which the intangible asset's future economic benefits are expected to be consumed.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.7 Intangible assets (Continued)

#### (d) Research and development expenditures

Research expenditure is recognized as an expense as incurred. Costs incurred on development projects (relating to the design and testing of new or improved products) are capitalized as intangible assets when recognition criteria are fulfilled. These criteria include: (1) it is technically feasible to complete the software product so that it will be available for use; (2) management intends to complete the software product and use or sell it; (3) there is an ability to use or sell the software product; (4) it can be demonstrated how the software product will generate probable future economic benefits; (5) adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and (6) the expenditure attributable to the software product during its development can be reliably measured. Other development expenditures that do not meet those criteria are recognized as expenses as incurred. There had been no development costs meeting these criteria and capitalized as intangible assets as of December 31, 2020 (2019: Nil).

Development costs previously recognized as an expense are not recognized as an asset in subsequent periods. Capitalized development costs are amortized from the point at which the assets are ready for use on a straight-line basis over their useful lives.

### 2.8 Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.9 Investment and other financial assets

#### (a) Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortized cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at financial assets at fair value through profit or loss are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.9 Investment and other financial assets (Continued)

#### (c) Measurement (Continued)

##### *Debt instruments*

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortized cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortized cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognized directly in profit or loss and presented in other gains/(losses), net together with foreign exchange gains and losses.
- **Financial assets at fair value through other comprehensive income:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at financial assets at fair value through other comprehensive income. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in profit or loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss and recognized in other gains/(losses), net. Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses), net.
- **Financial assets at fair value through profit or loss:** Assets that do not meet the criteria for amortized cost or financial assets at fair value through other comprehensive income are measured at financial assets at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured a financial asset at fair value through profit or loss is recognized in profit or loss and presented net within other gains/(losses), net in the period in which it arises.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.9 Investment and other financial assets (Continued)

#### (c) Measurement (Continued)

##### *Equity instruments*

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognized in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognized in other gains/(losses), net in the income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at financial assets at fair value through other comprehensive income are not reported separately from other changes in fair value.

#### (d) Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortized cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognized from initial recognition of the receivables.

### 2.10 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet where the Company has a legally enforceable right to offset the recognized amounts, and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The Company has also entered into arrangements that do not meet the criteria for offsetting but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or the termination of a contract.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.11 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost of finished goods comprises raw materials and contract manufacturer related production costs. Cost excludes borrowing costs. Costs of purchased raw materials and merchandise are determined after deducting rebates and discounts. Cost is determined using the first-in, first-out method. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### 2.12 Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. If collection of trade receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognized initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognized at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortized cost using the effective interest method. See Note 3.1 for a description of the Group's impairment policies.

### 2.13 Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.14 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any Group company purchases the Company's equity share capital (treasury shares), the considerations paid, including any directly attributable incremental costs, is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received (net of any directly attributable incremental transaction costs) is included in equity attributable to the Company's equity holders.

### 2.15 Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. These amounts are unsecured and are usually paid within 60 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

### 2.16 Borrowings

Borrowings are initially recognized at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss as other income or finance costs.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.16 Borrowings (Continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Other borrowing costs are expensed in the period in which they are incurred.

### 2.17 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses. Current and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.17 Current and deferred income tax (Continued)

#### (b) Deferred income tax

##### (i) *Inside basis differences*

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognized if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realized or the deferred tax liability is settled.

Deferred tax assets are recognized only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

##### (ii) *Outside basis differences*

Deferred tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only when there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognized.

Deferred tax assets are recognized on deductible temporary differences arising from investments in subsidiaries and associates only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

#### (c) Offsetting

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.18 Employee benefits

#### (a) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as other payables in the consolidated balance sheet.

#### (b) Pension obligations

The Group operates a mandatory provident fund scheme ("MPF Scheme") for the eligible employees in Hong Kong. The MPF Scheme is a defined contribution scheme, the assets of which are held in separate trustee – administered funds. The Group's contributions to MPF Scheme are expensed as incurred.

The Group's subsidiaries operating in the PRC have to make contribution to staff retirement schemes managed by local government authorities in accordance with the relevant rules and regulations. The Group's contributions to the schemes are calculated on fixed percentage of the employees' salary (subject to a floor and cap) as set by local government authorities. The Group's contributions to these schemes are charged to the consolidated income statement as and when incurred and not reduced by contributions forfeited by those employees who leave the scheme prior to vesting fully in the contributions. The Group has no legal or constructive obligations to pay further contributions.

#### (c) Employee leave entitlements

Employee entitlements to annual leave are recognized when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognized until the time of leave.

#### (d) Bonus plans

The expected cost of bonuses is recognized as a liability and an expense when the Group has a present legal or constructive obligation for payment of bonus as a result of services rendered by employees and a reliable estimate of the obligation can be made. Liabilities for bonus plans are expected to be settled within 1 year and are measured at the amounts expected to be paid when they are settled.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.18 Employee benefits (Continued)

#### (e) Termination benefit

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognizes costs for a restructuring that is within the scope of IAS 37 and involves the payment of terminations benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to present value.

### 2.19 Share-based payments

#### (a) Equity-settled share-based payment transactions

The Group operates the Pre-IPO ESOP, Post-IPO Share Award Scheme and a share incentive plan to senior management of a non-wholly owned subsidiary, which are equity-settled share-based compensation plans under which share option and share awards are granted to employees as part of their remuneration package.

The fair value of the employee services received in exchange for the grant of the share option and the share-based awards is recognized as an expense. The total amount to be expensed is determined by reference to the fair value of the share option and the share-based awards granted:

- including any market performance conditions;
- excluding the impact of any service and non-market performance vesting conditions; and
- including the impact of any non-vesting conditions.

The total expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the Group revises its estimates of the number of share-based awards that are expected to vest based on the non-marketing performance and service conditions. It recognizes the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognizing the expense during the period between service commencement period and grant date.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.19 Share-based payments (Continued)

#### (b) Share-based payment transactions among group entities

The grant by the Company of options over its equity instruments and shares to the employees and non-employees of subsidiaries undertakings in the Group is treated as a capital contribution. The fair value of employees and non-employees services received, measured by reference to the grant date fair value, is recognized over the vesting period as an increase to investment in subsidiaries undertakings, with a corresponding credit to equity in separate financial statements of the Company.

### 2.20 Provisions

Provisions for legal claims, service warranties and make good obligations are recognized when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognized as interest expense.

### 2.21 Revenue recognition

#### Online Advertising

The Group provides advertising placements to advertisers through the Group's platforms and apps. Online advertising revenues comprise mainly display-based and performance-based advertisements.

Revenue from displaying advertisements to the users of online and mobile platforms operated by the Group is recognized ratably over the contracted period in which the advertisements are displayed. Revenue from performance-based advertisements is recognized based on actual performance measurement. The Group recognizes the revenue from the delivery of pay-per-click or pay-per-display advertisements for advertisers to users of the Group based on a per-click basis when the users click on the content, or on a per-display basis, when the advertising contents are displayed to the users.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.21 Revenue recognition (Continued)

#### Online Advertising (Continued)

Revenue from these sales is recognized based on the price specified in the contract, net of the estimated discounts. Accumulated experience is used to estimate and provide for the discounts, using the expected value method, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur. A refund liability (included in trade and other payables) is recognized for expected discounts payable to customers in relation to sales made until the end of the reporting period.

The Group provides online advertising agency services and revenue is recognized when the related services are delivered based on the specific terms of the contract, which are commonly based on cost-plus or agree rebates to be earned from certain website publishers. In the normal course of business, the Group acts as an agent in executing advertising transactions with third parties. The determination of whether revenue should be reported on a gross or net basis is based on an assessment of whether the Group is acting as the principal or an agent in the transactions. Such determination involves judgement and is based on an evaluation of the terms of each arrangement. As the Group is facilitating the advertisers and the website publishers to purchase and to sell advertising services, the Group is not principal in these arrangements and therefore reports revenue earned and costs incurred related to transaction on a net basis. Accordingly, receivables from advertising customers are recognized as other receivable and payables to advertising platforms are recognized as other payable.

Revenue in relation to rebates to be earned from certain website publishers are based on factors determined by these website publishers, such as quarterly or yearly spending at these website publishers' various platforms and other factors selected at the discretion of these website publishers. Such rebates earned from website publishers are recorded as revenues when impressions or clicks are successfully delivered.

When the services rendered exceed the payment, a contract asset is recognized. A receivable is recorded when the Group has an unconditional right to consideration. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.21 Revenue recognition (Continued)

#### Premium Subscription Services and In-app Purchases

Premium subscription services and in-app purchases revenue are primarily revenues from paid subscriptions in the application.

The Group provides to users certain subscription packages which entitle paying subscribers unlimited “ad-free” content offerings with certain privilege features in the application. The subscription fee for these packages is time-based and is collected upfront from subscribers. The terms of time-based subscriptions range from one month to twelve months. The receipt of subscription fee is initially recorded as contract liabilities and recognized as revenue ratably over the subscription period. The payment of service fee levied by online payment channels is initially recorded as contract costs and recognized as cost of sales ratably over the subscription period.

The subscription can be paid directly by users through various online payment channels. The Group records revenue on gross basis and recognizes service fees levied by online payment channels as the cost of sales.

#### Others

##### *i. Internet Value-added Services and Others*

Internet value-added services and other revenues mainly comprise revenue earned from operating the Group’s video and live streaming community, value-added service through leveraging platforms, e-commerce and others.

Revenue from operating the video and live streaming community is earned through sales of virtual currency on its platforms and revenue is recognized upon its utilization for the exchange of virtual gifts to be consumed on the platforms. The Group shares a portion of the revenue (“Revenue sharing fee”) with content providers and recognized it as cost of sales. Cash collected from sales of virtual currency before utilization is recognized as contract liabilities.

Revenue from value-added service through leveraging platforms is earned from the service sharing fee from third parties, of which the Group leverage the platforms and user base to promote the mobile entertainment and other online application and collected from the third-party game/application developers a predetermined percentage of the fees. The Group recognizes the related revenue on a net basis since the Group is acting as an agent in the transaction.

Revenue from e-commerce is earned and recognized when control of the products has transferred, which is upon acceptance of the delivery of the products by the customers.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.21 Revenue recognition (Continued)

#### Others (Continued)

##### ii. *Influencer Marketing Solutions Business*

Influencer marketing solutions business revenue are earned from the provision of advertising and marketing services to advertisers across multiple online and mobile social media platforms, through the online performance undertaken by third party influencers, who are individuals who have contracted with the Group. Advertisers receive the benefit from the services and the Group has the entitlement to service fees upon the acceptance of the delivery of the services by the advertisers. The basis of determination of the service fees charged to the advertisers is based on the level of popularity of the influencers and complexity of the related services. The Group agrees on a sharing ratio of the service fees with the influencers for the provision of their services.

The Group has the ability to direct the influencers to provide the services to the advertisers on the Group's behalf as (i) the Group is primarily responsible for the fulfillment of the contracts entered into with the advertisers, including selection and training of the influencers, quality control of marketing service contents, and communication made among the influencers and the advertisers directly; and (ii) the Group has the ultimate discretion to set the prices for the services with the advertisers and also the service fees to be shared with the influencers.

As a result, the Group is viewed as a principal in the provision of this influencer marketing solutions services and revenue is recognized on a gross basis when the services are rendered based on the specific terms of the respective service contracts, and the share of service fees paid and payable to the influencers is recognized as the cost of sales.

##### iii. *Sales of Smart Hardware Products*

The Group manufactures and sells a range of smart hardware products to retailers. Sales of smart hardware products are recognized when control of the products have transferred, being when the products are delivered and accepted by the retailers. There is no unfulfilled obligation that could affect the retailers' acceptance of the products. The Group does not allow the retailers to return products to the Group except when the products have certain specified defects.

Revenue from these sales is recognized based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, using the expected value method, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur. A refund liability (included in trade and other payables) is recognized for expected volume discounts payable to customers in relation to sales made until the end of the reporting period.

A receivable is recognized when the products are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. Cash received before the Group transfers products is recognized as contract liabilities.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.21 Revenue recognition (Continued)

#### Financing components

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

### 2.22 Leases

Leases in which a significant portion of the risks and rewards of ownership were not transferred to the Group as lessee were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

Leases are recognized as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as of the commencement date
- amounts expected to be payable by the Group under residual value guarantees
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.22 Leases (Continued)

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group entities that do not have recent third-party financing, and
- makes adjustments specific to the lease, eg term, country, currency and security.

If a readily observable amortising loan rate is available to the individual lessee (through recent financing or market data) which has a similar payment profile to the lease, then the Group entities use that rate as a starting point to determine the incremental borrowing rate.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.22 Leases (Continued)

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. While the Group revalues its land and buildings that are presented within property and equipment, it has chosen not to do so for the right-of-use buildings held by the Group.

Payments associated with short-term leases of equipment and vehicles are recognized on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

### 2.23 Interest income

Interest income from financial assets at fair value through profit or loss is included in "Other gains/(losses), net", see Note 7 below. Interest income on financial assets at amortized cost and financial assets at fair value through other comprehensive income calculated using the effective interest method is recognized in the statement of profit or loss as part of other income. Interest income is presented as finance income where it is earned from financial assets that are held for cash management purposes, see Note 10 below.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.24 Earnings per share

#### (i) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares
- by the weighted average number of ordinary shares outstanding during the financial year.

#### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

### 2.25 Government grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grants will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognized in the consolidated income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants relating to the property and equipment, and other non-current assets are included in the current liabilities and are credited to consolidated income statement on a straight-line basis over the expected lives of the related assets.

### 2.26 Dividends distribution

Dividends distribution to the Company's shareholders is recognized as a liability in the Group's financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT

### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and security price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. Risk management is carried out by the senior management of the Group.

#### (a) Market risk

##### (i) Foreign exchange risk

The functional currency of the Company is US\$. The Group's subsidiaries primarily operate in the PRC and are exposed to foreign exchange risk arising from foreign currency transactions, primarily with respect to US\$. Therefore, foreign exchange risk primarily arose from recognized assets and liabilities in the Group's PRC subsidiaries when receiving or to receive foreign currencies from, or paying or to pay foreign currencies to overseas business partners. The Group did not hedge against any fluctuation in foreign currency.

For the Group's PRC subsidiaries whose functional currency is RMB, the balance of foreign currency denominated monetary assets or liabilities is not significant as of December 31, 2020 and accordingly the Group does not anticipate that there is significant exposure of foreign exchange risk.

##### (ii) Cash flow and fair value interest rate risk

Other than interest-bearing cash and cash equivalents, short-term and long-term bank deposits, the Group has no other significant interest-bearing assets or liabilities. Loans were granted at fixed rate and expose the Group to fair value interest risk. The directors of the Company do not anticipate there is any significant impact to interest-bearing assets and liabilities resulted from the changes in interest rates, because the interest rates of bank balances and loans are not expected to change significantly.

##### (iii) Price risk

The Group is exposed to price risk in respect of long-term investments held by the Group that are classified in the consolidated balance sheet as financial assets at fair value through profit or loss. The Group is not exposed to commodity price risk.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 3.1 Financial risk factors (Continued)

#### (a) Market risk (Continued)

##### *(iii) Price risk (Continued)*

To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is achieved in accordance with the limits set by the Group. Each investment is managed by senior management on a case by case basis. If the fair value of the investments held by the Group had increased/decreased by 5% with all other variables held constant, loss before income tax for the year ended December 31, 2020 would have been approximately RMB27,975,000 (2019: RMB25,139,000) lower/higher.

#### (b) Credit risk

The Group is exposed to credit risk in relation to its cash and cash equivalents, short-term and long-term bank deposits, restricted cash, and trade and other receivables. The carrying amounts of each class of the above financial assets represent the Group's maximum exposure to credit risk in relation to financial assets.

##### *(i) Credit risk of cash and cash equivalents, short-term and long-term bank deposits and restricted cash*

To manage this risk arising from cash and cash equivalents, short-term and long-term bank deposits and restricted cash, the Group only transacts with state-owned or reputable financial institutions. The expected credit loss of these financial assets is close to zero.

##### *(ii) Credit risk of trade receivables*

The Group applies the simplified approach to measure expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, the Group categorizes its trade receivables based in the nature of customer accounts, shared credit risk characteristics and account aging. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of trade receivables and adjusts for forward looking macroeconomic data. Trade receivables are categorized as the online advertising and internet value-added services and others.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.1 Financial risk factors (Continued)

## (b) Credit risk (Continued)

## (ii) Credit risk of trade receivables (Continued)

The assessed expected credit losses for the trade receivables as of December 31, 2020 and 2019 are determined as follows:

As of December 31, 2020	0-180 days	180-365 days	Over 365 days	Total
Online advertising				
Gross carrying amount (RMB'000)	268,028	28,680	12,813	309,521
Expected credit loss rate	0.1%	0.7%	6.1%	0.4%
Expected credit loss (RMB'000)	296	209	781	1,286
Internet value-added services and others				
Gross carrying amount (RMB'000)	40,284	2,386	3,465	46,135
Expected credit loss rate	1.1%	25.9%	65.6%	7.3%
Expected credit loss (RMB'000)	461	618	2,274	3,353
As of December 31, 2019	0-180 days	180-365 days	Over 365 days	Total
Online advertising				
Gross carrying amount (RMB'000)	270,090	39,605	1,645	311,340
Expected credit loss rate	0.1%	0.2%	7.0%	0.1%
Expected credit loss (RMB'000)	67	86	115	268
Internet value-added services and others				
Gross carrying amount (RMB'000)	47,360	1,736	2,114	51,210
Expected credit loss rate	0.8%	3.4%	89.2%	4.5%
Expected credit loss (RMB'000)	373	59	1,885	2,317



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.1 Financial risk factors (Continued)

## (b) Credit risk (Continued)

## (ii) Credit risk of trade receivables (Continued)

The closing loss allowances for trade receivables as of December 31, 2020 and 2019 reconcile to the opening loss allowances as follows:

	Trade receivables	
	2020	2019
	RMB'000	RMB'000
At the beginning of the year	2,585	1,730
Movement in loss allowance for trade receivables	2,054	855
At the end of the year	4,639	2,585

## (iii) Credit risk of other receivables

Other receivables mainly comprise amounts due from receivables from advertising customers for advertising agency services, rental and other deposits, refundable value-added tax, interest receivables and other receivables.

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the Group compares the risk of a default occurring on the asset as of the reporting date with the risk of default as of the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. Especially the following indicators are incorporated:

- actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the third party's ability to meet its obligations;
- actual or expected significant changes in the operating results of third party;
- significant changes in the expected performance and behaviour of the third party, including changes in the payment status and changes in the operating results of the third party.

The Group uses four categories for those receivables which reflect their credit risk and how the loss allowance is determined for each of those categories.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

### 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1 Financial risk factors (Continued)

##### (b) Credit risk (Continued)

##### (iii) Credit risk of other receivables (Continued)

A summary of the assumptions underpinning the Group's expected credit loss model is as follows:

Category	Group definition of category	Basis for recognition of expected credit loss allowance
Performing	Customers have a low risk of default and a strong capacity to meet contractual cash flows	12 months expected losses. Where the expected lifetime of an asset is less than 12 months, expected losses are measured at its expected lifetime
Underperforming	Receivables for which there is a significant increase in credit risk; as significant increase in credit risk is presumed if interest and/or principal repayments are more than 180 days past due	Lifetime expected losses
Non-performing	Interest and/or principal repayments are more than 365 days past due	Lifetime expected losses
Write-off	Interest and/or principal repayments are more than 1 years past due and there is no reasonable expectation of recovery	Asset is written off

The Group expects that the credit risk associated with other receivables due from certain entities (including rental and other deposits, refundable value-added tax, interest receivables, loans to third parties and other receivables) is considered to be low, since these entities have a strong capacity to meet its contractual cash flow obligations in the near term. The Group has assessed that the expected credit loss rate for the amounts due from these entities are immaterial under 12 months expected credit loss method and considered them to have low credit risk, and thus the loss allowance is immaterial.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.1 Financial risk factors (Continued)

## (b) Credit risk (Continued)

## (iii) Credit risk of other receivables (Continued)

For other receivables from advertising customers for advertising agency services, management makes periodic collective assessments on the recoverability of receivables based on historical settlement records and past experience. In calculating the expected credit loss rates, the Group considers historical loss rates for these receivables and adjusts for forward looking macroeconomic data.

The assessed expected credit losses for the other receivables from advertising customers for advertising agency services as of December 31, 2020 and 2019 are determined as follows:

As of December 31, 2020	0-180 days	180-365 days	Over 365 days	Total
Gross carrying amount (RMB'000)	319,415	22,360	2,194	343,969
Expected credit loss rate	0.1%	11.8%	100%	1.5%
Expected credit loss (RMB'000)	319	2,647	2,194	5,160
As of December 31, 2019	0-180 days	180-365 days	Over 365 days	Total
Gross carrying amount (RMB'000)	269,691	26,842	–	296,533
Expected credit loss rate	0.1%	7.2%	–	0.7%
Expected credit loss (RMB'000)	270	1,924	–	2,194

The closing loss allowance for other receivables as of December 31, 2020 and 2019 reconcile to the opening loss allowance as follows:

	Other receivables	
	2020	2019
	RMB'000	RMB'000
At the beginning of the year	2,194	167
Movement in loss allowance for other receivables	2,966	2,027
At the end of the year	5,160	2,194

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.1 Financial risk factors (Continued)

## (c) Liquidity risk

The Group aims to maintain sufficient cash and cash equivalents. Due to the dynamic nature of the underlying businesses, the policy of the Group is to regularly monitor the Group's liquidity risk and to maintain adequate cash and cash equivalents to meet the Group's liquidity requirements.

The table below analyzes the Group's non-derivative financial liabilities that will be settled on a net basis into relevant maturity grouping based on the remaining period at each balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Over 2 years RMB'000	Total contractual cash flows RMB'000	Carrying amount RMB'000
<b>As of December 31,2020</b>					
Borrowings	5,002	–	–	5,002	5,000
Lease liabilities	29,344	3,022	405	32,771	28,784
Trade and other payables (excluding payroll and welfare payables, other taxes payables and warranty provisions)	429,949	–	88,887	518,836	510,921
	<b>464,295</b>	<b>3,022</b>	<b>89,292</b>	<b>556,609</b>	<b>544,705</b>
<b>As of December 31,2019</b>					
Lease liabilities	31,015	18,692	1,495	51,202	49,404
Trade and other payables (excluding payroll and welfare payables, other taxes payables and warranty provisions)	347,915	89,136	–	437,051	433,009
	<b>378,930</b>	<b>107,828</b>	<b>1,495</b>	<b>488,253</b>	<b>482,413</b>



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital (including share capital and capital reserves) by regularly reviewing the capital structure. As a part of this review, the Company considers the cost of capital and the risks associated with the issued share capital. The Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or buy back the Company's shares. In the opinion of the directors of the Company, the Group's capital risk is low.

### 3.3 Fair value estimation

The table below analyzes the Group's financial instruments carried at fair value as of December 31, 2020 by level of the inputs to valuation methodologies used to measure fair value. Such inputs are categorized into three levels within a fair value hierarchy as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.3 Fair value estimation (Continued)

The following table presents the Group's assets that are measured at fair value as of December 31, 2020 and 2019:

As of December 31, 2020	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Assets:				
Long-term investments				
– Financial assets at fair value through profit or loss (Note 16(b))	–	–	559,494	559,494
– Financial assets at fair value through other comprehensive income	–	–	9,050	9,050
Short-term investments placed with banks	–	–	20,449	20,449
	–	–	588,993	588,993
As of December 31, 2019	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Assets:				
Long-term investments				
– Financial assets at fair value through profit or loss (Note 16(b))	–	–	502,774	502,774
– Financial assets at fair value through other comprehensive income	–	–	9,676	9,676
	–	–	512,450	512,450



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 3.3 Fair value estimation (Continued)

#### (a) Financial instruments in level 1

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and equity securities) is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### (b) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation methodologies which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

Specific valuation methodologies used to value financial instruments include:

- the use of quoted market prices or dealer quotes for similar instruments; and
- Other methodologies, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

All of the resulting fair value estimates are included in level 2 except for unlisted equity securities, a contingent consideration receivable and certain derivative contracts, where the fair values have been determined based on present values and the discount rates used were adjusted for counterparty or own credit risk.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.3 Fair value estimation (Continued)

## (c) Financial instruments in level 3

Level 3 instruments of the Group's assets and liabilities mainly include financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and short-term investments placed with banks.

The following table presents the changes in level 3 instruments for the year ended December 31, 2020 and 2019:

	Financial assets at fair value through profit or losses RMB'000	Financial assets at fair value through other comprehensive income RMB'000	Short-term investments placed with banks RMB'000	Total RMB'000
<b>Year ended December 31, 2020</b>				
Opening balance as of December 31, 2019	502,774	9,676	-	512,450
Additions	115,160	-	3,227,489	3,342,649
Disposal	-	-	(3,222,450)	(3,222,450)
Changes in fair value (Note 7)	(43,724)	-	15,410	(28,314)
Currency translation differences	(14,716)	(626)	-	(15,342)
Closing balance as of December 31, 2020	559,494	9,050	20,449	588,993
Total unrealized losses and change in fair value for the year included in "other gains/(losses), net" for financial assets at fair value through profit or loss held at the end of the year	(43,724)	-	449	(43,275)



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

## 3.3 Fair value estimation (Continued)

## (c) Financial instruments in level 3 (Continued)

	Financial assets at fair value through profit or losses RMB'000	Financial assets at fair value through other comprehensive income RMB'000	Short-term investments placed with banks RMB'000	Total RMB'000
Year ended December 31, 2019				
Opening balance as of December 31, 2018	547,178	7,296	-	554,474
Additions	12,338	2,259	4,201,882	4,216,479
Disposal	-	-	(4,220,020)	(4,220,020)
Changes in fair value (Note 7)	(60,845)	-	18,138	(42,707)
Currency translation differences	4,103	121	-	4,224
Closing balance as of December 31, 2019	502,774	9,676	-	512,450
Total unrealized losses and change in fair value for the year included in "other gains/(losses), net" for financial assets at fair value through profit or loss held at the end of the year	(60,845)	-	-	(60,845)

The Group have personnel who have valuation experience that manages the evaluation of level 3 instruments for financial reporting purposes. The team manages the valuation exercise of the investments on a case by case basis. At least once every year, the team would use valuation methodologies to determine the fair value of the Group's level 3 instruments. External valuation experts will be involved when necessary.

The valuation of the level 3 instruments mainly included investments in private companies (Note 16(b)). As the investments in private companies are not traded in an active market, their fair value has been determined using various applicable valuation methodologies, including discounted cash flows, equity allocation model etc. Major assumptions used in the valuation include historical financial results, long-term revenue growth rate, long-term pre-tax operating margin, estimate of weighted average cost of capital (WACC), recent market transactions, marketability discount, expected volatility of shares under liquidation and redemption scenario, enterprise value-to-sales ratio and other exposure etc..

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 3.3 Fair value estimation (Continued)

#### (c) Financial instruments in level 3 (Continued)

Except for the financial assets at fair value through profit or loss and financial assets at fair value through other comprehensive income, the carrying amounts of financial assets including cash and cash equivalents, short-term investments placed with banks, short-term bank deposits, restricted cash, trade receivables and other receivables; and financial liabilities including trade and other payables, approximate their respective fair values due to their short maturity at the reporting date.

The quantitative information about fair value measurements using significant unobservable inputs (Level 3) is presented as follows:

Description	Fair value as of December 31,		Valuation methodology(s)	Unobservable input	Range (weighted average)	
	2020 (RMB'000)	2019 (RMB'000)			2020	2019
Financial assets at fair value through profit or loss (Note 16(b))	559,494	502,774	Discounted cash flow	Long-term revenue growth rate	1.5%-3%	2%-3%
				Long-term pre-tax operating margin	8.5%-28.0%	8.2%-38.6%
				Weighted average cost of capital	15%-16.4%	15%-15.6%
			Equity allocation model	Expected volatility of shares under liquidation and redemption scenario	48.4%-77.1%	39.1%-77.3%
				Marketability discount	28%-30%	20%-30%
				Enterprise value-to-sales ratio	1.6-3.4	3.4-6.5

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires the use of accounting estimates which by definition, will seldom equal the actual results. Management also needs to exercise judgment in applying the Group's accounting policies.

Estimates and judgments are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (CONTINUED)

The Group makes estimates and assumptions concerning the future. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Fair value of financial assets

The fair value of financial assets that are not traded in an active market (for example, investments in private companies) is determined by using valuation methodologies. The Group uses its judgment to select a variety of methods and make assumptions, as mentioned in Note 3.3(c), that are mainly based on market conditions existing at the end of each reporting period. Changes in these assumptions and estimates could materially affect the respective fair value of these investments.

#### (b) Impairment provision for trade and other receivables

Management assesses the impairment of trade and other receivables according to the trade and other receivables' expected credit loss, management's prior experiences and customers' conditions as well as applying management's judgments and estimates when determining the impairment to be recognized. Management reassesses the provision at each balance sheet date. Where the basis of judgments and estimates is different from the initial assessment, such differences will impact the provision for impairment and the carrying values of the trade and other receivables in the year.

#### (c) Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment. Goodwill is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Determining whether goodwill is impaired requires an estimation of the recoverable amount of CGU to which goodwill has been allocated, which is the higher of the value in use or fair value less costs of disposal. The calculation requires the Group to estimate the future cash flows expected to arise from CGU and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, or change in facts and circumstances which results in downward revision of future cash, a material impairment loss/further impairment loss may arise. Details of the key assumptions in assessment are disclosed in Note 15.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (CONTINUED)

## (d) Payables to non-controlling shareholders of a subsidiary

As disclosed in Note 25(a), the Group is obliged to acquire the non-controlling equity interest of a subsidiary from the non-controlling shareholders and, accordingly, it had recognized a financial liability due to the non-controlling shareholders computed based on the estimated outcome of the future performance of the subsidiary (determined by net income reported by the subsidiary), as specified in the underlying investment agreement. Changes in estimates of future performance of the subsidiary may affect the carrying amounts of the financial liability and other gains/(losses), net. If the outcome of the performance of the subsidiary had been higher or lower over estimation by 10%, the carrying amount of the payables to non-controlling shareholders of the subsidiary would have been approximately RMB7,300,000 higher or RMB14,700,000 lower, and other gains/(losses), net would have been approximately RMB7,300,000 lower or RMB14,700,000 higher accordingly.

## 5 REVENUE AND SEGMENT INFORMATION

The Group's business activities, for which discrete financial statements are available, are regularly reviewed and evaluated by the chief operating decision-maker ("CODM"). The CODM, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Company that make strategic decisions. Considering the Group has discontinued the business of smartphone and e-commerce operations, the Group determined that it has only one reportable segment. The Group does not distinguish between markets or segments for the purpose of internal reporting. The Group's long-lived assets are substantially located in the PRC and substantially all of the Group's revenues are derived from incorporations registered in the PRC. Therefore, no geographical segments are presented.

The results of the revenue for the year ended December 31, 2020 and 2019 are as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Revenue from continuing operations</b>		
Online Advertising	680,709	751,886
Premium Subscription Services and In-app Purchases	206,489	85,987
Internet Value-added Services	45,211	45,599
Others	261,611	94,395
<b>Total revenue</b>	<b>1,194,020</b>	<b>977,867</b>
<b>Revenue from discontinued operations (Note 35)</b>	<b>-</b>	<b>386,715</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 5 REVENUE AND SEGMENT INFORMATION (CONTINUED)

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Timing of revenue recognition		
At a point in time	306,088	139,994
Over time	887,932	837,873
	<b>1,194,020</b>	977,867

No revenue from any customer exceeded 10% or more of the Group's revenue for the year ended December 31, 2020. The major customer which contributed more than 10% of the revenue from continuing operations of the Group for the year ended December 31, 2019 is listed as below.

	Year ended December 31,	
	2020	2019
Customer A	*	14%

Note: \* represents that the amount of revenue from such customer is less than 10% of the total revenue for the year.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 5 REVENUE AND SEGMENT INFORMATION (CONTINUED)

## (a) Contract costs and liabilities

(i) The Group has recognized the following assets and liabilities related to contracts with customers:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Contract costs:</b>		
<b>From continuing operations:</b>		
– Premium Subscription Services and In-app Purchases	18,337	–
<b>Contract liabilities:</b>		
<b>From continuing operations:</b>		
– Online Advertising	3,240	32,439
– Premium Subscription Services and In-app Purchases	58,388	15,321
– Others	9,961	9,655
<b>From discontinued operations:</b>	–	1,532
	<b>71,589</b>	<b>58,947</b>

(ii) No impairment of contract costs was recognized by the Group as of December 31, 2020 (2019: Nil).



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 5 REVENUE AND SEGMENT INFORMATION (CONTINUED)

## (a) Contract costs and liabilities (Continued)

- (iii) The following table shows how much of the revenue recognized in the current reporting period relates to carried-forward contract liabilities.

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Continuing operations</b>		
– Online Advertising	11,095	9,175
– Premium Subscription Services and In-app Purchases	15,321	2,217
– Others	9,655	6,803
<b>Discontinued operations</b>	–	14,187
	<b>36,071</b>	<b>32,382</b>

Carried-forward contract liabilities amounting RMB21,344,000 were reclassified as deposits payable as of December 31, 2020, pursuant to certain contract arrangement.

All the revenue contracts are for periods of one year or less or are billed based on time incurred. As permitted under IFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 6 OTHER INCOME

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Government grants	32,845	46,964
Others	5,676	2,522
	<b>38,521</b>	<b>49,486</b>

## 7 OTHER GAINS/(LOSSES), NET

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Gains on short-term investments placed with banks (Note 3.3 (c))	15,410	18,138
Remeasurement gains on consideration to non-controlling shareholders of a subsidiary, net (Note 25(a))	13,788	44,941
Gains on disposal of a subsidiary (Note 34)	8,373	–
Gains on reversal of provision relating to payables to suppliers	8,260	–
Gains/(losses) of disposals of property and equipment	1,269	(1,235)
Fair value changes on financial assets at fair value through profit or loss (Note 16(b))	(43,724)	(60,845)
Impairment of investment in associates (Note 16(a))	(9,428)	–
Goodwill impairment (Note 15)	–	(53,537)
Others	6,091	4,987
	<b>39</b>	<b>(47,551)</b>



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 8 EXPENSES BY NATURE

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Employee benefit expenses (Note 9)	635,136	744,866
Service fees sharing to influencers	186,424	–
Promotion and advertising expenses	127,829	112,153
Bandwidth and storage related costs	64,847	82,735
Revenue sharing fee	61,540	79,461
Depreciation of right-of-use assets (Note 14)	39,211	47,711
Depreciation of property and equipment (Note 13)	30,525	63,079
Amortization of intangible assets (Note 15)	25,581	15,248
Video content monitoring fee	15,751	19,652
Travelling and entertainment expenses	13,803	23,432
Outsourced technical services	12,356	15,494
Cost related to smart hardware	9,156	8,753
Tax and levies	9,217	16,933
Operating lease expenses	7,120	10,455
License fees	6,481	8,072
Auditor's remuneration	6,000	6,726
Utilities and office expenses	5,504	8,424
Provision for inventory impairment	–	3,812
Impairment of property and equipment	–	1,375
Others	41,300	88,075
Total cost of sales, selling and marketing expenses, administrative expenses and research and development expenses	1,297,781	1,356,456

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 9 EMPLOYEE BENEFIT EXPENSES

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Wages, salaries and bonuses	514,975	609,482
Pension costs – defined contribution plans	5,359	32,670
Other social security costs, housing benefits and other employee benefits	68,072	81,761
Share-based compensation expenses (Note 24)	46,730	54,407
	<b>635,136</b>	778,320
Less: employee benefit expenses from discontinued operations	–	(33,454)
	<b>635,136</b>	744,866

## (a) Senior management's emoluments

Senior management includes executive directors, the chief executive and other senior management personnel. The aggregate compensation paid or payable to senior management for employee services excluding the directors and the chief executive, whose details have been reflected in Note 31, is as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Share-based compensation expenses	16,622	10,144
Wages, salaries and bonuses	9,973	5,293
Pension costs – defined contribution plans	9	31
Other social security costs, housing benefits and other employee benefits	65	112
	<b>26,669</b>	15,580



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 9 EMPLOYEE BENEFIT EXPENSES (CONTINUED)

## (a) Senior management's emoluments (Continued)

The emoluments fell within the following bands:

	Number of individuals	
	Year ended December 31,	
	2020	2019
HK\$500,001 to HK\$1,000,000	1	1
HK\$1,000,001 to HK\$5,000,000	–	1
HK\$5,000,001 to HK\$10,000,000	1	2
HK\$10,000,001 to HK\$15,000,000	2	–
	4	4

## (b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year include none directors (2019: None). All of these individuals have not received any emolument from the Group as an inducement to join the Group or compensation for loss of office during the year ended December 31, 2020 (2019: None). The emoluments payable to the 5 non-director individuals for the year ended December 31, 2020 (2019: 5) are as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Share-based compensation expenses	18,866	14,195
Wages, salaries and bonuses	14,337	11,473
Pension costs – defined contribution plans	85	151
Other social security costs, housing benefits and other employee benefits	242	243
	33,530	26,062

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 9 EMPLOYEE BENEFIT EXPENSES (CONTINUED)

## (b) Five highest paid individuals (Continued)

The emoluments fell within the following bands:

	Number of individuals	
	Year ended December 31,	
	2020	2019
HK\$3,500,001 to HK\$4,000,000	1	–
HK\$4,000,001 to HK\$4,500,000	–	2
HK\$4,500,001 to HK\$5,000,000	1	–
HK\$5,000,001 to HK\$5,500,000	–	1
HK\$6,000,001 to HK\$6,500,000	–	1
HK\$8,000,001 to HK\$8,500,000	1	–
HK\$9,000,001 to HK\$9,500,000	–	1
HK\$10,500,001 to HK\$11,000,000	1	–
HK\$11,500,001 to HK\$12,000,000	1	–
	5	5

## 10 FINANCE INCOME, NET

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Interest income	41,902	56,714
Interest expenses	(585)	(1,515)
Foreign exchange losses, net	(4,141)	(2,475)
Finance charges paid/payable for lease liabilities and others	(7,620)	(7,039)
	29,556	45,685



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 11 INCOME TAX EXPENSE

The income tax expense of the Group for the year ended December 31, 2020 and 2019 are analyzed as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Current income tax:		
– PRC and overseas enterprise income tax	22,279	7,456
Deferred income tax (Note 26)	1,749	1,528
Income tax expense from continuing operations	24,028	8,984

The tax on the Group's loss before income tax differs from the theoretical amount that would arise using the statutory tax rate applicable to loss of the consolidated entities as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Loss from continuing operations before income tax:	(36,104)	(335,077)
Loss from discontinued operations before income tax:	–	(60,759)
	(36,104)	(395,836)
Tax calculated at statutory income tax rates applicable to losses of the consolidated entities in their respective jurisdictions	1,936	(107,551)
Tax effects of:		
– Preferential income tax rates applicable to subsidiaries	1,755	(145)
– Tax losses and temporary differences for which no deferred tax asset was recognized	10,902	99,870
– Change of tax rate	–	956
– Super Deduction for research and development expenses (Note (d))	(1,039)	–
– Expenses not deductible for income tax purposes:		
– Share-based compensation	11,658	13,325
– Others	(1,184)	2,529
Income tax expense	24,028	8,984

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

### 11 INCOME TAX EXPENSE (CONTINUED)

Deferred income tax assets are recognized for tax loss carry-forwards to the extent that the realization of the related tax benefit through future taxable profits is probable. As of December 31, 2020, certain PRC subsidiaries of the Group suffered operating losses for the year. Based on management's assessment, the Group did not recognize deferred income tax assets of RMB395,501,000 (2019: RMB338,830,000) in respect of losses from continuing operations amounting to RMB2,705,712,000 (2019: RMB2,253,541,000) that can be carried forward against future taxable income. Losses from continuing operations amounting to RMB346,775,000, RMB274,531,000, RMB884,821,000, RMB631,622,000 and RMB149,860,000 will expire in 2021, 2022, 2023, 2024 and 2025, respectively.

#### (a) Cayman Islands and BVI Income Tax

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and accordingly, is exempted from Cayman Islands income tax. The Group entities established under the International Business Companies Acts of the British Virgin Islands (the "BVI") are exempted from BVI income taxes.

#### (b) Hong Kong Income Tax

Hong Kong income tax rate is 16.5%. No provision for Hong Kong profits tax has been made as the Group utilised previous unrecognized tax losses.

#### (c) Corporate income tax in other countries

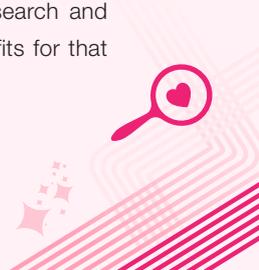
Income tax rate for subsidiaries in other jurisdictions, including the United States, Japan and Singapore were ranging from 17% to 21%. No provision for profits tax has been made as the Group did not have any assessable profits subject to these jurisdictions for the year.

#### (d) PRC Enterprise Income Tax ("EIT")

The income tax provision of the Group in respect of its operations in PRC was calculated at the tax rate of 25% on the assessable profits, based on the existing legislation, interpretations and practices in respect thereof.

Beijing Dajie Zhiyuan Information Technology Co., Ltd. ("Zhiyuan") has been qualified as a "High and New Technology Enterprise" ("HNTE") under the EIT Law in 2016. Accordingly, it is entitled to a preferential income tax rate of 15% for three years starting from 2019 provided that it continues to be qualified as a HNTE during such period. Zhiyuan met the qualification of HNTE and applied the preferential tax rate in calculating its EIT for the year ended December 31, 2020.

According to relevant laws and regulations promulgated by the State Administration of Taxation of the PRC, enterprises engaging in research and development activities were entitled to claim 175% of their research and development expenses so incurred as tax deductible expenses when determining their assessable profits for that year ("Super Deduction").



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 12 LOSS PER SHARE

## (a) Basic

	Year ended December 31,	
	2020	2019
Loss attributable to owners of the Company (RMB'000)		
From continuing operations	(40,970)	(335,763)
From discontinued operations	-	(60,759)
	(40,970)	(396,522)
Weighted average number of ordinary shares in issue (thousand)	4,290,395	4,208,670
Basic and diluted loss per share (in RMB/share)		
From continuing operations	(0.01)	(0.08)
From discontinued operations	-	(0.01)
	(0.01)	(0.09)

## (b) Diluted

Diluted loss per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. For the year ended December 31, 2020 and 2019, the Company had two categories of potential ordinary shares, the shares options awarded under Pre-IPO ESOP (Note 24) and restricted stock unit under the Post-IPO Share Award Scheme (Note 24). As the Group incurred losses for the year ended December 31, 2020 and 2019, the potential ordinary shares were not included in the calculation of dilutive loss per share, as their inclusion would be anti-dilutive. Accordingly, dilutive losses per share for the year ended December 31, 2020 and 2019 is the same as basic loss per share.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 13 PROPERTY AND EQUIPMENT

	Construction in progress RMB'000	Servers and other equipment RMB'000	Leasehold improvements RMB'000	Furniture and office equipment RMB'000	Motor vehicles RMB'000	Total RMB'000
<b>As of January 1, 2020</b>						
Cost	-	174,185	56,331	10,535	6,693	247,744
Accumulated depreciation and impairment	-	(119,253)	(45,177)	(4,637)	(3,619)	(172,686)
<b>Net book amount</b>	<b>-</b>	<b>54,932</b>	<b>11,154</b>	<b>5,898</b>	<b>3,074</b>	<b>75,058</b>
<b>Year ended December 31, 2020</b>						
Opening net book amount	-	54,932	11,154	5,898	3,074	75,058
Additions	343,415	4,933	2,182	940	87	351,557
Disposals	-	(27,858)	(104)	(234)	(1,203)	(29,399)
Disposal of a subsidiary	-	(1,165)	(2,866)	(1,834)	-	(5,865)
Depreciation charges	-	(21,631)	(6,744)	(1,413)	(737)	(30,525)
<b>Closing net book amount</b>	<b>343,415</b>	<b>9,211</b>	<b>3,622</b>	<b>3,357</b>	<b>1,221</b>	<b>360,826</b>
<b>As of December 31, 2020</b>						
Cost	343,415	52,188	38,673	7,805	4,766	446,847
Accumulated depreciation and impairment	-	(42,977)	(35,051)	(4,448)	(3,545)	(86,021)
<b>Net book amount</b>	<b>343,415</b>	<b>9,211</b>	<b>3,622</b>	<b>3,357</b>	<b>1,221</b>	<b>360,826</b>
<b>As of January 1, 2019</b>						
Cost	-	235,993	51,288	11,704	6,717	305,702
Accumulated depreciation and impairment	-	(106,408)	(38,237)	(4,684)	(3,312)	(152,641)
<b>Net book amount</b>	<b>-</b>	<b>129,585</b>	<b>13,051</b>	<b>7,020</b>	<b>3,405</b>	<b>153,061</b>
<b>Year ended December 31, 2019</b>						
Opening net book amount	-	129,585	13,051	7,020	3,405	153,061
Additions	-	3,193	6,598	2,003	955	12,749
Acquisition of subsidiaries	-	790	33	7	51	881
Disposals	-	(23,782)	-	(811)	(114)	(24,707)
Depreciation charges	-	(52,886)	(8,528)	(2,321)	(1,223)	(64,958)
Impairment loss	-	(1,968)	-	-	-	(1,968)
<b>Closing net book amount</b>	<b>-</b>	<b>54,932</b>	<b>11,154</b>	<b>5,898</b>	<b>3,074</b>	<b>75,058</b>
<b>As of December 31, 2019</b>						
Cost	-	174,185	56,331	10,535	6,693	247,744
Accumulated depreciation and impairment	-	(119,253)	(45,177)	(4,637)	(3,619)	(172,686)
<b>Net book amount</b>	<b>-</b>	<b>54,932</b>	<b>11,154</b>	<b>5,898</b>	<b>3,074</b>	<b>75,058</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 13 PROPERTY AND EQUIPMENT (CONTINUED)

Depreciation expenses have been charged to the consolidated income statement as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Research and development expenses	12,363	16,834
Cost of sales	8,522	36,400
Administrative expenses	7,500	9,020
Selling and marketing expenses	2,140	2,704
	<b>30,525</b>	64,958
Less: depreciation expenses from discontinued operations	–	(1,879)
	<b>30,525</b>	63,079

## 14 LEASE

## (i) Amounts recognized in the balance sheet

The balance sheet shows the following amounts relating to leases:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Right-of-use assets</b>		
Buildings	29,844	51,455
<b>Lease liabilities</b>		
Current	25,979	30,757
Non-current	2,805	18,647
	<b>28,784</b>	49,404

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 14 LEASE (CONTINUED)

## (i) Amounts recognized in the balance sheet (Continued)

Movements in the right-of-use assets for the years ended December 31, 2020 and 2019 are as follows:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>As of January 1</b>	<b>51,455</b>	73,898
Additions	<b>29,322</b>	23,597
Depreciation	<b>(39,211)</b>	(47,711)
Modifications to lease agreements	<b>(297)</b>	–
Disposal of a subsidiary (Note 34)	<b>(9,688)</b>	–
Exchange differences	<b>(1,737)</b>	1,671
<b>As of December 31</b>	<b>29,844</b>	51,455

## (ii) Amounts recognized in the income statement

The income statement shows the following amounts relating to leases:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Depreciation charge of right-of-use assets</b>		
Buildings	<b>39,211</b>	47,711
Interest expense (included in finance cost)	<b>2,204</b>	2,878
Expense relating to short-term leases	<b>7,120</b>	10,455

The total cash outflow for leases during the year ended December 31, 2020 was RMB50,490,000 (2019: RMB55,329,000).

## (iii) The Group's leasing activities and how these are accounted for

The Group leases various buildings. Rental contracts are typically made for fixed periods of 1 to 5 years.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 15 INTANGIBLE ASSETS

	Goodwill RMB'000	Copyrights RMB'000	Brand names RMB'000	Customer relationship, domain names and others RMB'000	Total RMB'000
<b>As of January 1, 2020</b>					
Cost	274,422	60,587	178,089	70,362	583,460
Accumulated amortization and impairment	(53,537)	(968)	(5,767)	(25,389)	(85,661)
<b>Net book amount</b>	<b>220,885</b>	<b>59,619</b>	<b>172,322</b>	<b>44,973</b>	<b>497,799</b>
<b>Year ended December 31, 2020</b>					
Opening net book amount	220,885	59,619	172,322	44,973	497,799
Additions	–	56	–	890	946
Amortization	–	(6,060)	(10,315)	(9,206)	(25,581)
Currency translation differences	848	(9)	–	(1,062)	(223)
Disposal of a subsidiary	(43,290)	–	(31,469)	(5,228)	(79,987)
<b>Closing net book amount</b>	<b>178,443</b>	<b>53,606</b>	<b>130,538</b>	<b>30,367</b>	<b>392,954</b>
<b>As of December 31, 2020</b>					
Cost	211,779	60,634	146,620	70,190	489,223
Accumulated amortization and impairment	(33,336)	(7,028)	(16,082)	(39,823)	(96,269)
<b>Net book amount</b>	<b>178,443</b>	<b>53,606</b>	<b>130,538</b>	<b>30,367</b>	<b>392,954</b>
<b>As of January 1, 2019</b>					
Cost	111,656	1,384	37,389	69,595	220,024
Accumulated amortization and impairment	–	(334)	(1,246)	(15,139)	(16,719)
<b>Net book amount</b>	<b>111,656</b>	<b>1,050</b>	<b>36,143</b>	<b>54,456</b>	<b>203,305</b>
<b>Year ended December 31, 2019</b>					
Opening net book amount	111,656	1,050	36,143	54,456	203,305
Acquisition of subsidiaries	162,039	59,200	140,700	327	362,266
Amortization	–	(634)	(4,521)	(10,120)	(15,275)
Goodwill impairment	(53,537)	–	–	–	(53,537)
Currency translation differences	727	3	–	310	1,040
<b>Closing net book amount</b>	<b>220,885</b>	<b>59,619</b>	<b>172,322</b>	<b>44,973</b>	<b>497,799</b>
<b>As of December 31, 2019</b>					
Cost	274,422	60,587	178,089	70,362	583,460
Accumulated amortization and impairment	(53,537)	(968)	(5,767)	(25,389)	(85,661)
<b>Net book amount</b>	<b>220,885</b>	<b>59,619</b>	<b>172,322</b>	<b>44,973</b>	<b>497,799</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 15 INTANGIBLE ASSETS (CONTINUED)

Amortization charges were expensed in the following categories in the consolidated income statement:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Continuing operations:</b>		
Cost of sales	9,380	942
Administrative expenses	9,712	6,949
Research and development expenses	1,164	1,105
Selling and marketing expenses	5,325	6,252
	<b>25,581</b>	15,248

## Impairment test for goodwill

Goodwill arising from the Group's acquisition of subsidiaries was determined at the acquisition date respectively, being the difference between the purchase consideration and the fair value of net identifiable assets of acquirees. Goodwill has been assessed based on the related acquirees' cash generating unit (CGU) for impairment testing. The Group carries out its impairment testing on goodwill by comparing the recoverable amounts of CGUs or groups of CGUs to their carrying amounts.

Goodwill of the Group was allocated three CGUs, CGU A engaged in influencer marketing solutions business and online recruitment services, CGU B engaged in advertising agency services and CGU C engaged in online advertising services overseas. As detailed in Note 34, goodwill allocated to the CGU C amounting RMB43,290,000 was derecognized due to the disposal of the subsidiary during the year ended December 31, 2020.

As of December 31, 2020, Goodwill was allocated to the Group's CGUs identified as follows:

	As of December 31, 2020 RMB'000
CGU A	162,039
CGU B	16,404
	<b>178,443</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 15 INTANGIBLE ASSETS (CONTINUED)

## Impairment test for goodwill (Continued)

The recoverable amount of the CGUs are determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Management determined a projection period of five years based on expected development trend of the acquirees and industry experiences. Cash flows beyond the five-year period are extrapolated using the estimated terminal growth rates stated below. The growth rate does not exceed the long-term average growth rate for the related industry in which the CGUs operates. The discount rate used is pre-tax and reflects specific risks relating to the relevant industry.

The key assumptions used for value-in-use calculations are as follows:

Year ended December 31, 2020			
	CGU A	CGU B	
Average expected growth rate of revenue	106.5%	8.6%	
Terminal growth rate after 5 years	3.0%	3.0%	
Pre-tax discount rate	24.9%	24.1%	

Year ended December 31, 2019			
	CGU A	CGU B	CGU C
Average expected growth rate of revenue	126.4%	17.9%	34.6%
Terminal growth rate after 5 years	3.0%	3.0%	3.0%
Pre-tax discount rate	23.0%	24.3%	22.1%

Based on the assessment of the performance of the above CGUs, the recoverable amount of CGU A and CGU B exceed their carrying amount. Therefore, no goodwill impairment loss was recognized during the year ended December 31, 2020 (2019: RMB53,537,000).

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 16(A) INVESTMENTS IN ASSOCIATES IN THE FORM OF ORDINARY SHARES

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
As of January 1	15,521	16,540
Conversion from a subsidiary to an associate due to loss of control (Note 34)	79,692	–
Share of profits/(losses) of the associates	4,561	(1,226)
Impairment charge	(9,428)	–
Currency translation differences	(6,609)	207
As of December 31	83,737	15,521

For the year ended December 31, 2020, none of the Group's investments in associates is individually material to the Group.

## 16(B) FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
As of January 1	502,774	547,178
Additions	115,160	12,338
Changes in fair value (Note 7)	(43,724)	(60,845)
Currency translation differences	(14,716)	4,103
As of December 31	559,494	502,774



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

**16(B) FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)**

The Group made investments in redeemable convertible preferred shares and ordinary shares with preferred rights (“preferred shares”) of certain private companies, and these investments held by the Company contain embedded derivatives. Additionally, in connection with certain investments in the preferred shares, the Group also holds board seats in certain investees, in which it can participate in the investees’ financial and operating activities. These investee companies are accounted for associates of the Group. After an assessment performed on the Group’s business model for managing financial assets and contractual cash flows test where those cash flows represent solely payments of principal and interest (“SPPI”), the Group recognized these investments as financial assets at fair value through profit or loss.

The Group performs assessments on the fair value of its financial assets at fair value through profit or loss periodically. Management reviews the investees’ performance and forecast, and applies valuation techniques, where applicable, to determine their respective fair value. During the year ended December 31, 2020, change in fair value amounting to RMB43,724,000 was recognized as other losses in the consolidated income statement (Note 7).

**17 FINANCIAL INSTRUMENTS BY CATEGORY**

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Financial assets</b>		
Financial assets at amortized cost:		
– Short term bank deposits (Note 21(c))	853,450	1,646,981
– Long term bank deposits	150,000	110,000
– Cash and cash equivalents (Note 21(a))	1,158,117	864,611
– Trade and other receivables (excluding prepayments and refundable value-added tax)	737,940	724,458
– Restricted cash (Note 21(b))	500	500
Financial assets at fair value through profit or loss:		
–Long-term investments (Note 16(b))	559,494	502,774
–Short-term investments placed with banks	20,449	–
Financial assets at fair value through other comprehensive income	9,050	9,676
	<b>3,489,000</b>	<b>3,859,000</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 17 FINANCIAL INSTRUMENTS BY CATEGORY (CONTINUED)

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Financial liabilities</b>		
Financial liabilities at amortized cost:		
– Trade and other payables (excluding payroll and welfare payables, other taxes payables and warranty provisions)	510,921	433,009
– Borrowings	5,000	–
– Lease liabilities	28,784	49,404
	<b>544,705</b>	<b>482,413</b>

## 18 TRADE RECEIVABLES

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Trade receivables from contracts with customers	355,656	362,550
Less: loss allowance (Note 3.1(b))	(4,639)	(2,585)
	<b>351,017</b>	<b>359,965</b>

The Group grants a credit period of 30 to 120 days to its customers. As of December 31, 2020 and 2019, the aging analysis of trade receivables based on transaction date were as follows:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Up to 6 months	308,312	317,450
6 months to 1 year	31,066	41,341
Over 1 year	16,278	3,759
	<b>355,656</b>	<b>362,550</b>

As of December 31, 2020 and 2019, the carrying amounts of trade receivables were primarily denominated in RMB and approximated their fair values.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 19 PREPAYMENTS AND OTHER RECEIVABLES

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Included in non-current assets</b>		
Rental and other deposits	7,174	9,431
Others	716	36
	<b>7,890</b>	9,467
<b>Included in current assets</b>		
Receivables from advertising customers for advertising agency services	343,969	296,533
Prepayment to advertising platform for advertising agency services	66,164	30,283
Refundable value-added tax	48,941	55,316
Rental and other deposits	27,361	38,527
Prepayments to suppliers	11,386	10,974
Interest receivables	7,481	19,553
Others	6,098	5,567
Less: loss allowance (Note 3.1(b))	(5,160)	(2,194)
	<b>506,240</b>	454,559

As of December 31, 2020 and 2019, the carrying amounts of other receivables were primarily denominated in RMB and approximated their fair values at the year end.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 20 INVENTORIES

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Raw materials	8,230	52,140
Finished goods	4,934	29,427
Merchandise	405	8,826
	<b>13,569</b>	90,393
Provision for impairment	(12,093)	(76,086)
	<b>1,476</b>	14,307

## 21 CASH AND BANK BALANCES

## (a) Cash and cash equivalents

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Cash at bank and in hand	1,128,117	864,611
Short-term bank deposits with initial terms within three months	30,000	–
	<b>1,158,117</b>	864,611

## (b) Restricted cash

As of December 31, 2020, RMB500,000 (2019: RMB500,000) of restricted deposits were held in a bank to guarantee payment of certain operating expenses.

## (c) Short-term bank deposits

As of December 31, 2020, short-term bank deposits amounting RMB853,450,000 (2019: RMB1,646,981,000) were bank deposits with original maturities over three months and redeemable on maturity. The short-term bank deposits are denominated both in US\$ and HK\$, and the weighted average effective interest rate was 2.74% per annum for the year ended December 31, 2020 (2019: 3.00%).

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 22 SHARE CAPITAL AND PREMIUM

As of December 31, 2020 and 2019, the authorized share capital of the Company comprised 6,000,000,000 ordinary shares with par value of US\$0.00001 per share.

	Note	Number of ordinary shares '000	Nominal value of ordinary shares US\$'000	Equivalent nominal value of ordinary shares RMB'000	Share premium RMB'000
<b>Issued:</b>					
<b>As of January 1, 2020</b>		<b>4,289,003</b>	<b>43</b>	<b>280</b>	<b>7,133,987</b>
Employee share option scheme under Pre-IPO ESOP					
– Shares issued and proceeds received	(a)	5,490	–	–	1,128
Post-IPO Share Award Scheme:					
– Shares issued	(b)	20,000	–	–	–
<b>As of December 31, 2020</b>		<b>4,314,493</b>	<b>43</b>	<b>280</b>	<b>7,135,115</b>
<b>As of January 1, 2019</b>		<b>4,202,516</b>	<b>42</b>	<b>274</b>	<b>7,040,940</b>
Employee share option scheme under Pre-IPO ESOP					
– Shares issued and proceeds received	(a)	26,748	–	2	5,513
Buy-back and cancellation of shares	(c)	(26,000)	–	(2)	(37,279)
Consideration of business acquisition:					
– Shares issued	(d)	85,739	1	6	124,813
<b>As of December 31, 2019</b>		<b>4,289,003</b>	<b>43</b>	<b>280</b>	<b>7,133,987</b>

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 22 SHARE CAPITAL AND PREMIUM (CONTINUED)

- (a) During the year ended December 31, 2020, 5,490,000 pre-IPO share options with exercise price of US\$0.03 were exercised (2019: 26,748,000 pre-IPO share options).
- (b) During the year ended December 31, 2020, the Company issued 20,000,000 new shares under the Post-IPO Share Award Scheme.
- (c) The Company's annual general meeting approved a share buy-back mandate on June 5, 2018 and renewed the mandate on June 3, 2019, pursuant to which the Company may buy back its own issued ordinary shares, from time to time, at the discretion of the Board of Directors of the Company up to an amount not exceeding 10% of the aggregate nominal amount of the issued share capital of the Company. The buy-back was effective on the date of passing the relevant shareholders' resolution up to the next annual general meeting of the Company. On May 25, 2018, the Board of Directors of the Company authorized a share buy-back plan to buy back the Company's shares up to an amount of US\$100,000,000 in value of shares via on-market transactions. During the year ended December 31, 2019, the Company had bought back 26,000,000 shares at an average price of HK\$1.60 for an aggregate consideration of HK\$41,514,000 (equivalent to RMB37,281,000) and all the shares bought back were subsequently cancelled.
- (d) During the year ended December 31, 2019, the Group allotted and issued 85,739,000 shares as part of the consideration for an acquisition. The fair value of 85,739,000 shares (RMB125,793,000) was based on the published share price on November 19, 2019 of HK\$1.64 per share (equivalent to RMB1.47 per share). Issue costs of RMB974,000 which were directly attributable to the issue of the shares have been debited to the share premium.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 23 RESERVES

	Capital reserve RMB'000	Statutory surplus reserve RMB'000	Share-based compensation reserve RMB'000	Currency translation differences RMB'000	Other reserves RMB'000	Total RMB'000
<b>As of January 1, 2020</b>	2,000	20,120	400,328	(313,017)	(175,886)	(66,455)
Value of employee services:						
– Pre-IPO ESOP Scheme (Note 24)	–	–	376	–	–	376
– Post-IPO Share Award Scheme (Note 24)	–	–	46,290	–	–	46,290
– Share incentive to senior management of a non-wholly owned subsidiary (Note 24)	–	–	64	–	–	64
Currency translation differences (Note (a))	–	–	–	(115,580)	–	(115,580)
Appropriation to statutory reserves (Note (b))	–	2,631	–	–	–	2,631
Acquisition of additional equity interests in non-wholly owned subsidiaries (Note (c))	–	–	–	–	24,764	24,764
<b>As of December 31, 2020</b>	2,000	22,751	447,058	(428,597)	(151,122)	(107,910)
<b>As of January 1, 2019</b>	2,000	19,950	345,921	(338,286)	(198,351)	(168,766)
Value of employee services:						
– Pre-IPO ESOP Scheme (Note 24)	–	–	3,281	–	–	3,281
– Post-IPO Share Award Scheme (Note 24)	–	–	51,126	–	–	51,126
Currency translation differences (Note (a))	–	–	–	25,269	–	25,269
Appropriation to statutory reserves (Note (b))	–	170	–	–	–	170
Acquisition of additional equity interests in non-wholly owned subsidiaries (Note (c))	–	–	–	–	22,465	22,465
<b>As of December 31, 2019</b>	2,000	20,120	400,328	(313,017)	(175,886)	(66,455)

- (a) Currency translation differences represent the difference arising from the translation of the financial statements of companies within the Group that have a functional currency different from the presentation currency of RMB for the financial statements of the Company and the Group.
- (b) The Company's subsidiaries incorporated in the PRC are required to make appropriations to statutory reserves from their profit for the year after offsetting accumulated losses carried forward from prior years as determined under the PRC accounting regulations and before distribution to equity holders. The percentages to be appropriated to such statutory reserve are determined according to the relevant regulations in the PRC, and further appropriation is optional when the accumulated fund is 50% or more of the registered capital of the subsidiaries.
- (c) As detailed in Note 25, during the year ended December 31, 2018, the Group recognized a financial liability of RMB183,704,000 associated with an obligation to acquire the remaining non-controlling equity interest. A corresponding debit was recorded in the reserve of the Group under such arrangement. The Group acquired additional 14.86% equity interests in May 2020 (14.86% equity interests in May 2019), pursuant to the sales and purchase agreement ("SPA"). Accordingly, the non-controlling interest was reduced by RMB24,764,000 during the year ended December 31, 2020 (2019: RMB22,465,000), and the other reserves was credited by the same amount, which is the net assets value of the equity interest acquired.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 24 SHARE-BASED PAYMENTS

## (a) Pre-IPO ESOP

On February 15, 2014, the Board of Directors of the Company approved the establishment of the Pre-IPO ESOP with the purpose of which is to provide an incentive for employees and persons contributing to the Group. The Pre-IPO ESOP shall be valid and effective for 10 years from the grant date. The maximum number of shares that may be issued pursuant to all awards (including incentive share options) under the original Pre-IPO ESOP shall be 11,695,907 shares. The Pre-IPO ESOP was amended by resolution of the Board on November 18, 2015. The overall limit on the number of underlying Shares pursuant to the amended Plan is 116,959,070 shares after the share subdivision.

## (i) Shares options granted to employees under the Pre-IPO ESOP

The exercise price of the granted options to employees shall be US\$0.03 per share. Except as provided otherwise in the grant letter or offer in any other form by the Board of Directors, 25% of the shares subject to the option shall vest on the first vesting date, and the remaining 75% shares shall vest over the next 36 months. The first vesting date should be determined by the Company and grantees for each grant agreement. The granted options have a contractual option term of 10 years. The Group has no legal or constructive obligation to buy back or settle the options in cash.

No share options were granted under Pre-IPO ESOP to employees of the Company in 2020 (2019: Nil).

Movements in the number of share options granted to employees outstanding and their related weighted average exercise prices are as follows:

	Exercise price	Number of share options	
		Year ended December 31, 2020	2019
At the beginning of the year		32,092,867	58,903,947
Exercised (Note (a))	US\$0.03	(5,489,794)	(26,748,580)
Forfeited	US\$0.03	-	(62,500)
At the end of the year		26,603,073	32,092,867

Notes:

- (a) As a result of the options exercised during the year ended December 31, 2020, 5,489,794 ordinary shares were issued by the Company (Note 22). The weighted average price of the shares immediately before the dates on which the options were exercised was HK\$1.66 per share (equivalent to RMB1.47 per share) (2019: HK\$2.52 per share (equivalent to RMB2.20 per share)).

As of December 31, 2020, all share options granted will expire in 2026.



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 24 SHARE-BASED PAYMENTS (CONTINUED)

### (a) Pre-IPO ESOP (Continued)

#### (ii) Share options granted to non-employees under Pre-IPO ESOP

On February 15, 2014, the Company granted 2,826,000 share options (After the effect of the share subdivision) under Pre-IPO ESOP to the non-employees of the Company.

The exercise price of the options granted to the non-employees above is US\$0.03 per share, and the vesting of the options is conditional, subject to their services received by the Company.

No share options were granted under Pre-IPO ESOP to non-employees of the Company in 2020 (2019: Nil).

#### (iii) Fair value of share options granted under Pre-IPO ESOP

The directors had adopted the discounted cash flow method to determine the underlying equity fair value of the Company and adopted equity allocation model to determine the fair value of the underlying ordinary share. Key assumptions, such as discount rate and projections of future performance, are required to be determined by the directors with best estimate.

Based on fair value of the underlying ordinary share, the directors have used the Binomial option-pricing model to determine the fair value of the share option as of the grant date.

For the year ended December 31, 2020, the Group recognized share based compensation of RMB376,000 (2019: RMB3,281,000) related to Pre-IPO ESOP granted to employees.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 24 SHARE-BASED PAYMENTS (CONTINUED)

## (b) Post-IPO Share Award Scheme

On November 25, 2016, the Post-IPO Share Award Scheme was adopted pursuant to the written resolutions of the Shareholders.

Movements in the number of award shares for the years ended December 31, 2020 and 2019 are as follows:

	Post-IPO Share Award Scheme	
	Number of shares	
	Year ended December 31,	
	2020	2019
At the beginning of the year	37,970,888	32,403,560
Granted	28,596,740	30,232,442
Vested	(15,488,413)	(10,746,760)
Forfeited	(5,956,995)	(13,918,354)
At the end of the year	45,122,220	37,970,888

The fair value of the awarded shares was calculated based on the market price of the Company's shares at the respective grant date.

The weighted average fair value of awarded shares granted during the year ended December 31, 2020 was HK\$1.52 per share (equivalent to approximately RMB1.37 per share) (2019: HK\$2.77 per share (equivalent to approximately RMB2.41 per share)).

During the year ended December 31, 2020, the Group recorded share based compensation of RMB46,290,000 (2019: RMB51,126,000) related to Post-IPO Share Award Scheme.

The outstanding awarded shares as of December 31, 2020 were divided into two to four tranches on an equal basis as of their grant dates. The first tranche will be vested after a specified period ranging from one to eighteen months from the grant date, and the remaining tranches will become vested in each subsequent year.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

### 24 SHARE-BASED PAYMENTS (CONTINUED)

#### (b) Post-IPO Share Award Scheme (Continued)

##### (i) Expected Retention Rate under Post-IPO Share Award Scheme

The Group has to estimate the expected yearly percentage of grantees that will stay within the Group at the end of the vesting periods of the share options (the “Expected Retention Rate”) in order to determine the amount of share-based compensation expenses charged to the consolidated income statement. As of December 31, 2020, the Expected Retention Rate, excluding senior management, was assessed to be 94% (2019: 94%). For senior management, the Group estimates the Expected Retention Rate on individual basis.

##### (ii) Awarded Shares with Performance Conditions under Post-IPO Share Award Scheme

During the year ended December 31, 2020, 12,000,000 out of the total number of award shares were granted to several senior management, under which the number of exercisable awarded shares would be mainly based on the requisite service period and the future performance of the Group. As of December 31, 2020, management assessed the number of exercisable awarded shares to be approximately 7,582,000, based on the best estimate of the future performance of the Group and recorded share based compensation of RMB2,726,000 related to such awarded shares with performance conditions under Post-IPO Share Award Scheme for the year ended December 31, 2020 (2019: Nil).

#### (c) Post-IPO Share Option Scheme

The Post-IPO Share Option Scheme was approved by the Board on November 25, 2016 and adopted with effect from the completion of the IPO. As of December 31, 2020, no options had been granted by the Group under the Post-IPO Share Option Scheme.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 24 SHARE-BASED PAYMENTS (CONTINUED)

## (d) Share Incentive to Senior Management of a Non-wholly Owned Subsidiary

On December 25, 2020, the Group and the non-controlling shareholders of Ruisheng Tianhe (Beijing) Media and Technology Co., Ltd. (“Ruisheng Tianhe”) (who are also the senior management of Ruisheng Tianhe) entered into an agreement, pursuant to which the Group has agreed to sell, and the non-controlling shareholders have agreed to purchase 14.86% equity interests in Ruisheng Tianhe (“Equity Transaction”) at an aggregate cash consideration of RMB7,690,000. The Equity Transaction was completed on December 28, 2020. Pursuant to the agreement, the senior management of Ruisheng Tianhe shall be required to sell back to the Group the 14.86% equity interest of Ruisheng Tianhe at same consideration plus 5% compound interest per annum if they fail to meet certain service condition. The Equity Transaction was deemed as share incentive offered to the senior management of Ruisheng Tianhe and accordingly, RMB7,690,000 had been recognized as a financial liability of the Group as of December 31, 2020, which was based on the assessment that i) the consideration of the Equity Transaction is lower than the fair value of 14.86% equity interest and ii) service condition is required to be met by the senior management of Ruisheng Tianhe.

In determining the fair value of the equity interest granted to the senior management of Ruisheng Tianhe, a discounted cash flow method under income approach is applied by the Group. Key assumptions, such as discount rate and projections of future performance, are required to be determined by the Group with best estimate.

Key assumptions are set as below:

	<b>As of the date of completion of the Equity Transaction</b>
Average expected growth rate of revenue	8.6%
Terminal growth rate after 5 years	3.0%
Pre-tax discount rate	24.1%

Share-based compensation amounting RMB23,567,000 would be amortized during the required service period of the senior management of Ruisheng Tianhe, out of which RMB64,000 was recognized by the Group for the year ended December 31, 2020.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 25 TRADE AND OTHER PAYABLES

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Included in non-current liabilities</b>		
Payables to non-controlling shareholders of a subsidiary (Note (a))	80,972	85,094
<b>Included in current liabilities</b>		
Payroll and welfare payables	211,580	232,154
Payables to platforms for agency services	234,491	145,318
Trade payables	107,614	117,803
Deposits payable	50,630	35,998
Other tax payables	18,835	8,206
Warranty provisions	–	9,211
Payables to non-controlling shareholders of a subsidiary (Note (a))	–	4,621
Others	37,214	44,175
	660,364	597,486

The aging analysis of trade payables based (including amounts due to related parties of trading in nature) on transaction date is as follows:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Up to 1 year	84,498	88,860
1 to 2 years	7,693	24,669
Over 2 years	15,423	4,274
	107,614	117,803

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

### 25 TRADE AND OTHER PAYABLES (CONTINUED)

- (a) On January 25, 2018, the Group acquired an aggregate 50.48% equity interests of Ruisheng Tianhe, which became the Group's subsidiary accordingly. There was a contractual undertaking in the SPA where the Group is obliged to acquire the remaining 49.52% equity interests in Ruisheng Tianhe by the year ending December 31, 2021. The purchase price is determined at the time of the future acquisition dates, through different stages within four years, according to a formula based on future performance of Ruisheng Tianhe which reflect the respective fair values of the interests. The Group initially recognized a financial liability of RMB183,704,000 associated with such an obligation based on the estimated outcome of the performance of Ruisheng Tianhe, with a corresponding debit recorded in the reserve of the Group under such a forward contract arrangement.

In May 2019, the Group acquired the first stage additional 14.86% equity interests for a cash consideration of RMB59,356,000. As the performance of the Ruisheng Tianhe did not meet the performance target for the year ended December 31, 2019, management remeasured the financial liabilities to non-controlling shareholders and a remeasurement gain of RMB44,941,000 for the year ended December 31, 2019 was recognized accordingly.

In May 2020, the Group acquired the second stage additional 14.86% equity interests for a cash consideration of RMB6,687,000 and a remeasurement loss of RMB2,066,000 was recognized accordingly.

As mentioned in Note 24(d) the Group and the non-controlling shareholders of Ruisheng Tianhe entered into an agreement, pursuant to which the Group agreed to sell, and the non-controlling shareholders agreed to purchase 14.86% equity interests in Ruisheng Tianhe at an aggregate cash consideration of RMB7,690,000. The Equity Transaction was completed on December 28, 2020. Pursuant to the agreement, the non-controlling shareholders of Ruisheng Tianhe shall be required to sell back to the Group the 14.86% equity interest of Ruisheng Tian at same consideration plus 5% compound interest per annum if (1) Ruisheng Tianhe fails to file an application of initial public offering in the PRC on or prior to December 31, 2022; or (2) Ruisheng Tianhe fails to complete a qualified initial public offering in the PRC on or prior to December 31, 2023 (unless the listing application is being processed by the relevant PRC authorities where the relevant deadline will then be extended to no later than December 31, 2024) (collectively defined as "**Triggering Conditions**").

On December 25, 2020, the Group and the non-controlling shareholders of Ruisheng Tianhe also entered into a new sales and purchase agreement ("**New SPA**") regarding the acquisition of the remaining 19.80% equity interests. The Group is obliged to purchase the remaining 19.80% equity interest from the non-controlling shareholders on or before June 30 of the year immediately following the year in which any of the Triggering Conditions had been triggered. The purchase price is determined at the time of the future acquisition date, according to a formula based on future performance of the Ruisheng Tianhe for the year when the Triggering Conditions occur which reflect the respective fair values of the interests.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 25 TRADE AND OTHER PAYABLES (CONTINUED)

(a) (Continued)

Accordingly, as of December 31, 2020, management had assessed and remeasured the financial liabilities due to non-controlling shareholders to be RMB73,282,000 for the remaining 19.80% equity interest based on the best estimate of the timing of the future acquisition date and the corresponding performance forecast of Ruisheng Tianhe in accordance with the New SPA. Accordingly, a remeasurement gain of RMB15,854,000 was recognized for the year ended December 31, 2020.

## 26 DEFERRED TAX ASSETS AND LIABILITIES

(a) Deferred tax assets:

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Deferred tax assets:		
– Impairment of trade receivables, prepayments and other receivables	3,779	3,037

Deferred income taxes are calculated in full on temporary differences under the liability method using the tax rates which are expected to apply at the time of reversal of the temporary differences.

The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

Movement	Impairment of trade receivables, prepayments and other receivables	Total
	RMB'000	RMB'000
As of January 1, 2019	1,203	1,203
Credited to profit or loss	1,834	1,834
As of January 1, 2020	3,037	3,037
Credited to profit or loss	742	742
As of December 31, 2020	3,779	3,779

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 26 DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

## (b) Deferred tax liabilities

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
Deferred tax liabilities		
– Appreciation on intangible assets from business combination	25,915	38,728
– Financial assets at fair value through profit or loss	16,038	6,790
Deferred tax liabilities	41,953	45,518

Movement	Appreciation	Financial	Total
	on intangible	assets at fair	
	assets from	value through	
	business	profit or loss	
	combination		
	RMB'000	RMB'000	RMB'000
<b>As of January 1, 2019</b>	9,649	2,522	12,171
Acquisition of subsidiaries	29,985	–	29,985
(Credited)/charged to profit or loss	(906)	4,268	3,362
<b>As of January 1, 2020</b>	<b>38,728</b>	<b>6,790</b>	<b>45,518</b>
Disposal of a subsidiary (Note 34)	(6,056)	–	(6,056)
(Credited)/charged to profit or loss	(6,757)	9,248	2,491
<b>As of December 31, 2020</b>	<b>25,915</b>	<b>16,038</b>	<b>41,953</b>

## 27 DIVIDENDS

No dividends have been paid or declared by the Company during the year ended December 31, 2020 (2019: Nil).



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 28 CASH FLOW INFORMATION

## (a) Cash generated from/(used in) operations

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Profit before income tax from:</b>		
Continuing operations	(36,104)	(335,077)
Discontinued operations (Note 35)	–	(60,759)
<b>Profit before income tax including discontinued operations</b>	<b>(36,104)</b>	<b>(395,836)</b>
Adjustments for:		
– Depreciation of property and equipment (Note 13)	30,525	64,958
– Share-based compensations (Note 24)	46,730	54,407
– Depreciation of right-of-use assets (Note 14)	39,211	47,711
– Other losses related to non-operating activities	13,257	45,676
– Amortization of intangible assets (Note 15)	25,581	15,275
– Impairment of property and equipment (Note 13)	–	1,968
– Share of (profits)/losses of investments in associates in the form of ordinary shares (Note 16(a))	(4,561)	1,226
– Impairment of investments in associates in the form of ordinary shares (Note 7)	9,428	–
– Gains on disposal of a subsidiary (Note 7)	(8,373)	–
– Finance charges	6,827	8,197
– Interest income (Note 10)	(41,902)	(56,714)
– Foreign exchange loss/(gain), net	4,820	(2,398)
Changes in working capital:		
– Decrease in inventories	12,831	345,241
– (Increase)/decrease in trade receivables	(9,387)	171,599
– (Increase)/decrease in prepayments and other receivables	(68,326)	86,105
– Increase in contract costs	(18,337)	–
– Increase/(decrease) in trade and other payables	83,970	(395,821)
– Increase in contract liabilities	12,676	25,750
– Decrease in restricted cash	–	500
<b>Cash generated from operations</b>	<b>98,866</b>	<b>17,844</b>
Cash generated from/(used in) operations from:		
– Continuing operations	98,866	(214,666)
– Discontinued operations (Note 35)	–	232,510
	<b>98,866</b>	<b>17,844</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 28 CASH FLOW INFORMATION (CONTINUED)

## (a) Cash generated from/(used in) operations (Continued)

In the statement of cash flows, proceeds from sale of property and equipment comprise:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Net book amount	29,399	24,707
Gain on disposals of property and equipment	1,269	456
Proceeds	30,668	25,163

## (b) Non-cash investing and financing activities

There were no material non-cash transactions during the year ended December 31, 2020 (2019: Same as disclosed in Note 22(d), nil).



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 28 CASH FLOW INFORMATION (CONTINUED)

## (c) Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the years presented.

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>Net debt</b>		
Borrowings	5,000	–
Lease liabilities	28,784	49,404
<b>Net debt</b>	<b>33,784</b>	49,404

	Lease		Total
	Borrowings	liabilities	
	RMB'000	RMB'000	RMB'000
<b>Net debt as of January 1, 2019</b>	10,000	–	10,000
Recognized on adoption of IFRS 16	–	75,471	75,471
Cash flows	(10,000)	(53,967)	(63,967)
Acquisition – leases	–	23,597	23,597
Foreign exchange adjustments	–	1,671	1,671
Finance expense recognized	–	2,632	2,632
<b>Net debt as of December 31, 2019</b>	–	49,404	49,404
Cash flows	5,000	(44,317)	(39,317)
Acquisition – leases	–	29,322	29,322
Disposal of a subsidiary (Note 34)	–	(5,795)	(5,795)
Modifications to lease agreements	–	(297)	(297)
Foreign exchange adjustments	–	(1,737)	(1,737)
Finance expense recognized	–	2,204	2,204
<b>Net debt as of December 31, 2020</b>	<b>5,000</b>	<b>28,784</b>	<b>33,784</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

**29 COMMITMENTS****(a) Capital Commitments**

The Group did not have any significant capital commitment as of December 31, 2020 (2019: Nil).

**30 RELATED PARTY TRANSACTIONS**

Save as disclosed in other notes, the following significant transactions were carried out between the Group and its related parties during the year.

**(a) Significant transactions with related parties**

In the opinion of the executive directors of the Company, the related party transactions were carried out in the normal course of business and at terms negotiated between the Group and the respective parties.

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
(i) Sales of goods and services:		
Associates in form of preferred shares	5,615	36,218
Others	253	–
	5,868	36,218
(ii) Purchases of goods and services:		
An associate	11,282	12,390
Others	50	186
	11,332	12,576



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 30 RELATED PARTY TRANSACTIONS (CONTINUED)

## (b) Year end balances with related parties

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
(i) Contract liabilities from:		
An associate in form of preferred shares	-	21,344
(ii) Payables to:		
Associates in form of preferred shares	38,460	17,111
An associate	1,707	1,583
	<b>40,167</b>	18,694
(iii) Receivables from:		
Associates in form of preferred shares	12,375	11,736
	<b>12,375</b>	11,736

Balances with other related parties were all unsecured, interest-free and repayable on demand.

## (c) Key management personnel compensations

Key management includes directors (executive and non-executive), the chief executive and other senior management. The compensations paid or payable to key management for employee services are shown below:

	Year ended December 31,	
	2020	2019
	RMB'000	RMB'000
Wages, salaries and bonuses	13,881	8,854
Share based compensation expenses	16,622	10,144
Other social security costs, housing benefits and other employee benefits	152	201
Pension costs – defined contribution plan	72	138
	<b>30,727</b>	19,337

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 31 BENEFITS AND INTERESTS OF DIRECTORS

## (a) Directors' and chief executive's emoluments

The remuneration of each director for the year ended December 31, 2020 is set out as below:

Name	Fees RMB'000	Salaries RMB'000	Pension costs – defined contribution plan RMB'000	Other social security costs, housing benefits and other employee benefits RMB'000	Total RMB'000
<b>Executive Directors</b>					
Cai Wensheng	926	–	61	10	997
Wu Zeyuan	353	842	2	61	1,258
<b>Independent Non-executive Directors</b>					
Zhou Hao	303	–	–	–	303
Lai Xiaoling	303	–	–	–	303
Zhang Ming	300	–	–	–	300
Kui Yingchun (Note (a))	175	–	–	–	175
<b>Non-executive Directors</b>					
Guo Yihong	227	–	–	–	227
Lee Kai-fu	303	–	–	15	318
Chen Jiarong (Note (b))	175	–	–	–	175
	<b>3,065</b>	<b>842</b>	<b>63</b>	<b>86</b>	<b>4,056</b>

Notes:

(a) Appointed on June 3, 2020.

(b) Appointed on June 3, 2020.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 31 BENEFITS AND INTERESTS OF DIRECTORS (CONTINUED)

## (a) Directors' and chief executive's emoluments (Continued)

The remuneration of each director for the year ended December 31, 2019 is set out as below:

Name	Fees RMB'000	Salaries RMB'000	Pension costs – defined contribution plan RMB'000	Other social security costs, housing benefits and other employee benefits RMB'000	Total RMB'000
<b>Executive Directors</b>					
Cai Wensheng	975	–	82	11	1,068
Wu Zeyuan	376	602	25	62	1,065
<b>Independent Non-executive Directors</b>					
Ko Chun Shun Johnson (Note (c))	–	–	–	–	–
Zhou Hao	322	–	–	–	322
Lai Xiaoling	322	–	–	–	322
Zhang Ming	320	–	–	–	320
<b>Non-executive Directors</b>					
Guo Yihong	322	–	–	–	322
Lee Kai-fu	322	–	–	16	338
	2,959	602	107	89	3,757

Notes:

(c) Appointed on November 20, 2016, resigned on January 1, 2019.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 31 BENEFITS AND INTERESTS OF DIRECTORS (CONTINUED)

### (b) Directors' retirement benefits

During the year, no retirement benefits were paid to or receivable by the directors in respect of their services as directors of the Company and its subsidiaries or other services in connection with the management of the affairs of the Company or its subsidiary undertaking (2019: Nil).

### (c) Directors' termination benefits

During the year, no payments or benefits in respect of termination of directors' services were paid or made, directly or indirectly, to the directors; nor are any payable (2019: Nil).

### (d) Consideration provided to third parties for making available directors' services

During the year, no consideration was provided to or receivable by third parties for making available directors' services (2019: Nil).

### (e) Information about loans, quasi-loans and other dealings in favor of directors, controlled bodies corporate by and connected entities with such directors

During the year, there were no loans, quasi-loans or other dealings in favor of the directors, their controlled bodies corporate and connected entities (2019: Nil).

### (f) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Company's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2019: Nil).

## 32 CONTINGENCIES

Save as disclosed in Note 25, the Group did not have any material contingent liabilities as of December 31, 2020 (2019: Nil).



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

**33 SUBSEQUENT EVENTS**

- (a) Due to the change of one of the nominee shareholders of Meitu Networks in January, 2021, Meitu Home, Meitu Networks and its existing nominee shareholders entered into the new contractual arrangements (“**New Contractual Arrangements**”) with the Contractual Arrangements terminated simultaneously. The New Contractual Arrangements, having their terms and conditions substantially the same as those of the Contractual Arrangements, were cloned from the Contractual Arrangements, except for changes to the dates of the relevant agreements relating to the Contractual Arrangements and the parties to those agreements due to the change of nominee shareholders of Meitu Networks.

Similar to Meitu Networks, contractual arrangements were also rearranged for Dajie Zhiyuan in March, 2021, due to the change of nominee shareholders of Dajie Zhiyuan.

After the above rearrangement of contractual arrangements, all these PRC operating companies will continuously be treated as controlled structured entities of the Company and their financial statements will continuously be consolidated by the Company.

- (b) The Group purchased 15,000 units of Ether and 379.1214267 units of Bitcoin, both of which are cryptocurrencies, in an open market on March 5, 2021 and further acquired 16,000 units of Ether and 386.08581655 units of Bitcoin on March 17, 2021, at aggregate considerations of approximately US\$90,000,000 (equivalent to approximately RMB584,506,000). These cryptocurrencies acquired are accounted for as intangible assets of the Group under the cost model and they were kept in the custody of a third party exchange.

Save as disclosed above, there were no other material subsequent events during the period from December 31, 2020 to the approval date of these financial statements by the Board of Directors on March 25, 2021.

**34 DISPOSAL OF A SUBSIDIARY**

On April 24, 2020, the Group disposed 3.32% equity interests of a subsidiary, PressLogic Holdings Limited (“**PressLogic**”), to PressLogic and other third parties at a cash consideration of HK\$12,000,000 (equivalent to approximately RMB10,964,000). After the completion of the disposal transaction, the Group’s shareholding in PressLogic reduced from 51.04% to 47.72% and the Group lost the control over PressLogic and only maintains significant influence in PressLogic. Accordingly, PressLogic started to be recognized as an investment in associate. Details of the disposal are as follows:

	RMB'000
Disposal considerations	
– Cash received	10,964
– Fair value of investment in associate held after disposal	79,692
	90,656
Less:	
– Total net assets of PressLogic disposed of, excluding goodwill	(76,393)
– Goodwill disposed of	(43,290)
– Non-controlling interests disposed of	37,400
Gains on disposal	8,373
Cash proceeds from disposal, net of cash disposed of	
– Cash consideration received	10,964
– Less: cash and cash equivalents in PressLogic disposed of	(22,099)
Net cash outflow on disposal	(11,135)

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 35 DISCONTINUED OPERATIONS

In order to focus the resources of the Group on implementing its new strategy surrounding “Beauty and Social Media”, the Group discontinued the manufacture and production of smartphones on April 30, 2019 and exited its e-commerce business on November 30, 2018.

Financial information relating to smartphones and e-commerce business for the period to the date of disposal during the year ended December 31, 2019 is set out below. The consolidated statement of profit or loss and statement of cash flows distinguish discontinued operations from continuing operations.

	E-commerce operations RMB'000	Smartphone RMB'000	Total- discontinued operations RMB'000
Revenue	–	386,715	386,715
Cost of sales	–	(386,922)	(386,922)
Expenses	(817)	(71,777)	(72,594)
Other (losses)/gains, net	(101)	2,862	2,761
Other income, net	6,209	3,072	9,281
Profit/(loss) before income tax	5,291	(66,050)	(60,759)
Income tax expense	–	–	–
<b>Profit/(loss) from discontinued operations</b>	<b>5,291</b>	<b>(66,050)</b>	<b>(60,759)</b>
Net cash generated from operating activities	17,299	215,211	232,510
Net cash generated from investing activities	–	2,522	2,522
<b>Cash flows of discontinued operations</b>	<b>17,299</b>	<b>217,733</b>	<b>235,032</b>



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 36 BALANCE SHEET AND RESERVES MOVEMENT OF THE COMPANY

## (a) Balance sheet of the Company

	As of December 31,	
	2020	2019
	RMB'000	RMB'000
<b>ASSETS</b>		
<b>Non-current assets</b>		
Investments in subsidiaries	4,245,424	4,090,620
	4,245,424	4,090,620
<b>Current assets</b>		
Amount due from subsidiaries	695,036	1,122,291
Prepayments and other receivables	6,368	6,081
Short-term bank deposits	549,766	588,105
Cash and cash equivalents	24,737	8,785
	1,275,907	1,725,262
<b>Total assets</b>	<b>5,521,331</b>	<b>5,815,882</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Share capital	280	280
Share premium	7,135,115	7,133,987
Reserves (Note 36(b))	54,867	348,150
Accumulated loss	(1,833,352)	(1,840,590)
<b>Total equity</b>	<b>5,356,910</b>	<b>5,641,827</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Amount due to subsidiaries	164,369	173,951
Trade and other payables	52	104
<b>Total liabilities</b>	<b>164,421</b>	<b>174,055</b>
<b>Total equity and liabilities</b>	<b>5,521,331</b>	<b>5,815,882</b>

The balance sheet of the Company was approved by the Board of Directors on March 25, 2021 and was signed on its behalf.

Cai Wensheng  
Director

Wu Zeyuan  
Director

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 36 BALANCE SHEET AND RESERVES MOVEMENT OF THE COMPANY (CONTINUED)

## (b) Reserves movement of the Company

	Reserves RMB'000	Accumulated (losses)/ retained earnings RMB'000
<b>As of January 1, 2020</b>	348,150	(1,840,590)
Profit for the year	–	7,238
Value of employee services	46,666	–
Currency translation differences (Note (i))	(339,949)	–
<b>As of December 31, 2020</b>	54,867	(1,833,352)
<b>As of January 1, 2019</b>	209,337	(1,494,424)
Loss for the year	–	(346,166)
Value of employee services	54,407	–
Currency translation differences (Note (i))	84,406	–
<b>As of December 31, 2019</b>	348,150	(1,840,590)

Note:

- (i) Currency translation differences represent the difference arising from the translation of the financial statements of the Company, of which the functional currency is US\$, into the financial statements of the Company presented in RMB.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 37 SUBSIDIARIES

The following is a list of the principal subsidiaries as of December 31, 2020:

Name	Place of establishment and nature of legal entity	Principal activities and place of operation	Particulars of issued share capital	Proportion of ordinary shares directly/indirectly held by the Group (%)
Meitu (China) Limited	Hong Kong/ Limited liability company	Investment holding, Hong Kong	HK\$10,000	100%
Meitu Investment Ltd	The BVI/ Limited liability company	Investment holding, the BVI	US\$1	100%
Xiamen Home Meitu Technology Co., Ltd.	The PRC/ Limited liability company	Provision of information technology services, the PRC	US\$360,000,000	100%
Beijing Meitu Home Technology Co., Ltd.	The PRC/ Limited liability company	Provision of information technology services, the PRC	RMB10,000,000	100%
Xiamen Meitu Mobile Technology Co., Ltd.	The PRC/ Limited liability company	Development, manufacturing and sales of smartphones, the PRC	RMB1,650,000,000	100%
Xiamen Meitu Networks Technology Co., Ltd.	The PRC/ Limited liability company	Development and operation of apps, the PRC	RMB32,000,000	100%*
Ruisheng Tianhe (Beijing) Media and Technology Co., Ltd.	The PRC/ Limited liability company	Advertising agency, the PRC	RMB17,500,100	80.20%*
Dajie Net Investment Holdings Ltd.	Cayman Islands/ Limited liability company	Online recruitment services, the PRC	US\$50,000	57.09%

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2020

## 37 SUBSIDIARIES (CONTINUED)

Name	Place of establishment and nature of legal entity	Principal activities and place of operation	Particulars of issued share capital	Proportion of ordinary shares directly/indirectly held by the Group (%)
Beijing Dajie Guangxin Information Technology Co., Ltd.	The PRC/ Limited liability company	Online recruitment services, the PRC	RMB2,000,000	57.09%*
Beijing Dajie Zhiyuan Information Technology Co., Ltd.	The PRC/ Limited liability company	Online recruitment services, the PRC	RMB43,148,078	57.09%*
Tianjin Dajie Zhimei Information Technology Co., Ltd.	The PRC/ Limited liability company	Influencer marketing solutions business, the PRC	RMB5,000,000	57.09%*

\* These companies are the Group's consolidated structured entities.



# Five Year Financial Summary

## CONDENSED CONSOLIDATED INCOME STATEMENTS

	Year ended 31 December				
	2016 RMB'000	2017 RMB'000	2018 RMB'000	2019 RMB'000	2020 RMB'000
		(Restated*)	(Restated**)	(Restated**)	
Revenue	1,578,580	4,490,376	947,671	977,867	<b>1,194,020</b>
Gross profit	239,160	1,069,121	492,130	699,283	<b>793,871</b>
Loss for the year from the continuing operations	(6,260,880)	(78,102)	(533,209)	(344,061)	<b>(60,132)</b>
Adjusted Net (Loss)/Profit from continuing operations	(540,454)	66,080	(842,852)	(194,346)	<b>48,855</b>

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	As at 31 December				
	2016 RMB'000	2017 RMB'000	2018 RMB'000	2019 RMB'000	2020 RMB'000
Assets					
Non-current assets	458,078	503,097	943,406	1,274,787	<b>1,597,574</b>
Current assets	6,092,187	6,298,425	4,145,566	3,340,923	<b>2,909,586</b>
Total assets	6,550,265	6,801,522	5,088,972	4,615,710	<b>4,507,160</b>
Equity and liabilities					
Equity attributable to owners of the Company	6,017,242	5,642,040	3,840,697	3,637,858	<b>3,553,930</b>
Total equity	6,017,242	5,642,040	3,959,930	3,735,200	<b>3,567,835</b>
Non-current liabilities	–	–	150,148	149,259	<b>125,730</b>
Current liabilities	533,023	1,159,482	978,894	731,251	<b>813,595</b>
Total liabilities	533,023	1,159,482	1,129,042	880,510	<b>939,325</b>
Total equity and liabilities	6,550,265	6,801,522	5,088,972	4,615,710	<b>4,507,160</b>

\* Financial metrics of 2017 are presented to exclude discontinued operation "MeituBeauty".

\*\* Financial metrics of 2018 and 2019 are restated to exclude discontinued business "MeituBeauty" and smartphone business.

## Definitions

“AI”	artificial intelligence
“Adjusted Net (Loss)/Profit from Continuing Operations”	adjusted net (loss)/profit from continuing operations is calculated as the (loss)/profit for the year from continuing operations, excluding the impact from certain non-cash or non-recurring expenses including: (i) share-based compensation; (ii) fair value (losses)/gain on long-term investments, net of tax; (iii) gains on disposal of long-term investments, net of tax; (iv) net effect of goodwill impairment and remeasurement gain on consideration to non-controlling shareholders of a subsidiary; and (v) amortization of intangible assets and other expenses related to acquisition, net of tax
“AGM”	the annual general meeting of the Company to be held on June 2, 2021
“Articles” or “Articles of Association”	the amended articles of association of the Company adopted on November 25, 2016 and effected on December 15, 2016 (the Listing Date), as amended from time to time
“Audit Committee”	the audit committee of the Company
“Auditor”	PricewaterhouseCoopers, the auditor of the Company
“Baolink Capital”	Baolink Capital Ltd, a company incorporated under the laws of the BVI on June 29, 2007, which is wholly-owned by Mr. Cai and is deemed interested in approximately 11.64% of the issued share capital of our Company as at the Latest Practicable Date
“Board of Directors” or “Board”	our Board of Directors
“BVI”	the British Virgin Islands
“CG Code”	the Corporate Governance Code and Corporate Governance Report set out in Appendix 14 of the Listing Rules
“China”, “Mainland China” or “PRC”	the People’s Republic of China and, except where the context requires and only for the purpose of this report, excluding Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan. “Chinese” shall be construed accordingly



“Company”, “our Company”, “the Company”, “Meitu”, “we” or “us”	Meitu, Inc. 美图公司, an exempted company with limited liability incorporated under the laws of the Cayman Islands on July 25, 2013 and carries on business in Hong Kong as “美圖之家” (in Chinese) as approved and registered with the Registrar of companies in Hong Kong on October 28 and November 7, 2016, respectively. “Meitu” may also refer to the Company’s brand if the context so requires. “Meitu”, when italicized, refers to the Company’s first product, <i>Meitu</i>
“Companies Law”	the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands
“Companies Ordinance”	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Contractual Arrangements”	the series of contractual arrangements entered into between Mr. Wu, Ms. Cai, Meitu Home and Meitu Networks (as applicable), details of which are described in the section headed “Contractual Arrangements” in this annual report
“Cryptocurrency Investment Plan”	the plan to make a net purchase of up to US\$100,000,000 worth of cryptocurrencies, financed by the existing cash reserves other than any remaining proceeds from the Company’s initial public offering, as more particularly set out in the announcement of the Company published on March 7, 2021
“Dajie Group”	Dajie Net, the Onshore Target Company, and their respective subsidiaries
“Dajie HK”	Dajie Net Hong Kong Limited (大街網香港有限公司), a limited liability company duly incorporated under the laws of Hong Kong and a company that will wholly own the Dajie WFOE upon its establishment
“Dajie Net”	Dajie Net Investment Holdings Ltd., a limited liability company incorporated under the laws of the Cayman Islands and a holding company that directly wholly owns Dajie HK, which in turn wholly own the Dajie WFOE
“Dajie Relevant Shareholders”	Meitu Networks holding approximately 75.37% equity interest in the Onshore Target Company and the other shareholders of the Onshore Target Company as follows: (a) 北京融薈企業管理合夥企業 (有限合夥) (Beijing Ronghui Enterprise Management Partnership (Limited Partnership)) as to approximately 10.28%; (b) Ms. Wang Xiujuan (王秀娟) as to approximately 4.20%; (c) Mr. Yu Minhong (俞敏洪) as to approximately 4.04%; (d) Ms. Cai Shuting (蔡舒婷) as to approximately 3.44%; and (e) 米林隆領投資有限公司 (Milin Longling Investment Co., Ltd.) as to approximately 2.67%, all as at December 31, 2020

## Definitions

“Dajie VIE Agreements”	the series of contractual arrangements entered into between the Dajie WFOE, the Onshore Target Company and the Dajie Relevant Shareholders, details of which are described in the section headed “Dajie VIE Agreements” in this annual report
“Dajie WFOE”	Tianjin Meijie Technology Co., Ltd. (天津美街科技有限公司), a wholly foreign-owned enterprise set up by Dajie HK under the laws of the PRC
“DAUs”	Daily active users
“Director(s)”	the director(s) of our Company
“Disposal”	the disposal of approximately 14.86% equity interest in Ruisheng Tianhe by Meitu Networks to the Minority Shareholders pursuant to the terms of the equity transfer agreement dated December 25, 2020, entered into between Meitu Networks and the Minority Shareholders
“Foreign Investment Law”	“The People’s Republic of China Foreign Investors Investment Law《中華人民共和國外商投資法》” adopted by the NPC on March 15, 2019
“Group”, “our Group”, or “the Group”	the Company, its subsidiaries and the PRC Operating Entities (the financial results of which have been consolidated and accounted for as a subsidiary of our Company by virtue of the contractual arrangements) from time to time
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC
“HK\$”	Hong Kong dollars, the lawful currency of Hong Kong
“ICP”	Internet content provider
“ICP License”	Value-added Telecommunications Service Operating Permit for Internet Information Service
“IFRS”	the International Financial Reporting Standards, amendments and interpretation issued from time to time by the International Accounting Standards Board
“IPO”	the initial public offering of the Company on December 15, 2016
“IVAS”	Internet value-added services



“Latest Practicable Date”	April 19, 2021, being the latest practicable date prior to the bulk printing and publication of this annual report
“Listing”	the listing of our Shares on the Main Board of the Stock Exchange
“Listing Date”	December 15, 2016, the date on which the Shares were listed on the Stock Exchange
“Listing Rules”	the Rules governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Longlink Capital”	Longlink Capital Ltd, a company incorporated under the laws of the BVI on January 11, 2007, which is wholly-owned by Longlink Limited, which in turn is held by Lion Trust (Singapore) Limited as trustee for the benefit of Mr. Cai and is deemed interested in approximately 14.25% of the issued share capital of our Company as at the Latest Practicable Date
“Main Board”	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the GEM of the Stock Exchange
“MAUs”	monthly active users
“Meipai Global”	Meipai Global Limited (美拍網絡有限公司), a limited liability company incorporated under the laws of Hong Kong on June 19, 2015, and our indirectly wholly-owned subsidiary
“Meitu HK”	Meitu (China) Limited (美圖(中國)有限公司), a limited liability company incorporated in Hong Kong on August 12, 2013, and our directly wholly-owned subsidiary
“Meitu Home”	Xiamen Home Meitu Technology Co., Ltd. (廈門美圖之家科技有限公司), a company established in the PRC on October 14, 2013, and our indirectly wholly-owned subsidiary
“Meitu Investment”	Meitu Investment Ltd, a BVI business company incorporated under the laws of the BVI on January 30, 2015, and our directly wholly-owned subsidiary

## Definitions

“Meitu Mobile”	Xiamen Meitu Mobile Technology Co., Ltd. (廈門美圖移動科技有限公司), a company established in the PRC on March 1, 2013 and our indirectly wholly-owned subsidiary
“Meitu Networks”	Xiamen Meitu Networks Technology Co., Ltd. (廈門美圖網科技有限公司) (formerly known as Xiamen Shuzi Qingyuan Networks Technology Co. Ltd. (廈門數字情緣網科技有限公司) and Xiamen Networks Zhiyuan Xinxi Technology Co. Ltd (廈門網之源信息科技有限公司)), a company established in the PRC on June 18, 2003, owned by Mr. Wu and Ms. Cai as 51% and 49% respectively as at December 31, 2020 and by Mr. Wu and Xiamen Hongtian as 51% and 49% respectively as at the Latest Practicable Date, and by virtue of the Contractual Arrangements and the New Contractual Arrangements (as applicable), accounted for as our subsidiary
“Meitu Technology”	Meitu Technology, Inc., formerly known as MagicV, Inc., and MIXVID, Inc., a limited liability company incorporated under the laws of the State of Delaware, on August 29, 2014, and our indirectly wholly-owned subsidiary
“Meitu Technology (US)”	Meitu Technology (US), LLC, formerly known as Commsource, LLC, a limited liability company incorporated under the laws of the State of California, on April 1, 2015, and our indirectly wholly-owned subsidiary
“MIIT”	the Ministry of Industry and Information Technology of the PRC (中華人民共和國工業和信息化部) (formerly known as the Ministry of Information Industry)
“Minority Shareholders”	the minority shareholders of Ruisheng Tianhe holding approximately 19.81% equity interests in Ruisheng Tianhe before the Disposal and the Acquisition, namely, Ms. Liu Na (as to approximately 14.39%), Ms. Chen Xi (as to approximately 2.59%), Ms. Liu Renying (as to approximately 1.00%) and Ms. Luo Huifang (as to approximately 1.83%)
“MOC”	the Ministry of Culture of the PRC (中華人民共和國文化部)
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules



“Mr. Cai”	Mr. CAI Wensheng (蔡文胜), our founder, chairman, executive Director, and an authorized representative
“Mr. Ngan”	Mr. NGAN King Leung Gary, our Chief Financial Officer, our company secretary and an authorized representative
“Mr. Wu”	Mr. WU Zeyuan (吳澤源), also known as Mr. WU Xinhong (吳欣鴻), our founder, Chief Executive Officer and executive Director
“Ms. Cai”	Ms. CAI Shuting, the daughter of Mr. Cai and Ms. Wang
“Ms. Chen”	Ms. CHEN Cuie, the Group’s finance director who has been employed by the Group for over 7 years and a director of a number of the Group’s subsidiaries
“Ms. Wang”	Ms. WANG Baoshan, the spouse of Mr. Cai
“NASDAQ”	the National Association of Securities Dealers Automated Quotations
“New Contractual Arrangements”	the series of contractual arrangements entered into between Mr. Wu, Xiamen Hongtian, Meitu Home and Meitu Networks (as applicable), details of which are described in the section headed “Important Events After Reporting Date” in this annual report
“New Dajie Relevant Shareholders”	Meitu Networks holding approximately 85.52% equity interest in the Onshore Target Company and the other shareholders of the Onshore Target Company as follows: (a) 北京融薈企業管理合夥企業 (有限合夥)(Beijing Ronghui Enterprise Management Partnership (Limited Partnership)) as to approximately 10.28%; and (b) Ms. Wang Xiujuan (王秀娟) as to approximately 4.20%
“New Dajie VIE Agreements”	the series of contractual arrangements entered into between the Dajie WFOE, the Onshore Target Company and the New Dajie Relevant Shareholders, details of which are described in the section headed “Important Events After Reporting Date” in this annual report
“Nomination Committee”	the nomination committee of the Company

## Definitions

“NPC”	the National People’s Congress of the PRC
“NYSE”	the New York Stock Exchange
“Onshore Target Company”	北京大杰致遠信息技術有限公司 (Beijing Dajie Zhiyuan Information Technology Co., Ltd.), a limited liability company incorporated under the laws of the PRC, owned by the Dajie Relevant Shareholders as at December 31, 2020 and by the New Dajie Relevant Shareholders as at the Latest Practicable Date, and by virtue of the Dajie VIE Agreements and the New Dajie VIE Agreements (as applicable), accounted for as our subsidiary
“Pixocial Holdings”	Pixocial Holdings Ltd (formerly known as Meitu Holdings Ltd), an exempted company with limited liability incorporated under the laws of Cayman Islands on June 2, 2015, and our directly wholly-owned subsidiary
“Post-IPO Share Award Scheme”	the share award scheme adopted by the Company on November 25, 2016, which is not a share option scheme and is not subject to the provisions of Chapter 17 of the Listing Rules
“Post-IPO Share Option Scheme”	the share option scheme adopted by the Company on November 25, 2016, which complies with the provisions of Chapter 17 of the Listing Rules
“Pre-IPO ESOP”	the employees’ share option plan of the Company as approved by the Board on February 15, 2014 and amended by the Board on November 18, 2015
“PRC Operating Entities”	Meitu Networks and its subsidiaries and branches, the financial results of which have been consolidated and accounted for as if they were subsidiaries of our Company by virtue of the Contractual Arrangements
“Presslogic”	PressLogic Holdings Limited
“Prospectus”	the prospectus of the Company dated December 5, 2016
“Remuneration Committee”	the remuneration committee of the Company
“RMB” or “Renminbi”	Renminbi, the lawful currency of PRC



“Ruisheng Tianhe”	Ruisheng Tianhe (Beijing) Media and Technology Co., Ltd.* (睿晟天和(北京)傳媒科技有限公司, formerly known as Ruisheng Advertising (Beijing) Co., Ltd.* (睿晟廣告(北京)有限公司)), a non-wholly owned subsidiary of Meitu Networks as to approximately 65.33% as at December 31, 2020
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Share(s)”	ordinary share(s) in the share capital of our Company with a par value of US\$0.00001 each
“Shareholder(s)”	holder(s) of the Share(s)
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“subsidiary” or “subsidiaries”	has the meaning ascribed to it thereto in section 15 of the Companies Ordinance
“United States” or “US”	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
“US\$”	United States dollars, the lawful currency of the United States
“Xiamen Hongtian”	Xiamen Hongtian Chuangfu Technology Co., Ltd.* (廈門鴻天創富科技有限公司), a company established in the PRC on June 5, 2020 and owned by Mr. Wu as to 99% and Ms. Chen as to 1%
“Xinhong Capital”	Xinhong Capital Limited, a company incorporated under the laws of the BVI on June 13, 2013, which is wholly-owned by Easy Prestige Limited, which in turn is held by Lion Trust (Singapore) Limited as trustee for the benefit of Mr. Wu and is deemed interested in approximately 13.02% of the issued share capital of our Company as at the Latest Practicable Date
“%”	per cent

\* For identification purpose only



